



PLACEMENTS 2015

UNRAVELLING EXCELLENCE

FORE SCHOOL OF MANAGEMENT, NEW DELHI

Unravelling Excellence

Good is not good when better is expected, best is possible and excellent is an aspiration. The FORE manager is a perpetual seeker of excellence. From the classroom inculcated education to the many real life trysts with industry, the FOREian is constantly striving for excellence.

Believing in *Semper Excelsius* (Always Higher), it is a perpetual goal for the students to excel. FORE attracts the best of talent every year and provides the nurturing environment that transforms them into outstanding managers and leaders. FORE provides this very environment so that excellence becomes a habit.

Excellence is identified, channelled and unravelled at FORE.

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MISSION STATEMENT

"To achieve and sustain Leadership in Management Education, Research, Consultancy and Development"

President's Message



I am glad to share that FORE School of Management, New Delhi, has been recently awarded “**Best Management Institute for Impact Potential in the Country**” award by ASSOCHAM and Education Post. However, for us, B-Schools are not just all about management. Hence, we lay a lot of emphasis on the holistic development of our students. It is the result of this approach that we have been achieving excellent placements year after year with your kind patronage. We are also grateful to our 5000+ alumni, many of them in senior positions in industry, for lending help to their alma mater by guiding and helping the students.

The current batch of 2013-15, is again a good blend of engineers and students with varied educational backgrounds such as science, commerce, humanities and social sciences. You will find plenty of laterals also in this batch. These students strive for academic excellence with the help of our reputed faculty members who hail from well known institutions in India & abroad.

It is with immense pleasure, I present to you the 22nd batch of PGDM and the 7th batch of PGDM-International Business graduating in March, 2015 for Final Placements starting from October, 2014.

Thank You.

R.C. Sharma
President



It gives me immense pleasure to share that FORE School of Management has been achieving excellent placements. FORE students have been hired in the domains of Sales & Marketing, Finance, Consulting, Market Research, HR, IT, Operations, etc. Many of our regular recruiters have visited us because of the FORE alumni performing well in their respective roles in their organisations.

FORE School of Management prides itself having received the ASSOCHAM's "Best B School-North Award". It has recently added a new block at its premises with fully air conditioned, well furnished classrooms and the state of the art audio-visual facilities taking its infrastructure to a new orbit.

I thank the visiting recruiting organisations for the valuable feedback given about our institute and students while visiting our campus. I wish to assure that the feedback is given immense importance at FORE and sincerely acted upon.

I cordially invite you to participate in the forthcoming Placement season 2015.

Thank You.

Dr. Jitendra K. Das
Director

The Executive Board



Dr. G.V.G. Krishnamurty

Chief Patron
(Former Election
Commissioner of India)



Mr. R.C. Sharma

President
(Former Director - CBI
Govt. of India)



Dr. B.B.L. Madhukar

Vice President (Finance)
& Treasurer
(Former CMD - MMTC)



Col. (Dr.) S.P. Wahi

Member
(Former Chairman -
Oil & Natural
Gas Corporation (ONGC))



Dr. Vinayshil Gautam

Member
(Founder Director -
IIM-K; First Head,
Management Department IIT-D)
Chairman - DK International Foundation)



Dr. Yasho V. Verma

Member
(Former Chief Operating Officer -
LG Electronics India Pvt. Ltd.)



Mr. T.C. Venkat Subramanian

Member
(Former Chairman &
Managing Director -
EXIM Bank of India)



Dr. Jitendra K. Das

Director - FORE
Ex-Officio Member
(Former Dean
(Noida Campus, IIM Lucknow))

Accreditations

- The Courses at FORE are AICTE approved (All India Council for Technical Education).
- Association of Indian Universities (AIU), New Delhi.
- National Board of Accreditation (NBA).
- FORE is rated as A*** which is the highest rating given by CRISIL Ltd., Mumbai.

Institutional Membership

- India Habitat Centre, New Delhi.
- The Indus Entrepreneurs (TiE), Delhi-NCR.
- Education Promotion Society for India (EPSI), New Delhi.
- Asian Regional Training and Development Organization (ARTDO) International, Philippines.
- Association of Indian Management Schools (AIMS), Hyderabad.
- National HRD Network (Delhi Chapter), New Delhi.
- Association of Management Development Institutions in South Asia (AMDISA).
- Indian Society for Training & Development (ISTD), New Delhi.
- All India Management Association (AIMA), New Delhi.
- Associated Chambers of Commerce and Industry of India (ASSOCHAM), New Delhi.
- DELNET, New Delhi.
- BRICS Chamber of Commerce & Industry, New Delhi.
- National Institute of Science Communication and Information Resources (NISCAIR), New Delhi.
- The American Library, New Delhi.
- Management Libraries Network (MANLIBNET).

Appeared in Renowned Publications

FSM Features in the Asian Directory produced by the EMD, Amsterdam, the Netherlands.

Academic Partners / Collaboration

- ESC Rennes School of Business, Rennes, France.
- Northampton University, United Kingdom.
- ESCE International Business School, Paris, France.
- College of Business Administration, Savannah State University, USA.
- Asian Institute of Technology (AIT), Thailand.
- The University of New Brunswick (UNB), Canada.
- Anglia Ruskin University, United Kingdom.
- Jamia Hamdard University for Ph.D. Programme.

International Immersion Program Partners

- Nanyang Business School, Nanyang Technological University, Singapore.
- Hong Kong Polytechnic University, Hong Kong.

National/International Recognition

- FORE School of Management has received “Global League-Indian Institutes” certificate and award for ‘Maintaining Global Standards in Contributing to the Growth of the Indian Education System’ at the Skill Tree Great Place to Study, India Edition 2014-16, organized by Skill Tree Knowledge Consortium on June 24, 2014 at the House of Commons, London, United Kingdom. The award was received by Dr. Jitendra K. Das, Director, FORE School of Management from Mr. Bob Blackman, Hon’ble Member of Parliament, Conservative Party, U.K. FSM is one of the few Indian leading institutions to receive this Award.
- Dr. Jitendra K. Das, Director, FORE School of Management has been awarded “India Education Excellence Award 2014” for “Outstanding Contribution to Leadership Development” by Worldwide Achievers and Headlines Today on April 14, 2014 at New Delhi.
- Dr. Jitendra K. Das, Director, FORE School of Management has been awarded “Best Director Award” in the Asian Education Leadership Awards 2013 held on September 24, 2013 at Dubai.

FORE Timeline

2014 onwards
Your visit to FORE!

2013
Introduces International Immersion Programme with Hong Kong Polytechnic University, Hong Kong and Nanyang Business School, Nanyang Technological University, Singapore

2007
FORE increases seats from 180 to 240

2007
Introduces a 2 Year Full Time Post Graduate Diploma in Management - International Business Management (International Managers Group)

2005
Tie up with ESC Rennes School of Business, Rennes, France for Student Exchange Programme

1992
Introduces a 2 Year Full Time Post Graduate Diploma in Management (Future Managers Group)

1981
Foundation for Organisational Research and Education incorporated as a Non Profit Institution

Highly Competitive Admission Process - FORE School of Management admits students on the basis of the highly competitive CAT score as well as performance in written test & GDPI conducted by our experienced faculty along with professionals from the industry. This ensures that the students perform remarkably well in academics during their two year stint at FORE and later go on to achieve great success professionally.

Strategic Location - FORE School of Management is located in Qutub Institutional Area in the heart of Delhi. This gives us a strategic advantage as many of the corporate offices are located in Delhi/NCR region. This advantage translates into guest lectures and seminars where industry professionals share the stage with academicians and the result is a brilliant mix of academic enlightenment combined with the intelligence of a business mindset.

AICTE Approved Academic Programs - The academic programs at FORE are rigorous, industry relevant and provide a healthy competitive environment where the students are continuously challenged to perform to the best of their abilities.

Top Faculty - The Faculty at FORE School of Management hail from premier educational institutions and reputed business organizations, have published numerous research papers and have spearheaded new thinking in the development of effective models in various areas of management. More than 72% of the faculty members come with 15+ years of industrial and academic experience. FORE is amongst the very few management institutes to have a student faculty ratio of 14:1. This helps to ensure that optimum attention is paid to all students and make the faculty more approachable.

Top Recruiters spanning across disciplines and industries - Over the years, FORE School of Management has built a reputation for itself in the industry as a premier B-School. Our long and fruitful association with our regular recruiters has helped us tide over difficult economic times without a hitch. Every year we see new recruiters coming to our campus and we take pride in declaring that our list of regular recruiters continues to grow year by year.

Vibrant Network of 5000+ Alumni - Our alumni are our greatest strength. The proof of excellence of FORE School of Management is seen in its over 5000 alumni who are spearheading best management practices in Indian and Global industries. Our alumni are actively involved in mentoring the current students at FORE whether it is through an informal chat session, a briefing session on a particular industry or even through guest lectures. The whole process shows the commitment the alumni have towards the institute.

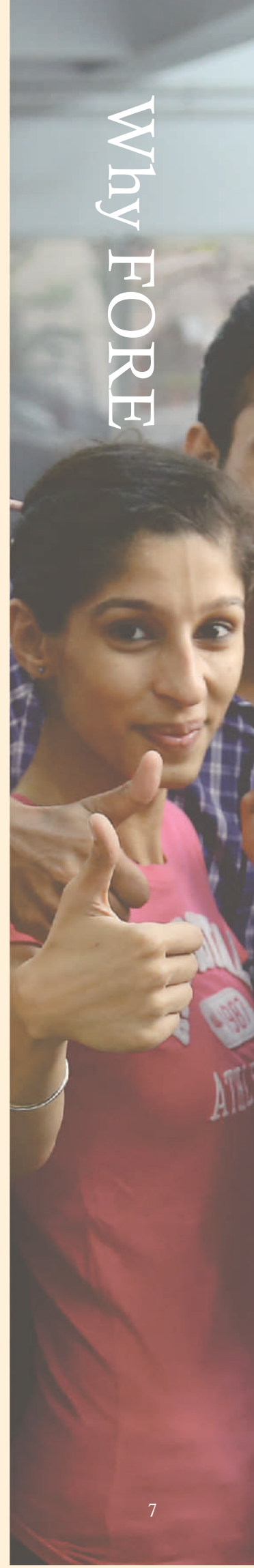
Intense use of in-house Software for Classroom Teaching - We provide our students with the most effective and latest software to maximize the students' learning in the contemporary setting.

Life @ FORE

Translating vision into reality!

FORE offers a unique learning experience that enables students to grab great opportunities in the corporate world. The 2 year PGDM program at FORE starts with an intellectual and cultural tone in the month of June. It attracts the best of students coming from diverse backgrounds. The courses are explicitly designed to be challenging and thought provoking leading to an academically rigorous program.

While formal education is concentrated within academics; the transformation of potential into leadership is realized through offering abundant opportunities as well as activities to match particular interests. With more than 15 clubs and leadership positions in the student council, leadership and organizational management expertise is refined. FORE strives to align its students' actions with stated values by conducting variety of events. This gives the students a competitive advantage over others as they acquire further business skills and critical managerial experience. The campus is lively, bustling and full of youthful exuberance.



Library Resources

The FSM Library is the backbone of academic and research activities at FORE School of Management. It is designed to meet the information needs of the FSM fraternity, i.e., students, faculty and staff members. The library offers context-based services from time to time on the current activities and needs for on-going programs.

- FSM Library is one of the best managed libraries with the collection of more than 24,500 documents on all areas of knowledge focused on business, management and other allied subject areas. Library has been receiving 15 national and international newspapers, more than 115 national and international print journals and magazines.
- To extend in-depth and exhaustive information focused to research, learning and teaching activities, library have the access of following specialized electronic journals, databases and online software's:
 1. EBSCO-Business Source Elite
 2. EBSCO-Business Source Premier
 3. ABI/INFORM Proquest Complete
 4. CAPITALINE Plus
 5. CMIE Prowess
 6. Sage Journals Online
 7. Indiastat.com
 8. DELNET
 9. Pressdisplay.com
 10. Ephorus
- Institutional Library and Professional Membership.
 1. American Center Library
 2. NISCAIR Library
 3. Management Libraries Network (MANLIBNET)
- The library is well equipped with latest IT tools and equipments to collect, store, retrieve, and disseminate information, a sufficient number of computer systems are installed to access the library resources and services. All major functions of the library are computerized by using leading, web-enabled, multiuser, integrated library management software, which creates a fully computerized library environment. It provides single-window search facility to access the information resources available in library. The users may access their library account and search the OPAC (library catalogue) at their desktop.
- The library has signed an agreement with The Case Center, Harvard Business School Publishing, IIM Ahmedabad, Richard Ivey School of Business Foundation, etc., for procurement of cases and simulations for making class room lively.
- Library is facilitating networked environment, connectivity through internet, Wi-Fi, and campus wide intranet.

E-Archives of Daily News Clipping: The FORE Library is collecting the News on Management Education from subscribed leading Newspapers. Now library has compiled the Archive of these news clippings and started "e-News Archive Service" through library website.



IT Infrastructure

The institute has a well equipped central computing facility housed in three computer labs and all includes branded PCs/ Laptops and Servers which are connected through LAN.

The Institute has 14 Mbps dedicated leased line, 24-hour high-speed internet connectivity on Fibre Optics with redundant bandwidth from TATA Communications and Spectranet.

The Campus is fully Wi-Fi enabled with 24 x 7 by Ruckus wireless consisting of ZoneFlex 2942 (802.11g) Smart Wi-Fi access points with ZoneDirector 1000 controlling the Access Points.

The entire network is protected with Cyberoam CR300i UTM (6 Port) in combination with Antivirus, Anti-Spam and Bandwidth Management and multiple gateway with Auto Fail-over feature. All the nodes are secured from virus, spyware/malware with Symantec Endpoint Protection, centrally monitored from the Antivirus server.

Each student is allotted a mail-id besides faculty and staff members. The mail server and web server are hosted in the computer centre itself. Facilities for printing through high speed Color/Mono Laser Jet Network printers and Scanning are available. Sun storage has been installed for back up purpose.

The modern class rooms in new block, both the theatre style and classic learning centers, are furnished with specially designed desks for the comfort of students. Recently, 180 thin clients machines and 3 high end servers have been procured to cater to the new class rooms cum labs.

Faculty-students interaction is done through e-learning/ e-working software Claroline.

Application software like SPSS, Minitab, Rational Suite Enterprise, MS-Project, Crystal Ball, Oracle SQL Server, Visual Studio, and Rational Suite Enterprise etc. are extensively used. Company database Prowess & Capitaline are used for Market Research and Data Analysis.

Implementation process for Integrated Education Management System (IEMS) has started.

IT Resources

- Computer centre with 8 branded servers & 400 plus Desktops, Laptops, Thin clients, Scanners, standalone/network LaserJet printers; Network Attached Storage provides backup space for data and applications.
- Entire campus is connected to the internet through Cable & Wireless LAN.
- Fully secured Wi-Fi with Firewall, Antivirus & Antispam.
- 14 Mbps bandwidth from Spectranet & TATA Communications.
- Capitaline plus & Prowess, database package (for Company/ Industry Data).
- Specialized analysis packages like SPSS, SPSS AMOS, Systat, Solver Suite & Minitab, Simulation: Crystal Ball.
- Business Intelligence/Data mining Tools-COGNOS.
- Project Management tools MS Project.
- Designing and Publishing Software Corel Draw, Photoshop & Acrobat Writer, C++, Visual Studio.Net, Java, MSDN Academic Alliance subscriber.
- Database package like Oracle SQL Server and My SQL.
- Software Design Tool - IBM Rational Rose for Object Oriented Unified Modeling Language (UML).
- SAP Software.
- Capstone Business Simulation Software.
- E-learning & e-working software for academic use – Claroline.
- Microsoft Dynamics CRM.

Infrastructure @ FORE

- Fully air conditioned, well furnished classrooms with state of the art audio-visual facilities.
- New classrooms in theatrical style with state of the art facilities with computer facility for each student in the classroom.
- Air conditioned auditorium (Virajam) with seating capacity of 300 persons.
- A well furnished and very spacious fully air conditioned Conference Hall (Pragya) with state of the art audio, video facilities with a capacity to accommodate more than 100 participants/ students.
- Leased hostel facility available.
- Excellent canteen facilities.
- Reprographics, Fax, STD/ISD and Internet facilities.



Our Distinguished Faculty



Front row - Prof. Freda Swaminathan, Prof. Rajneesh Chauhan, Prof. Jitendra K. Das (Director), Prof. V.K. Dutta, Prof. A.K. Puri

Middle row - Prof. Mohita G. Sharma, Prof. Reeta Raina, Prof. Neeti Shikha, Prof. Rakhi Tripathi, Prof. Savita Gautam,
Prof. Sanghamitra Buddhapriya, Prof. Anita Tripathy Lal

Standing - Prof. Shallini S. Taneja, Prof. Sumeet Kaur, Prof. Himanshu Joshi, Prof. Subhasis Bera, Prof. Qazi Asif Zameer, Prof. Alok Kumar, Prof. Hitesh Arora,
Prof. Anil Kumar Singh, Prof. Muqbil Burhan, Prof. Anupam Narula, Prof. Neeraj Kumar, Prof. Faisal Ahmed, Prof. Ambrish Gupta

Other faculty - Prof. Kanhaiya Singh, Prof. Raman Sethi, Prof. Upendra Kachru, Prof. Mohit Anand, Prof. Prachi Bhatt, Prof. Vandana Gupta, Prof. Vikas Chandra,
Prof. Bhalender Singh Nayyar, Prof. D.K. Batra, Prof. K.L. Chawla, Prof. Mathew Joseph, Prof. Ravikesh Srivastava, Prof. Neetu Jain

Centres of Excellence

We have opened *Centres of Excellence at FORE* in various areas of expertise so that our students can perform multi-faceted roles in the corporate world. These Centres are as follows:

1. **Centre for Psychometric Testing and Research** - The objective is to develop the centre into an estimable intellectual space in psychometric testing and research. It aims at promoting education, research and training in this area.
2. **Centre for Sustainable Development** - It aims to achieve and sustain leadership in Management Education, Research, Consultancy and Development.
3. **Centre for Entrepreneurship Development** - It aims to promote Entrepreneurship amongst the management students by creating a conducive ecosystem for the students to develop their creative ideas into brilliant business plans such that they are motivated to come up with their own Start-ups.
4. **Centre for Customer Management** - It endeavours to promote research, consulting and training in the critical areas of customer understanding, attraction, retention and loyalty, etc. The centre achieves its objectives through organizing conferences, panel discussions, guest lectures and producing research papers / cases in the domain of customer management. It organized a very successful FORE International Marketing Conference (FIMC) 2013: *Reinventing Marketing for Emerging Markets* on 28-30th Nov. 2013.
5. **Centre for Operation & Supply Chain Management** - It fosters research education and consultancy par excellence in the area of operations especially in supply chain.
6. **Centre for Emerging Markets** - It was created in 2012 with a focus on both international trade and international business. The objective is to analyze and develop management perspectives on emerging economies for research, education and practice in areas such as: rural & BOP markets, international trade system, innovation, public policy etc.

Publications at FORE

FORE publishes its in-house journal *Abhigyan* and newsletter *FOREprints*.

Abhigyan a refereed research journal is being published for more than last thirty years. It is devoted to disseminating findings from research work and exploration of original ideas concerning organizations and management. It also seeks to address issues of interest to managers and academicians equally.

FOREprints is a newsletter published quarterly, reflecting the happenings at FORE to the corporate, alumni, students and academicians. FORE launched its working papers series during 2011-12. It has published 35 working papers from the faculty so far.





My time @ FORE raced before my eyes. Before we realised and even got to know the new friends of my class, we were all into thick of engaging curricula, presentations, group case studies and the works. The institute provided opportunities to learn from the very experienced in-house faculty plus the guest lecturers from other international colleges like Maastricht School of Business. FORE shaped us up for facing the corporate world & ensured that we had ample time fun, networking and making friends for life. I made memories that makes me smile even now when I look back those years.

Mr. Saurabh Pandit, *Enterprise Business Head - India*, Adobe India Pvt. Ltd.

Even today, after 16 years of entering FORE, I rate my batch-mates the best in the industry. The culture of exploring 'practical and experiential' horizon of education was best what I remember at FORE. I wish the outgoing batch a great future ahead

Mr. Arindam Mukherjee, *Vice President – Banking and Financial Services*, Cisco India & SAARC



As I look back at my time at FORE, I am filled with fond memories of converting my education to knowledge and learning the practical aspects of business situations. The teaching style, the professors and the opportunity to express yourself has been instrumental in helping me achieve my professional goals. I am sure over the years, the institute has further refined and evolved to bring out a sharper professionals, which I experienced when I have hired from FORE in the past few years.

Mr. Ritesh Chopra, *Partner*, KPMG

If there's one lesson I've learnt in the years since I finished from FORE, it is that you can never stop learning. There's a famous saying that goes, 'Learning is not a spectator sport.' So remember, if you don't ask, you'll never know. If you don't know, you'll never get ahead. The key therefore is to continuously strive to challenge oneself – personally & professionally. The tools that FORE has equipped you with will no doubt help you face those challenges with aplomb.

Mr. Nikhil Dubey, *Managing Director*, Barclays



The time spent at FORE was an incredible learning experience. My first lesson on Team work, Big picture thinking and Leadership were learnt at FORE, which continue to guide me till date!

Ms. Shaaista Bhat, *Head - Human Resources*, Bain & Company

Great Friends, awesome ambience, fun filled environment, great learning process, well experienced in-house faculty. All these essential ingredients made for an institute called FORE. Two years that we spent here has instilled in us a sense of responsibility, analytic abilities and a well-rounded development making us ready for climbing the ladder of corporate success. Endless hours spent together in making presentations and preparing for projects, group studies have all left ever lasting memories that we still cherish.

Mr. Animesh Sahay, *Sr. Director – Sales*, CA Technologies



To me FORE is a Platform that helps a student to identify his potential and equip him with courage and confidence that is needed for a successful life.

Mr. Vinny Aggarwal, *Senior Associate Director*, Standard Chartered Bank

FORE has instrumental in building the right knowledge, aspiration and expectation in students for the world outside. It continues to excel in producing very bright and sharp students, who continue to do well in their chosen field. My best wishes to this great institution.

Mr. Vivek Malhotra, *Vice President - Marketing*, Idea Cellular Ltd.





The academic curriculum at FORE maps out the pathway of the aspiring leaders to develop their full potential and helps them to explore the opportunities for a brighter and better tomorrow.

Two Year Full Time Post Graduate Diploma in Management

The program is designed to help future managers follow a multi fold approach to operate successfully in the corporate environment.

Objectives

- To have comprehensive understanding of the corporate world.
- To acquire conceptual and analytical abilities required for effective decision making.
- To integrate the theoretical knowledge with the practical aspects of organizational settings and techniques of management.
- To evolve with the dynamic and complex working environment.

Two Year Full Time Post Graduate Diploma in Management - International Business (IB)

The program aims at preparing students to take up careers in corporate and family businesses engaged in international business operations.

Objectives

- To provide a thorough grounding in the conceptual framework of management theory, in the skills appropriate to managerial practice, as well as in the essential issues in international business operations.
- To prepare the students for working in a competitive global environment enabling them to face confidently the pressures and challenges of the new millennium.

Academic Calendar of PGDM and PGDM-IB Programs


First Year	Term I, II, III June – March	Foundation Courses, Core Courses
	April – June	Summer Internship
Second Year	Term IV, V, VI June – March	Core Courses, Elective Courses

International Immersion Program (IIP)

International Immersion Program is a part of the full time course curriculum after Term-III for students to have an exposure of international business scenario.

International Immersion Program 2014

International Immersion Program is a part of the full time course curriculum after Term-III for students to have an exposure of international business scenario. The PGDM-IB (IMG) students along with one batch of PGDM-FMG students visited the Nanyang Business School, Nanyang Technological University (NTU), Singapore for a week long immersion programme from 30 March - 5 April 2014. While, the other two batches of PGDM-FMG students visited the Faculty of Business, Hong Kong Polytechnic University, Hong Kong during the same period. The objective of the IIP was to focus on business environment and practices in these countries. The programme comprised of 12-hour classroom inputs and industry visits.



The Telephone connects, communicates and conveys. The Bell invention has adapted itself as per the changing needs, technology innovations and also with the changing consumer behaviour. It is no longer just a connecting machine.

Likewise, Marketing connects, communicates and conveys. It has adapted akin to the telephone. From just manufacturing and sales to the modern requirements of marketing, it has evolved a long way. FORE Marketeer also believes in moulding with the times.

MARKETING

FORE's Marketing Area offers a range of courses that equips students with the basic concepts as well as in-depth knowledge of each specialized area of marketing. Through teaching, research and Management Development Programs, marketing faculty are continuously reinventing the knowledge and understanding of various aspects of this field so that students can develop consumer focus, create value delivery, build market efficiency and improve marketing decision making.

Alumni Snapshot

Mr. Vivek Malhotra

VP-Marketing, Idea Cellular Ltd.

Mr. Dipankar Ghoshal

VP, Vodafone India

Mr. Prasanjeet D. Baruah

VP-Marketing, The Oberoi Group

Mr. Sujit Bawa

National Customer Marketing Manager, HUL

Mr. Harkawal Singh

Senior Manager Marketing - Oral Care, Dabur India

Ms. Niti Jolly

Brand Manager, Nestle Purina

Recruiters' Snapshot

Asian Paints

DELL

Hero MotoCorp

Housing.com

ICICI Bank

Ogilvy & Mather

State Bank of India

TATA Motors

TATA Steel

Zomato

COURSES OFFERED

PGDM

CORE

Marketing Management I
Marketing Management - II

ELECTIVES

Consumer Behaviour
Services Marketing
Sales & Distribution Management
Advanced Marketing Research
Strategic Brand Management
B2B Marketing
Rural Marketing
Customer Relationship Management
Retail Management
Integrated Marketing Communication

PGDM - IB

CORE

Marketing Management I
Marketing Management - II
International Marketing Management

ELECTIVES

Consumer Behaviour
Services Marketing
Sales & Distribution Management
Advanced Marketing Research
Strategic Brand Management
B2B Marketing
Rural Marketing
Customer Relationship Management
Retail Management
Integrated Marketing Communication

FACULTY

Full-Time

Dr. Jitendra K. Das (Director)

B.Tech. (Chemical Engg.), IIT Delhi; M.Tech. (Management and Systems), IIT Delhi and Ph.D., University of Toronto.

Experience: Over 32 years.

Prof. Freda Joseph Swaminathan

PGDM, IIM Ahmedabad; MS-Communications, Illinois State University, USA.

Experience: Over 36 years.

Prof. Anupam Narula

B.Sc.; M.A. (Economics); PGDBM (Marketing); Ph.D.

Experience: Over 17 years.

Prof. Qazi Asif Zameer

B.E. (Mechanical), Delhi College of Engg.; MBA; Ph.D.

Experience: Over 26 years.

Prof. Bhalender Singh Nayyar

B.E. (Mech.), M.S. University of Baroda; Post Graduate in Business Management, IIM Calcutta.

Experience: Over 41 years.

Prof. D. K. Batra

B.Tech.; MBA, FMS; Ph.D.; UNDP Research Fellow, Fellow at FIT NY Univ. of N.Y. (USA).

Experience: Over 23 years.

Visiting

Prof. Jayshree M. Sundar

B.A. (Hons.) Mumbai University; MBA, Jamnalal Bajaj Institute of Management.

Prof. A. Talapatra

Bachelor's Degree in Eco.; MBA from XLRI, Jamshedpur.

Prof. Hitesh Manocha

B.E. (Mech. Engg.), Delhi University; PGDM, IIM-A.

Prof. Shailaja Vij Manocha

B.Sc. (Hons), Delhi University; PGDM, IMT Ghaziabad.

Prof. Sandeep Dutta

B.Com. (H); MBA, Delhi University.

Prof. Sanjay Chandwani

B.E. (Mechanical), Allahabad University; PGDRM, Institute of Rural Management; Ph.D. Jamia Hamdard University.

Prof. Davinder Singh

PGDRM (IRMA, Anand); Pursuing FPM (MDI).

A teacher on its own - this century old board game simulates a market and a raw financial framework, with equal metaphors to market risks in place. Generation after generation has learnt the 'trade-it-right' mantra with its rough parallels to finance as we know in the present.

FOREians are drilled with a similar financial learning albeit with a much more refined framework. Corresponding entities of the dice, market regulators and locations of pursuit are all under study with each of the financial tools, in hand.

FINANCE & ACCOUNTING

Finance stream has been among the most sought after specializations among students and recruiting organizations at FORE. The curriculum design and delivery is contemporary with deep insights in future trends incorporated into the learning framework. FORE takes pride in being among the first in B Schools to introduce certain courses ahead of the times. At FORE, finance curriculum is especially designed to provide students with a combination of deep financial knowledge and skill creation for conceptual application in the real world business situations.

Finance courses are updated on regular basis to incorporate the latest developments in the area of corporate and personal finance. FORE has highly experienced and reputed finance faculty to mentor the students with enriched knowledge of financial and business world. Rich knowledge and experience in finance is shared with students by learned faculty duly complemented with insights on financial decision making through regular industry interactions.

Alumni Snapshot

Mr. Debasish Parija

AVP, Axis Bank

Ms. Vinny Aggarwal

Senior Associate Director, Standard Chartered Bank

Mr. Nikhil Dubey

MD, Financial Institutions Coverage, Barclays Investment Bank

Mr. Rohit Dogra

VP, HSBC

Ms. Vandana Sharma

VP - Global Business Transformation, American Express

Recruiters' Snapshot

Axis Risk Consulting

Bank of America

C B Richards Ellis

CRISIL

Deloitte

Ernst & Young

ING Vyasa

Magma Fincorp

Prudential Financial

Royal Bank of Scotland

COURSES OFFERED

PGDM

CORE

Financial Accounting
Management Accounting
Corporate Finance

ELECTIVES

Management of Commercial Banks
Security Research & Portfolio Management
Financial Derivatives
Personal Wealth Management
Management of Financial Services
Project Appraisal & Financing
Investment Banking
Business Valuations & Corporate Restructuring
Financial Reporting & Analysis
Foreign Exchange Risk Management

PGDM - IB

CORE

Financial Accounting
Corporate Finance
International Corporate Finance

ELECTIVES

Management of Commercial Banks
Security Research & Portfolio Management
Financial Derivatives
Personal Wealth Management
Management of Financial Services
Project Appraisal & Financing
Investment Banking
Business Valuation & Corporate Restructuring
Financial Reporting & Analysis
Foreign Exchange Risk Management

FACULTY

Full-Time

Prof. A.K. Puri

M.Sc.; M.B.A.; CAIIB; Dip. Corporate Laws; Ph.D.
Experience: Over 38 years.

Prof. Vinay Dutta

B.Com. (H); CAIIB; M.Com.; PG Dip. in IRPM.
Experience: Over 30 years.

Prof. Ambrish Gupta

M.Com.; FCA; Ph.D.
Experience: Over 31 years.

Prof. Kanhaiya Singh

B.Com.; M.Com.; M.A. (Eco); CAIIB; Ph.D.
Experience: Over 42 years.

Prof. Himanshu Joshi

B.Sc.; MBA (Finance); Ph.D.
Experience: Over 13 years.


Prof. Vandana Gupta

PGDM, IIM Ahmedabad; Ph.D.
Experience: Over 24 years.

Visiting

Prof. Vibha Jain

M.Com.; M.Phil.; Ph.D.



Like a well-oiled machine, undeterred by their environmental vagaries, the Mumbai Dabbawallahs are exquisite, efficient, cogs in the food supply chain of a bustling city. Often a revered understudy, they epitomize Six Sigma efficiency on all fronts.

'Unus pro omnibus, omnes pro uno' - The mantra of One-for-All and All-for-One in operational efficiency is pertinent to a robust learning in Operations. The FOREian takes home the intricacies of Operations Management from similar understudies.

QUANTITATIVE TECHNIQUES & OPERATIONS MANAGEMENT

Operations and Quantitative Techniques, the science of managerial decision making, is vital in all organizations whether manufacturing or service. Operations Management deals with designing production processes, inventory controls, project schedules and quality enhancements for improving business processes. Quantitative Techniques, a scientific technique, is a strong tool for problem solving and decision making through systematic data based analysis. It helps decision makers (managers) attain pre-determined objectives through optimal use of resources. A Major in this area equips students with an understanding of Operations Planning and Scheduling, Total Quality Management, Six Sigma, Procurement Management, Supply Chain Management, Lean and Agile Systems, Operations Strategy and Service Operations Management. At FORE, faculty have an appropriate blend of academic rigour and industrial experience. They employ computer based tools such as Project Management software, SPSS, MS-Excel etc. and prepare students to apply theoretical concepts to real life business problems.

Alumni Snapshot

Ms. Deeksha Gupta

Head US Operations (Analytical & Data Services), RMS India

Mr. Abhishek Jha

Manager - Business Excellence

MetLife Global Operations Support Center

Mr. Gurpal Singh

COO, Vertex iNDIA

Mr. Gautam Khantwal

Blackbelt, Manager - Corporate Quality, Genpact

Recruiters' Snapshot

Deloitte

EXL Services

Gati Ltd.

Genpact

GMR Group

Jindal Steel & Power

JK Paper

Maruti Suzuki

TATA Steel

Trident Group

COURSES OFFERED

PGDM

CORE

Decision Making Models
Business Statistics
Operations Management-I
Operations Management-II
Business Research Methods

ELECTIVES

Total Quality Management
Advanced Statistical Methods
Project Management
Procurement Management
Supply Chain Management
Lean and Agile Systems
Six Sigma
Innovation and Technology Management
Operations Strategy
Service Operations Management

PGDM - IB

CORE

Quantitative Methods
Decision Making Models
Production & Operations Management

ELECTIVES

Total Quality Management
Advanced Statistical Methods
Project Management
Procurement Management
Supply Chain Management
Lean and Agile Systems
Six Sigma
Innovation and Technology Management
Operations Strategy
Service Operations Management

FACULTY

Full-Time

Prof. Upendra Kachru

B.E. (Met.) NIT-Durgapur; MBA-Univ. of Illinois, USA.

Experience: Over 42 years.

Prof. Vikas Chandra

B.Tech. (Mech.) IIT-Kanpur; PGDM, IIM-Calcutta.

Experience: Over 36 years.

Prof. Hitesh Arora

Ph.D., University of Delhi.

Experience: Over 16 years.

Prof. Mohita G. Sharma

B.Tech. (Electrical), IIT-BHU; MBA, IIFT; FPM-IIM, Lucknow.

Experience: Over 19 years.

Prof. Sumeet Kaur

B.Sc.; M.Sc. (Gold Medalist); M.Phil.; Ph.D.

Experience: Over 8 years.

Prof. Alok Kumar

B.A.(H); M.A. (Operational Research); Ph.D.

(Operational Research), Univ. of Delhi (Pursuing).

Experience: Over 3 years.


Visiting

Prof. Rajiv Gupta

B. Tech. (Mech.) IIT-Delhi; MS (Industrial

Engineering) North California State University; Ph.D.

(Industrial Engineering) Purdue University.



The Queen, the workers and the drones are the role offerings in their large clustered workplace. With a need of an organized and synchronized workforce, every role dictates a dedicated role assignment based on their three broad skill sets available; with only a single position of a Queen.

“To be human” is the need of an HR Manager. Human Resource Management is an exciting prospect which emphasizes the need of the human element of the job requirement. The FOREian understands the importance of this need of human asset management from its start to its finish.

ORGANIZATIONAL BEHAVIOUR & HUMAN RESOURCE MANAGEMENT

Human Resource Management as a managerial function is gaining increasing attention in today's rapidly changing and uncertain business environment. Its strategic importance has been recognized to a great extent. Keeping this in mind, FORE School of Management offers various courses that deal with Organizational Behaviour & Human Resource Management. The courses are designed and updated after taking input from leading HR practitioners. The essence of these courses lie in the fact that the students are made to work on numerous projects, case studies and role plays which equip them with the competencies and skills required to manage Human Resources effectively.

Alumni Snapshot

Mr. Amit Manchanda

Manager, HR, Relationship Leader, American Express

Mr. Puneet Malhotra

DGM - HR, HCL

Ms. Smita Chaturvedi

Regional Manager, HR North, Reliance Mediaworks Ltd.

Mr. Subhojit Bhattacharya

Country Head, HR, Mentorgraphics Corporation

Mr. Ashit Ranjan

VP - HR, Tecnova India Pvt. Ltd.

Recruiters' Snapshot

Athena Executive Search & Consulting

Dale Carnegie

Deloitte

FARE Labs

Genpact

Michael Page International

Sapient

Make My Trip

COURSES OFFERED

PGDM

CORE

Human Behaviour in Organization
Organisational Design & Change
Human Resource Management

ELECTIVES

Personnel Management & Industrial Relations
Competency Mapping
Training & Development
Personal Growth Lab
Performance & Compensation Management
Strategic HRM
Labour Legislations
Negotiation Skills
Psychometric Testing & Applications
Organizational Development

PGDM - IB

CORE

Human Behaviour in Organization
Cross Culture & Diversity Management

ELECTIVES

Personnel Management & Industrial Relations
Competency Mapping
Training & Development
Personal Growth Lab
Performance & Compensation Management
Strategic HRM
Labour Legislations
Negotiation Skills
Psychometric Testing & Applications
Organizational Development

FACULTY

Full-Time

Prof. Sanghamitra Buddhapriya

Ph.D., FMS - Delhi University; Post-Doctoral Research, McMaster University, Canada.

Experience: Over 19 years.

Prof. Neeraj Kumar

B.Sc.; PGD in Social & Labour Welfare, PGDM (Gold Medalist).

Experience: Over 33 years.

Prof. Neetu Jain

M.Sc. (Chem.); MBA; Ph.D., Banasthali.

Experience: Over 15 years.

Prof. Prachi Bhatt

B.Sc.; MHRM (Gold Medalist); Ph.D., MLSU.

Experience: Over 8 years.

Visiting

Prof. Sudeep Sharma

M.S. (Business Administration, Washington University); M.Sc.; M.Tech. (IIT); Ph.D. (Pursuing).

Prof. Y.N. Kaushal

MBA, IIM Ahmedabad

Prof. Tanuja Sharma

Ph.D., Faculty of Management Studies, Univ. of Delhi.

Prof. Y.V. Verma

Ph.D., IIT, Kharagpur.

The East India Company was the modern pioneers of international trade and networking. They were explorers, traders and innovators. They took risks and broke new grounds. They were pioneers in creating many of the means and rules of commerce we use today.

They were individuals, living by the rules of their times – determined, entrepreneurial and human. They were driven by their passion and enthusiasm, the same qualities that make the fabric of a FOREian. With the right inculcation of ethics and work practices, International Business is an aspect at the very core of FORE's curriculum.

INTERNATIONAL BUSINESS

In this globalising world, it is imperative that our national workforce becomes familiar with multinational operations as well as the bilateral, regional and multilateral policy frameworks governing them. The trend is fast evolving. Companies maintain workforce abroad, deal with international suppliers, vendors and compete with international players even at home.

Keeping in view this global business trend, the PGDM (International Business Management) Programme at FORE School of Management was launched in 2007 with the aim of creating opportunities for prospective students seeking career in corporate and family business engaged in International Business operations.

The thrust of PGDM (IBM) is on learning organizational dynamics in the context of global business environment. This would help the students to focus on acquiring skills to adopt internationally benchmarked decision making tools and implementation practices

Alumni Snapshot

Mr. Sajith Sivanandan

Managing Director, Google, Malaysia

Ms. Niti Jolly Tulyani

Brand Manager, Nestle Purina, UK

Mr. Rajiv Nanda

Retail Fulfillment & Credit Operations Head, Asia Pacific, ANZ, Singapore

Ms. Tulika Tripathi

MD - Asia, Hudson, Hong Kong

Ms. Sarika Saxena

Hiring Leader- Analytics Practice, Genpact, New York

Recruiters' Snapshot

BRICS CCI India

Khimji Ramdas

Renewable Woods

State Trading Corporation

Swedish Trade Council

COURSES OFFERED

PGDM

ELECTIVES

Export Management
Business in Asia Pacific
Global Economy & Emerging Industries
Import Management
Trade & Geopolitics
WTO & International Trade Policies
The Jugaad Way: Entrepreneurship & Innovation in Emerging Markets
Intl. Trade Procedure & Documentation
Trade Logistics

PGDM - IB

CORE

Global Business Environment
Trade Logistics
Intl. Trade Procedure & Documentation
Starting an EXIM Enterprise
Regional Trade Blocks
WTO & International Trade Policies

ELECTIVES

Export Management
Business in Asia Pacific
Global Economy & Emerging Industries
Trade & Geopolitics
Import Management
Strategies for Emerging Markets

FACULTY

Full-Time

Prof. Faisal Ahmed

B.Sc.(H), Geography, AMU, Aligarh; MIBM, International Business, AMU, Aligarh; Ph.D. (Area: International Trade), MLSU, Udaipur.
Experience: Over 11 years.

Prof. Savita Gautam

B.Sc.; M.Sc.; PGDIT, IIFT, Delhi; PGDM (International Trade Laws), ISIL, Delhi; Ph.D. (under submission: WTO Issues and SPS Measures), TERI University.
Experience: Over 20 years.

Prof. Mohit Anand

B.A., University of Delhi; International MBA, Reims Management School, France; Ph.D., EMYLON Business School, France.
Experience: Over 10 years.

Internet of Things (IoT) refers to the prospect of equipping all objects in the world with identifying devices. With an estimated 26 billion connected devices by 2020, IoT exemplifies the idiom of a small, connected world.

The IT equipped FOREians are instilled with concepts that connect them to Information and its corresponding technology. Like the IoT, the FOREian is connected to a vast array of contemporary tools, techniques and case studies that drive home the modern Information Technology Management, in study.

INFORMATION TECHNOLOGY

Incorporation of technological advances is critical for business success, particularly in knowledge based economy where we see the world moving in future. Keeping the above objectives in mind, we at FORE School of Management constantly strive to incorporate latest technological advances into the curriculum. The IT curriculum has been developed by involving the brightest brains in academia and industry so that students will be productive from day one in the corporate world.

We have cutting edge softwares like SAP, IBM Rational Rose, Capstone Business Simulation, Microsoft Dynamics CRM software, Business Intelligence tools like SAS and COGNOS, Claroline, etc., to maximize their learning in the contemporary setting, keeping in mind the industry requirements and global standards.

Alumni Snapshot

Ms. Roshni Das

Talent Acquisition & Operations, Wipro Technologies

Mr. Manish Arora

Director - Enterprise Performance Mgmt. Solutions, Oracle

Mr. Basabdatta Dasgupta

Manager : Strategy and Planning, Programs and Projects, HP

Ms. Mansi Duggal

Asia Pacific LMS Business Planning & India Director, Oracle

Mr. Piyush Gopal

VP & Global Relationship Manager, Genpact

Recruiters' Snapshot

Accenture

Google

HCL Enterprise

Hewlett-Packard

Infosys

NIIT

Pitney Bowes

Tata Consultancy Services

Wipro Infotech

KPMG

COURSES OFFERED

PGDM

CORE

Introduction to IT
Communication & Internet Technology &
E-Commerce-1

ELECTIVES

Business Development in IT
Business Analysis
SAP-I (Finance) / SAP-I (Marketing Mgnt.)
Mobile Cloud Computing for Business
Communication & Internet Tech. - Part 2
SAP-II (Finance) / SAP-II (Marketing Mgnt.)
IT Strategy & Planning
Business Intelligence & SAS Data Mining

PGDM - IB

CORE

Introduction to IT
E-Business & Data Security in International
Environment

ELECTIVES

Business Development in IT
Business Analysis
SAP-I (Finance) / SAP-I (Marketing Mgnt.)
Mobile Cloud Computing for Business
Communication & IT Technology- Part 2
SAP-II (Finance) / SAP-II (Marketing Mgnt.)
IT Strategy & Planning
Business Intelligence & SAS Data Mining

FACULTY

Full-Time

Prof. Raman Sethi

B.Tech.; PGDM; PGIT.

Experience: Over 26 years.

Prof. Rakhi Tripathi

*M.S. (Computer Science), Bowie State University,
Maryland; Ph.D. (IIT-Delhi).*

Experience: Over 9 years.

Prof. Rajneesh Chauhan

B.Tech.; PGDM; Ph.D.

Experience: Over 21 years.

Visiting

Prof. Deepali Bhardwaj

MBA, MDI-Gurgaon.

Anointed as Machiavelli of the East, the teachings of Kautilya's political treatise, *Arthashastra*, conceived centuries ago continues to remain not only relevant in the modern day scenario but also the essential handbook for the upper echelons of both corporate and political world.

The FOREian is instilled with not only the teachings but also methodology adopted by the kingmaker; to pursue granular research, generate insight driven analysis and crisply amalgamate the findings into applicable macro level strategy.

STRATEGIC MANAGEMENT

Strategic Management deals with some of the most fundamental issues determining the survival and performance of a firm. This is the reason why it has come to occupy the pride of place at leading business schools around the world. At FORE, we offer a range of compulsory and elective courses designed to help students apply strategic management concepts to real-life business situations. Lectures, cases, simulations, team-based projects and sessions with leading industry experts are employed to deliver a vibrant learning experience. FORE also organizes a course entitled "CAPSTONE Business Simulation". This program recreates the turbulent industry environment and helps develop the strategic decision making capabilities of the budding managers.

Alumni Snapshot

Mr. Arsh Maini

Director, Corporate and Strategic Planning, Serco

Mr. Deepinder Singh

*Senior Account Manager - Strategic Sales (Central Govt.)
Wipro Infotech*

Ms. Shaaista Bhat Quettawala

*Head - Human Resources, Bain Capability Centre &
Global Shared Service, Bain & Company*

Ms. Shiksha Aggarwal

MSPA Asia Pacific, The Boston Consulting Group

Mr. Gunashrit Nag

Senior Research Analyst, Mckinsey Knowledge Center

Recruiters' Snapshot

AbsolutData

Boston Consulting Group

Dun & Bradstreet

Gfk Mode

Grail Research

IMRB International

Mercer

The Smart Cube

TNS Global

ZS Associates

COURSES OFFERED

PGDM

CORE

Strategic Management-1
Strategic Management-2

ELECTIVES

Capstone Business Simulation
Mergers & Acquisitions
New Venture Planning
Strategic Management of Technology
Competitive Landscape & Sustainability
Megatrend
Tools for Strategic Consultancy
Strategic Analysis & Globalisation
Strategic Alliances
International Joint Ventures

PGDM - IB

CORE

International Business Strategy-1
International Business Strategy-2

ELECTIVES

Capstone Business Simulation
Mergers & Acquisitions
New Venture Planning
Strategic Management of Technology
Competitive Landscape & Sustainability
Megatrend
Tools for Strategic Consultancy
Strategic Analysis & Globalisation
Strategic Alliances
International Joint Ventures

FACULTY

Full-Time

Prof. Faisal Ahmed

B.Sc.(H), Geography, AMU, Aligarh; MIBM, International Business, AMU, Aligarh; Ph.D. (Area: International Trade), MLSU, Udaipur.
Experience: Over 11 years.

Prof. Anil Kumar Singh


L.L.B. (General), Kanpur University; MBA (Finance); M.Phil. (Labour Studies); UGC-NET; PGDBM (Marketing); Ph.D., University of Lucknow.
Experience: Over 21 years.

Prof. Muqbil Burhan

NET (UGC-CSIR); Ph.D. (Thesis submitted), IIT Delhi.
Experience: Over 2 years.

Prof. Ravikesh Srivastava

M.Sc. (Agri. Economics); UGC Sr. Research Fellow; Ph.D., BHU.
Experience: Over 24 years.



Created and developed by our neighbour, the Grameen Bank has flourished in all its strides. Matching the economies of scale at the rural level, these banks cater to the needs of the village populace. For thriving of local businesses and for a flourishing trade, these provide the right support system.

The curriculum of Economics and Business Policy, at FORE, puts emphasis on the importance of holistic learning. From the global dynamics to the scales at the very grass roots, the students are built for the World, as we know.

ECONOMICS & BUSINESS POLICY

An understanding of the economic environment is fundamental to the success of any business enterprise. The basic tools of micro and macro economics help an enterprise to draw up strategies and plan ahead to run the business with high growth and profitability. The courses in economics at FORE School of Management equip the students with a fair understanding of the domestic and international environment in which firms operate.

COURSES OFFERED

PGDM

CORE

Managerial Economics
Macro Economics
Business Environment
Legal Aspects of Business

ELECTIVES

Corporate Governance
Intellectual Property Rights
Effective Pricing for Business
Social Performance & Corporate Sustainability
Business Ethics

PGDM - IB

CORE

Business Economics
International Economics

ELECTIVES

Corporate Governance
Intellectual Property Rights
Effective Pricing for Business
Social Performance & Corporate Sustainability
Business Ethics

FACULTY

Full-Time

Prof. K. L. Chawla

LL.B.; Ph.D. (Economics)
Experience: Over 36 years.

Prof. Subhasis Bera

B.A. (Eco.); M.A. (Eco.); M.Phil.; Ph.D., JNU, Delhi.
Experience: Over 9 years.

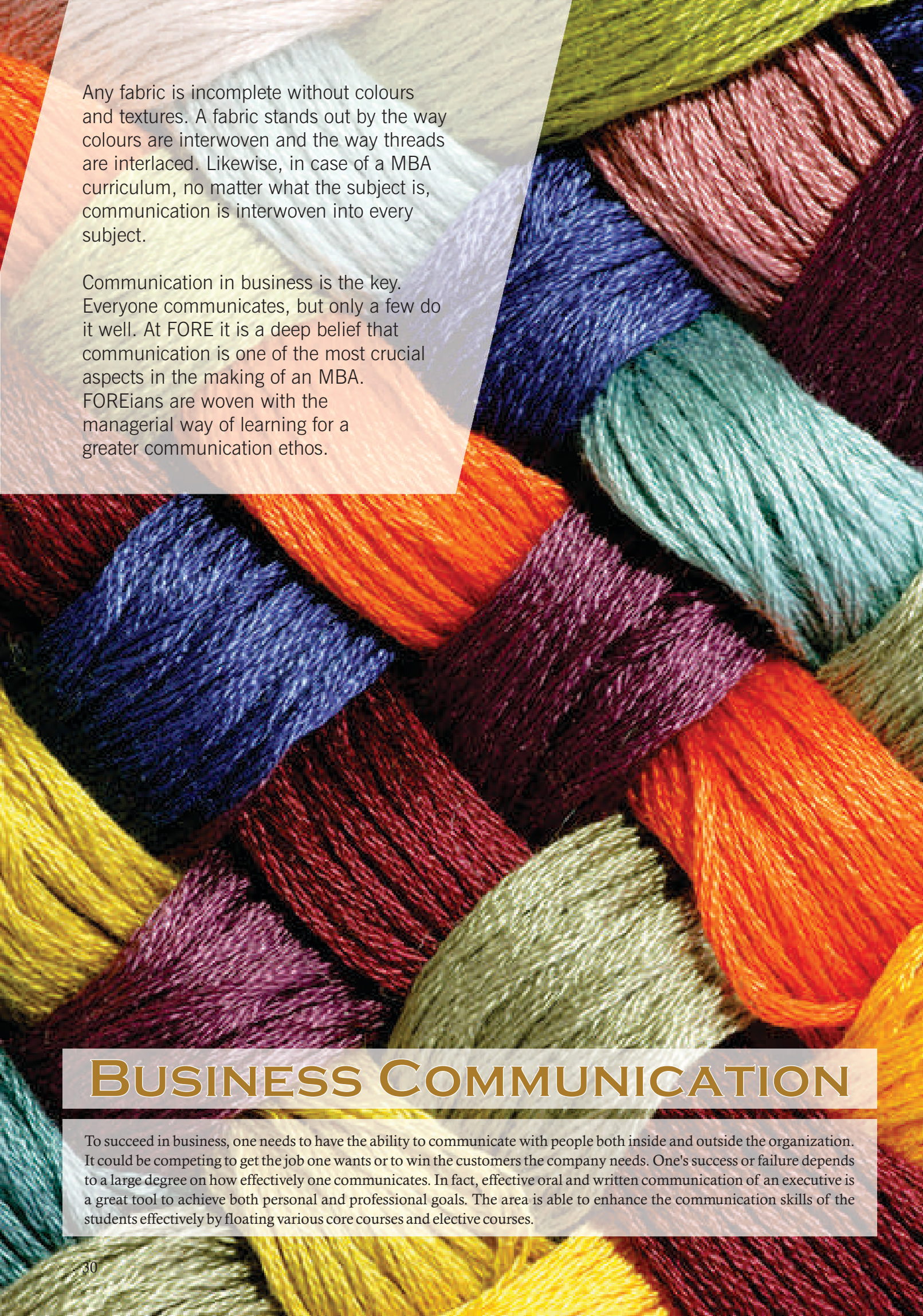
Prof. Shallini S. Taneja

*B.Com.; M.A. (Economics); MBA (HR);
M.Phil. (Economics); Ph.D.*
Experience: Over 7 years.

Visiting

Prof. Subhash Gupta

M.A.; Ph.D.



Any fabric is incomplete without colours and textures. A fabric stands out by the way colours are interwoven and the way threads are interlaced. Likewise, in case of a MBA curriculum, no matter what the subject is, communication is interwoven into every subject.

Communication in business is the key. Everyone communicates, but only a few do it well. At FORE it is a deep belief that communication is one of the most crucial aspects in the making of an MBA. FOREians are woven with the managerial way of learning for a greater communication ethos.

BUSINESS COMMUNICATION

To succeed in business, one needs to have the ability to communicate with people both inside and outside the organization. It could be competing to get the job one wants or to win the customers the company needs. One's success or failure depends to a large degree on how effectively one communicates. In fact, effective oral and written communication of an executive is a great tool to achieve both personal and professional goals. The area is able to enhance the communication skills of the students effectively by floating various core courses and elective courses.

COURSES OFFERED

PGDM

CORE

Business Communication & Analysis
Managerial Oral Communication
Advanced Communication & Analysis

ELECTIVES

Effective Leadership Communication
Effective Business Communication
through Theatre Techniques
Written Analysis & Communication

PGDM - IB

CORE

Managerial Oral Communication

ELECTIVES

Effective Leadership Communication
Effective Business Communication
through Theatre Techniques
Written Analysis & Communication

FACULTY

Full-Time

Prof. Anita Tripathy Lal

Ph.D., IIT-Kanpur.

Experience: Over 19 years.

Prof. Reeta Raina

M.Phil. (Eng. Litt.); Ph.D. (Orgl. Communication).

Experience: Over 27 years.

Visiting

Prof. Y N. Kaushal

MBA, IIM Ahmedabad.

Prof. Siddhartha Sharma

Bachelor of Financial & Investment Analysis, Delhi University; Certified Practitioner of Neuro-Linguistics Programming, American Board of NLP; Certified M.P. of Hypnosis, American Board of Hypnotherapy.

Prof. Mohit Chhabra

B.Sc., Meerut University; PGDBM, BIMTECH, New Delhi.

Prof. Parul Singh

B.A. (Hons) English; MA in English, Delhi University; PGDM (Part Time) in HR from IMI, New Delhi.

Beyond the Classroom

Student activities form an integral part of the curriculum at FORE. Students are encouraged to enhance their managerial and leadership skills through organizing a series of student-driven events throughout the year. This gives them real-time experience of interacting with corporate world, working in teams, planning and controlling budgets, managing events, managing time and developing overall decision-making skills.

Various committees at FORE :

FORE Career Division (FCD) coordinates and manages the recruitment drive at FORE. The members manage and coordinate a plethora of activities ranging from connecting with the corporates to facilitating various industry engagement activities. The committee aims towards identifying the employee needs of the Corporate and matching them with the credentials of the students at FORE, through a series of planned processes, communications and activities.

Corporate Interaction Division (CID) aims at bridging the gap between the academia and the corporate world. This is achieved by organizing seminars, conferences and workshops by "Anubhuti" - a forum under the aegis of CID that regularly invites senior corporate professionals and leaders to share their practical business experiences with students. CID also conducts various Confluences and Conclaves and events like "Kurukshetra - the Management Battlefield" a panel discussion of students with the industry.

FORE Alumni Network (FAN) acts as the lynchpin between the past and present at FORE, striving to move towards a future that is better and brighter than before. The committee responsible for linking together a 5000+ alumni network ensures that FORE family remains united despite their diverse global presence. It is responsible for ensuring that the present batches not only learn but also imbibe the qualities and be inspired from the personalities that have made the esteemed FORE alumni set a mark for themselves in the business world.

FORE Connect is the Public Relations Committee of FORE School of Management. Its mission is to connect FORE with the outside world. FORE Connect handles important social media content on Facebook, Twitter, YouTube, Pagalguy and other online forums. It is the main point of contact between the students of FORE and other B-schools. In addition to this, they also organize Group Discussions and Personal Interviews for the prospective students as well as events like "FORE Video Diaries".



Think Tank - Think Tank covers not only all the crucial management functions but also goes beyond. From the madness of the “The Amazing Race”, to the prestige of being the next “Corporate Buddha”, it acts as *The Event Organizers* of FORE with over seven diverse events. It believes in the ideology of being co-curricular and unique, in line with the times.

NEXUS is the cultural committee of FORE School of Management. It organizes the annual national level and highly reputed management festival “Genesis” which had more than 1000 participants from various B-schools across India this year. It also organizes the Freshers’ Party and the Farewell.

FOREword is the literary mouthpiece of FORE School of Management. It aims at bringing out the literary genius in every student through various events spread throughout the year. It is responsible for FORE's quarterly newsletter, “FOREprints”. This newsletter provides a snapshot of campus events as well as achievements of the institute's distinguished faculty and students. The newsletter helps corporates and alumni stay abreast of latest developments at FORE. The team also engages students through various competitions in Genesis, FORE's annual fest.

FORE Technical Division (FOREtech) provides a podium for interaction and networking among the students. It acts as a link between the IT infrastructure of FORE and its students and helps the student council and other functions at FORE to conduct their activities.

FORE Sports and Cultural Division (FSCD) aims to help students achieve excellence by re-energizing them through sports events held throughout the year. It encourages active participation of students to enhance teamwork and provides a platform to display and develop their individual sporting skills.

ANTAR believes that students should become not only good managers, but also good citizens and play a responsible role in the society. They aspire to bring smiles on thousands of faces in the society by organizing various socially driven events. Over the 5 years, Team ANTAR has established tie ups and linkages with various NGOs and other reputed non-profit organizations.

Apart from these there are 4 Special Interest Groups namely *FORE Operations and Strategy Group (FOSTRA)*, *FORE Economic and Finance Forum (FEF)*, *Special Interest Group - Human Resources (SIG-HR)* and *Special Interest Group - Marketing (SIGMA)* who are responsible for promoting knowledge in their respective domains through various activities.





A good corporate interface is of paramount importance for any B-School. It immensely helps in brand building and assists its students to become industry ready professionals immediately after completing their PGDM programs. FORE's corporate interface includes a range of structured activities such as :

Live Projects

Live projects are an essential part of the academic curriculum at FORE. These projects are offered to our students round the year by reputed organizations and our students are known to deliver above satisfactory and timely results. Live projects provide students a better understanding of the company's operations. This ultimately enhances the adaptability of students at large.

Industry Visits

Industry visits are an integral part of management education. It helps students get the first hand experience regarding functioning of various industries. It also equips them with the practical aspects of their course curriculum which otherwise is difficult to visualize.

Summer Internship Program

All students of PGDM and PGDM- International Business at FORE need to undergo 8-10 weeks of Summer Internship during April-June every year in a company/organization of high standing. It not only provides to the students valuable work experience related to their specializations but also offers them a great opportunity to hone up their soft skills.

During SIP, each student is assigned an internal faculty guide to whom she/he submits the report at the end of the internship besides submitting it to the corporate guide for evaluation. They are also required to make a presentation to faculty members and their colleagues.

During SIP, companies are also able to gauge the students closely and offer PPOs/PPIs to the deserving candidates.

Corporate Interaction Sessions and Events

Corporate interaction sessions are activities that involve the students by introducing engaging topics. It is a platform that provides students a wide variety of events round the year. The students are exposed to the weekly guest lectures (Anubhuti), panel discussions, conferences, workshops with the leaders in the industry. Conclaves and Summits covering the current issues in various disciplines of management give the students an opportunity to explore the world beyond books.

Placement Activities

FORE offers an ideal campus for placements where companies are invited to hire students across specializations, both freshers and laterals. Potential employers are able to make on-campus recruitment through a streamlined process of registrations, pre-placement talks (PPTs), group discussions and one-to-one interviews. The Placement Team at FORE seeks to provide corporate and students the best opportunities and a conducive environment for selection process.

Mentorship Program

The mentorship program, called 'Ankur', is envisioned as a one year commitment from both, the corporate leader (Mentor) and the student (Mentee) with interactions at a mutually convenient frequency - at least once in two months time. We believe that our mentorship program immensely benefits our students by way of widening their thinking horizon under the stewardship of a mentor.

MDPs – Management Development Programs

A major activity at FORE School of Management has been designing, developing and conducting innovative Management Development Programs (MDPs) for professionalizing management in India. Realizing that globalization will result in greater competitive pressures as well as growth opportunities, FORE has developed many MDPs to equip managers with knowledge, skills and attitude required for effectively responding to these pressures and opportunities. These MDPs have been designed with a proper blend of conceptual and experiential learning.

Mr. Kumar Gautam, Director, HR, Whirlpool, said, *“In this campus, post interaction with students, I see ‘World of Possibilities’. They will create our tomorrow.”*

Ms. Gunjan Swarup, Senior Manager, HR, Asian Paints believes, *“Being one of the regular recruiters at FORE, I have had extensive interaction with both the faculty and students. It is extremely encouraging to see the high level of business leadership and intellectual curiosity which the students demonstrate. The talent at FORE comes with the right set of skills, attitude and values enabling them to take on the challenges of the dynamic business world right from the start. Due credit to the faculty and curriculum for shaping these bright individuals. Wish them all the best in their career endeavors.”*

Mr. Prashant Narayan, Senior Vice President, Thomas Cook, adds that *“FORE lays emphasis on the overall development of its students with equal importance being given to academics and co-curricular activities, hence enabling the students to deliver across businesses.”*

Mr. Anurag Dhawan, General Manager, HR (North), UB Group, said, *“FORE helps students in developing the attitude and skills required for becoming great leaders. The reason we go to FORE is because they always successfully meet our requirements by providing management trainees with excellent team skills and leadership qualities.”*

Mr. Ritesh Gupta, Assistant Vice President, HR, IDEA, believes that *FORE is one of the leading business schools, having goodwill and experience of producing quality student managers. A brand in its own.*



FORE International Marketing Conference (FIMC 2013)

FORE School of Management organized FORE International Marketing Conference on the theme 'Reinventing Marketing for Emerging Markets' at its campus during November 28-30, 2013. European Institute of Asian Studies (EIAS) was the knowledge and research partner while Indian Merchants' Chamber (IMC) was the partner chamber for the conference. The papers which were presented in the conference will soon be published as an edited book by the well known publishers, Bloomsbury.

The Conference was attended by Dr. Yasho V. Verma, former COO, LG; Mr. Vipul Sabharwal, VP (Sales & Marketing), Whirlpool; Prof. W.B. Joseph, Emeritus Professor of Marketing, Cleveland State University, USA; Mr. Arvind Pradhan, Director General, IMC; Prof. Abhinandan Jain, IIM-Ahmedabad; Mr. Axel Goethals, CEO, EIAS; Mr. P. Rameshan, Director, IIM-Rohtak; Mr. Erik Famaey, Senior Associate, EIAS and Mr. Santosh Desai, MD & CEO, Futurebrands.

Various topics were covered by the guest speakers providing valuable insights to the attendees. The discussion laid emphasis on marketers to be bold, creative, more interesting and learn from the unorganized sector in emerging markets who are capturing the imagination of the local consumers in most of the product categories.

Marketing Conclave

FORE School of Management organized a Marketing Conclave on February 19, 2014 on the topic "Digital Marketing: Changing Rules of the Game" which was attended by 200 students. The event was graced by eminent speakers from marketing background and possessed deep understanding of the nuances of digital media and marketing.

HR Conclave

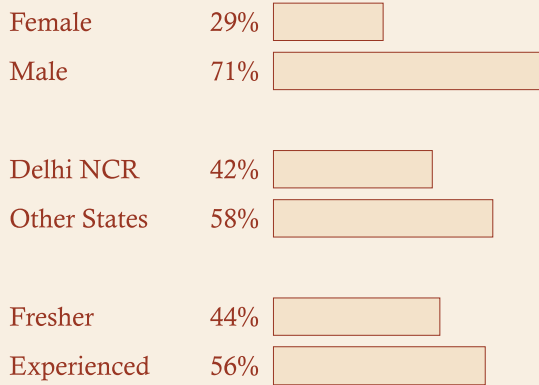
FORE School of Management in association with Indian Chambers of Commerce (ICC) organized the HR Conclave 2014 - "Redefining Excellence in HR" on January 15, 2014 at Hyatt Regency, Kolkata. More than 120 delegates from the senior HR fraternity participated in this conclave.



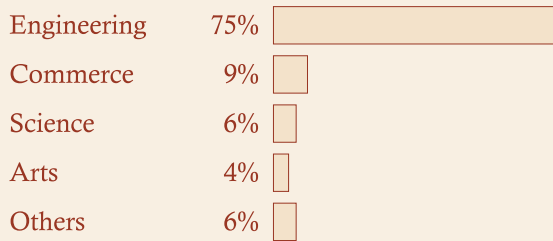
Batch Overview : 2013 - 15

PGDM

Diversity



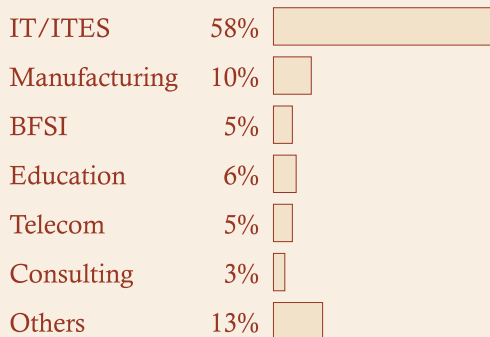
Undergraduate Majors



Work Experience

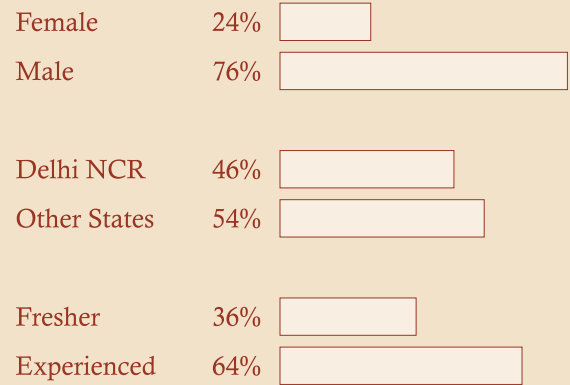


Top Backgrounds by Industry

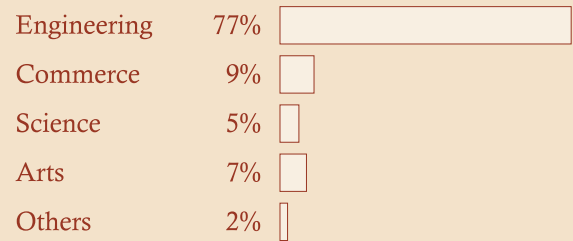


PGDM-IB

Diversity



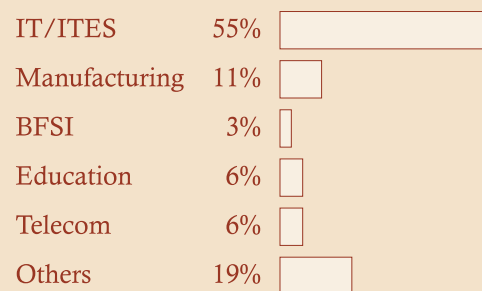
Undergraduate Majors



Work Experience



Top Backgrounds by Industry



PGDM : 2013-15



PGDM Laterals - Marketing (Industry Work Experience ≥ 24 months)



Aayushi Singh
B.Tech (Honours)
Work Exp.: 25 months
TCS
Summer Internship: KPMG
Marketing - Operations



Abhijeet Kumar Singh
B.Tech
Work Exp.: 48 months
Prima Telecom Limited
Summer Internship: TAC House
Marketing - Operations



Abhishek Trivedi
B.Tech
Work Exp.: 32 months
TCS
Summer Internship: Telecom Sector Skill Council
Marketing - IT



Aditya Jain
B.Tech
Work Exp.: 24 months
Zion Education Services, TCS
Summer Internship: Reliance Broadcast Network Limited
Marketing - Finance



Ankit Aggarwal
B.Tech
Work Exp.: 24 months
Birlasoft India
Summer Internship: IMS Learning Resources
Marketing - Operations



Ankit Kapoor
Bachelors in Fashion Technology
Work Exp.: 36 months
NSK Retail
Summer Internship: Carrier Airconditioning and Refrigerations
Marketing - Finance



Ankit Kumar
B.Tech
Work Exp.: 44 months
Harsha Marine Designers, Grintex India
Summer Internship: United Biscuits
Marketing - Operations



Ankit Nagrath
B.Tech
Work Exp.: 40 months
Birlasoft, BPM Vision, Mahindra Satyam
Summer Internship: KPMG
Marketing - Operations



Ankit Sharma
B.E.
Work Exp.: 40 months
Infosys, Computer Sciences Corporation
Summer Internship: Nugen India Marketing Services
Marketing - IT



Deeptiman Dasgupta
B.E.
Work Exp.: 33 months
TechMahindra
Summer Internship: Great Wide Open
Marketing - Operations



Gagandeep Chawla
B.Tech
Work Exp.: 24 months
Accenture
Summer Internship: Hero MotoCorp Ltd.
Marketing - IT



Mayank Chandna
B.E.
Work Exp.: 27 months
Accenture
Summer Internship: Treks 'n' Rapids
Marketing - Finance



Pankaj Goel
B.Tech
Work Exp.: 41 months
Stellarix Consultancy Services, IDS Infotech
Summer Internship: Reitzel Speciality Foods
Marketing - Operations



Paul Mathews
B.Tech
Work Exp.: 32 months
Infosys
Summer Internship: NCC Telecom
Marketing - Operations



Prabhat Taneja
B.Tech
Work Exp.: 31 months
Infosys, Creatix Web Solutions
Summer Internship: TAC House
Marketing - Operations



Pranay Suyash
B.Tech
Work Exp.: 34 months
Wipro Technologies
Summer Internship: Hindustan Petroleum Corporation Limited
Marketing - IT

PGDM Laterals - Marketing (Industry Work Experience ≥ 24 months)



Prateek Kawatra

B.Tech

Work Exp.: 36 months

Accenture, Nutech Printing & Packaging Sol.

Summer Internship: Nutech Printing

Marketing - Operations



Raghav Shakalya

B.E.

Work Exp.: 34 months

IBM, GalaxE Solutions

Summer Internship: Akzo Nobel India

Marketing - Operations



Rahul Singh

B.Sc.

Work Exp.: 30 months

Shipping Corporation of India, Goodwood Ship Management

Summer Internship: Carrier Aircon. & Refri.

Marketing - Operations



Sachin Gururani

B.Tech

Work Exp.: 31 months

TCS

Summer Internship: GadgetsToUse

Marketing - HR



Shradha Jha

B.Tech

Work Exp.: 34 months

Infosys, Wells Fargo India Solutions

Summer Internship: United Biscuits

Marketing - Operations



Siddharth Pandey

B.Tech

Work Exp.: 33 months

Global Dent Aids

Summer Internship: SBI Life Insurance

Marketing - Operations



Vaibhav Tripathi

B.Tech

Work Exp.: 36 months

Accenture

Summer Internship: Genpact

Marketing - Finance



Varun Tripathi

B.Tech

Work Exp.: 34 months

Infosys

Summer Internship: United Biscuits

Marketing - Operations



Vineet Kumar Singh

B.Tech

Work Exp.: 32 months

Study Overseas India

Summer Internship: Moserbaer India

Marketing - Finance



Vishal Jain

B.Tech

Work Exp.: 30 months

Infosys, Girnar Metal & Steel

Summer Internship: IMS Learning

Resources

Marketing - IT

PGDM Laterals - Finance (Industry Work Experience ≥ 24 months)



Amit Gandhi

B.Tech

Work Exp.: 24 months

Sound Craft Limited, Infosys

Summer Internship: KPMG

Finance - Marketing



Anvesh Reddy Methuku

B.Tech

Work Exp.: 54 months

HCL Technologies, Infosys

Summer Internship: United Biscuits

Finance - Marketing



C. Sivabhushan Reddy

B.Tech

Work Exp.: 29 months

Vedanta Aluminium, HINDALCO Industries

Summer Internship: Trivenifashions.com

Finance - Operations



Gagandeep Singh

B.Tech

Work Exp.: 33 months

GlobalLogic India

Summer Internship: State Bank of India

Finance - Marketing



Heena Vij

B.Com (Honours)

Work Exp.: 29 months

General Electric Money, Trident Limited

Summer Internship: Punjab National Bank

Finance - IB



Mimin Ghosh

B.Tech

Work Exp.: 34 months

iGATE Global Solutions

Summer Internship: High Beam Global

Finance - Marketing

PGDM Laterals - Finance (Industry Work Experience ≥ 24 months)



Pavan Kumar Dantuluri
B.Tech
Work Exp.: 31 months
Vama Industries
Summer Internship: Central Bank of India
Finance - Marketing



Puneesh Sachdeva
B.Tech
Work Exp.: 24 months
Home Decor
Summer Internship: TAK Technologies
Finance - Marketing



Saptarshi Chakraborty
B.Tech
Work Exp.: 32 months
Infosys
Summer Internship: Central Bank of India
Finance - Marketing



Utkarsh Kumar Singh
B.E.
Work Exp.: 24 months
Greenfield Services
Summer Internship: TERI
Finance - Marketing

PGDM Laterals - Operations (Industry Work Experience ≥ 24 months)



Akhil Jain
B.E.
Work Exp.: 29 months
Accenture
Summer Internship: Maruti Suzuki India
Operations - Marketing



Mameet Singh Chawla
BBA
Work Exp.: 36 months
Kwality Tyres
Summer Internship: TAC House
Operations - Marketing



Raju Kumar Singh
B.Tech
Work Exp.: 24 months
Hindustan National Glass and Industries
Summer Internship: Blue Pigeon Image
Management
Operations - Marketing



Romil Goel
B.Tech
Work Exp.: 35 months
Infosys
Summer Internship: Axis Softech
Operations - Marketing

PGDM Laterals - IT (Industry Work Experience ≥ 24 months)



Abhinav Singh
B.E.
Work Exp.: 25 months
Accenture
Summer Internship: The Oberoi Hotels
IT - Marketing

PGDM Laterals - Human Resource (Industry Work Experience ≥ 24 months)



Preeti Sharma
B.E.
Work Exp.: 27 months
Infosys
Summer Internship: Sapient
HR - IT



Vaibhav Agnihotri
B.Tech
Work Exp.: 25 months
Wipro Infotech
Summer Internship: Sapient
HR - Marketing

PGDM - Marketing



Abhijeet Kashyap
B.Tech
Summer Internship: Great Wide Open
Marketing - Operations



Abhijit Srivastava
B.Tech
Summer Internship: Alankit Assignments
Marketing - Operations



Abhinav Gupta
B.Tech
Summer Internship: United Biscuits
(McVitie's)
Marketing - Operations



Abhinav Jain
B.E.
Work Exp.: 22 months
Accenture
Summer Internship: TAC House
Marketing - IT

PGDM - Marketing



Akshay Maken

B.Tech

Summer Internship: Macmillan Publishers
India
Marketing - IB



Akul Sharma

B.Tech

Summer Internship: Logitech Electronic
India
Marketing - Finance



Ananyo Deep Saha

B.Com (Honours)

Summer Internship: Alankit Assignments
Marketing - Finance



Ankit Bansal

B.Tech

Summer Internship: Carrier
Airconditioning and Refrigerations
Marketing - Operations



Ankit Choudhary

B.Tech

Work Exp.: 22 months
Escorts, Bosch Rexroth
Summer Internship: TAC House
Marketing - Operations



Ankit Singh

B.Tech

Summer Internship: Moser Baer India
Limited
Marketing - Finance



Anupam Sharma

B.E.

Summer Internship: Moser Baer India
Limited
Marketing - HR



Apoorva Gupta

B.Tech

Summer Internship: Prudential Process
Management Sevices
Marketing - Finance



Apurva Singh

B.Sc. (Honours)

Summer Internship: GlaxoSmithKline
Marketing - HR



Ashish Arora

B.Tech

Work Exp.: 18 months
Cognizant Technology Solutions
Summer Internship: LML
Marketing - Operations



Dev Sharma

B.Tech

Summer Internship: Asian Paints
Marketing - IT



Divya Gandhi

B.E.

Work Exp.: 18 months
Cognizant Technology Solutions
Summer Internship: Prudential Process
Management Sevices
Marketing - Operations



Divya Sharma

B.Tech

Work Exp.: 7 months
Infosys
Summer Internship: United Colors of
Benetton
Marketing - Operations



Harsh Jain

B.Com

Work Exp.: 4 months
Prakash Chandra Jain & Co.
Summer Internship: Flavor the Restaurant
Marketing - IB



Himalaya Tarani

B.B.E

Summer Internship: TAC House
Marketing - IB



Itika Aggarwal

B.Com (Honours)

Work Exp.: 7 months
Deloitte Touche & Tohmatsu
Summer Internship: Antardesi
Marketing - Operations

PGDM - Marketing



Jai Chowdhary

B.Tech

Summer Internship: Jindal Steel & Power
Marketing - IB



Jodhbir Singh Sehmi

B.Tech

Work Exp.: 22 months
Infosys
Summer Internship: Hindustan Petroleum
Corporation
Marketing - IT



Karan Bhatia

B.Tech

Summer Internship: IMS
Marketing - Finance



Kirty Verma

B.Sc. (Honours)

Work Exp.: 8 months
Evaluesserve
Summer Internship: IMRB International
Marketing - Operations



Mridvika Kwatra

B.Tech

Summer Internship: Macmillan Publishers
India
Marketing - Operations



Naman Jain

B.Tech

Work Exp.: 23 months
TCS
Summer Internship: Menumate India
Marketing - IB



Naman Ladha

B.Tech

Summer Internship: Magnificence
Packaging House
Marketing - HR



Navya Purwar

B.Tech

Summer Internship: Axis Softech
Marketing - Operations



Nitish Gandotra

B.E.

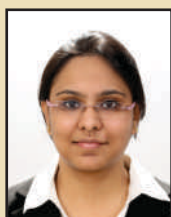
Summer Internship: Moser Baer India
Limited
Marketing - Operations



Nitish Girotra

B.A. (Honours)

Summer Internship: TAC House
Marketing - Finance



Nupur Bagdi

B.E.

Summer Internship: Treks 'n' Rapids
Marketing - Finance



Pratik Parakh

B.Tech

Work Exp.: 8 months
Sarda Energy & Minerals
Summer Internship: United Biscuits
Marketing - Finance



Piyush Jain

B.Tech

Summer Internship: TAC House
Marketing - Finance



Pranav Chauhan

B.E.

Summer Internship: Erptopup
Marketing - IT



Priya Agrawal

B.A. (Honours)

Summer Internship: Amrapali Aadya
Trading & Investment
Marketing - HR



Pulkit Jain

B.Tech

Work Exp.: 21 months
Infosys
Summer Internship: Axis Softech
Marketing - IT

PGDM - Marketing



Rahul Chhabra
B.Tech
Summer Internship: HCCBPL
Marketing - Operations



Rahul Verma
B.Tech
Summer Internship: TCS
Marketing - IT



Rajdeep Baruah
B.E.
Summer Internship: IMS Square Education
Marketing - Operations



Ranjeev Dutta
B.Sc. (Honours)
Summer Internship: United Biscuits
Marketing - HR



Rithik S. Chandran
B.Tech
Summer Internship: Cavinkare India
Marketing - Operations



Rupjyoti Barman
B.E.
Summer Internship: Great Wide Open
Marketing - Operations



R.N.V.S.S. Sri Krishna
B.Tech
Summer Internship: Central Bank of India
Marketing - Finance



S.Venkataraman
B.Tech
Summer Internship: Pure Media
Imagination
Marketing - Operations



Sahil Wadhwa
B.Com (Honours)
Summer Internship: Applavva
Marketing - Finance



Sakshi Kabra
B.Tech
Summer Internship: Kolkata Knight Riders
Marketing - Operations



Saloni Mohan
B.Tech
Work Exp.: 12 months
Accenture
Summer Internship: McCann Worldgroup
Marketing - Operations



Shambhvi Singh
B.Sc.
Summer Internship: Asian Paints
Marketing - Finance



Shivangi Anupriya
B.Tech
Work Exp.: 17 months
TCS
Summer Internship: Mercer
Marketing - HR



Siddharth Kohli
B.Tech
Work Exp.: 17 months
Infosys
Summer Internship: United Biscuits
Marketing - IT



Sidharth Nahata
B.Tech
Work Exp.: 9 months
Marwar Engineering College & Research Centre
Summer Internship: Moserbaer
Marketing - Finance



Sonakshi Srivastava
B.Tech
Summer Internship: Toshiba
Marketing - Finance

PGDM - Marketing



Srinivas Amara
B.Tech
Work Exp.: 19 months
Cognizant Technology Solutions
Summer Internship: Moserbaer
Marketing - IT



Srishti Narang
B.Tech
Summer Internship: Asian Paints
Marketing - Finance



Sudhir Singh
B.Tech
Work Exp.: 10 months
ITC Infotech
Summer Internship: Toshiba India
Marketing - Finance



Sumanto Kumar Banerjee
B.Tech
Work Exp.: 5 months
Mindtree
Summer Internship: Alankit Assignments
Marketing - Operations



Supriya Sharma
B.Tech
Work Exp.: 6 months
Virtuos Solutions
Summer Internship: Ricoh Innovations
Marketing - Operations



Swati Aggarwal
B.Tech
Work Exp.: 12 months
Accenture, Aggarwal Institute of Commerce & Competition
Summer Internship: IMRB International
Marketing - Operations



Vagesha Sinha
B.A. (Honours)
Summer Internship: JWT Delhi
Marketing - IB



Vaibhav Ahuja
B.E.
Work Exp.: 20 months
Hunt and Palmer Air Charter India
Summer Internship: Reliance Broadcast Network
Marketing - Operations



Vidur Chutani
B.Tech
Work Exp.: 22 months
Sarals Solution, Freelance Writer, Forever Living Products
Summer Internship: United Biscuits
Marketing - HR



Vikalp Mehta
B.Tech
Work Exp.: 11 months
Alstom Projects, Alert
Summer Internship: JK Tyre
Marketing - HR



Vikram Aditya Pal
B.E.
Summer Internship: Moserbaer
Marketing - Finance



Vipul Sachdeva
B.Tech
Summer Internship: United Biscuits
Marketing - Finance

PGDM - IT



Ankit Arora
B.Tech
Work Exp.: 18 months
Acirent Group
Summer Internship: Telecom Sector Skill Council
IT - Marketing

PGDM - Finance



Abhikriti Jindal
B.Com (Honours)
Work Exp.: 6 months
Step Up Placements
Summer Internship: Eko India Financial Services
Finance - Marketing



Abhishek Jain
B.Tech
Summer Internship: MyMoneyMantra
Finance - Marketing

PGDM - Finance



Aditya Saxena

B.Tech

Summer Internship: Power Grid Corporation of India
Finance - IT



Aditya Sharma

B.Tech

Work Exp.: 18 months
HCL Technologies
Summer Internship: Punjab and Sind Bank
Finance



Amit Jain

B.Tech

Summer Internship: SBI Life Insurance Company
Finance - Marketing



Ananya Bansal

B.Tech

Work Exp.: 6 months
TCS
Summer Internship: KPMG
Finance - Marketing



Anik

B.Tech

Work Exp.: 8 months
TCS
Summer Internship: PNB
Finance - IT



Anjali Gera

B.B.S. (Honours)

Summer Internship: Canara HSBC OBC Life Insurance
Finance - Operations



Ankita Handa

BBS

Work Exp.: 11 months
Mark Industries
Summer Internship: FirstRand Bank India
Finance - Operations



Anurag Kumar Verma

Bachelors in Fashion Technology

Work Exp.: 12 months
Shahi Exports
Summer Internship: Ernst & Young
Finance - Strategy



Ashish Dev Thakur

B.Tech

Work Exp.: 13 months
Microcell Systems
Summer Internship: High Beam Global
Finance - IT



Bhavnik Mittal

B.Com (Honours)

Summer Internship: Doctor On Call
Finance - Marketing



Divya Garg

B.Com (Honours)

Summer Internship: Jindal Steel & Power
Finance - Marketing



Eshani Gupta

B.Tech

Work Exp.: 20 months
Infosys
Summer Internship: CRISIL
Finance - Marketing



Gaurav Abrol

B.Tech

Work Exp.: 4 months
Accenture
Summer Internship: Alankit Assignments
Finance - Marketing



Gaurav Maheshwari

B.Tech

Work Exp.: 22 months
General Electric Power Conversion
Summer Internship: Petronet LNG
Finance - Marketing



Himanshu Sangar

B.A. (Honours)

Work Exp.: 16 months
Royal Bank of Scotland
Summer Internship: State Bank of India
Finance - Marketing



Jayati Bhatia

B.Com (Honours)

Summer Internship: MyMoneyMantra
Finance - Marketing

PGDM- Finance



Jitender Grover

B.Tech

Summer Internship: PowerGrid Corporation of India
Finance - Marketing



Kabaria V. Pramodkumar

B.E.

Work Exp.: 11 months
Citizen Industries, Aangan Agrotech Exports
Summer Internship: ICICI Prudential AMC
Finance - Marketing



Kavish Chaudhary

B.Tech

Summer Internship: Gadgetstouse
Finance - Marketing



Kritika Mehra

B.Com (Honours)

Summer Internship: PricewaterhouseCoopers
Finance



Maansi Gupta

B.Tech

Summer Internship: PricewaterhouseCoopers
Finance - Operations



Mahesh Painuly

B.E.

Work Exp.: 21 months
Cognizant Technology Solutions
Summer Internship: Alankit Assignments
Finance - Marketing



Manya Girdhar

B.Com (Honours)

Summer Internship: J.K. Risk Managers & Insurance Brokers
Finance - Marketing



Nehal Khetan

B.Com (Honours)

Work Exp.: 15 months
Ernst & Young, India Infrastructure Publishing
Summer Internship: Deloitte Touche AERS
Finance



Nikita Khanduja

B.Tech

Work Exp.: 11 months
TCS
Summer Internship: Central Bank of India
Finance - Marketing



Nipun Goel

B.E.

Work Exp.: 11 months
KK Securities
Summer Internship: Standard Chartered Bank
Finance - Marketing



Pankaj Kumar Bansal

B.Tech

Work Exp.: 18 months
Infosys
Summer Internship: SMC Global Securities
Finance - Marketing



Pankaj Negi

B.Tech

Work Exp.: 18 months
India Center Foundation, Jindal ITF
Summer Internship: Edupristine
Finance



Pankhuri Mahajan

B.Com (Honours)

Work Exp.: 21 months
Evalueserve, National Federation of Blind
Summer Internship: State Bank of India
Finance - Marketing



Piyush Sethi

B.Tech

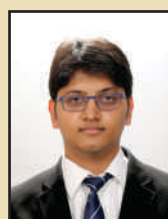
Summer Internship: My Money Mantra
Finance - Marketing



Prashant Nayar

B.Tech

Summer Internship: Doctor on Call
Finance - Marketing



Prateek Garg

BFIA

Work Exp.: 12 months
KPMG Global Services, Pheno Organic
Summer Internship: Axis Softech
Finance - Marketing

PGDM - Finance



Preety Rateria
B.Com (Honours)
Summer Internship: Crisil
Finance



Pulkit Bhardwaj
B.Sc.
Summer Internship: Indian School of
Entrepreneurship
Finance - Marketing



Rahul Khanna
B.Tech
Work Exp.: 23 months
Accenture
Summer Internship: Canon India
Finance



Rahul S. Gupta
B.E.
Work Exp.: 14 months
India Yamaha Motors
Summer Internship: Alankit Assignments
Finance - Marketing



Rajat Gupta
B.A. (Honours)
Summer Internship: Syndicate Bank
Finance - Marketing



Sahil Gupta
BCA
Summer Internship: Indian Oil Corporation
Finance - Marketing



Sakshi Saxena
B.Tech
Work Exp.: 17 months
Wipro Technologies
Summer Internship: Reserve Bank of India
Finance - Marketing



Sayani Mukherjee
B.Sc. (Honours)
Summer Internship: Baker Tilly Singhi
Consultants
Finance - Marketing



Shefali Bansal
BBS
Summer Internship: Panasonic
Finance - Marketing



Shivani Goel
B.Tech
Summer Internship: Delhi Tourism
Finance - Marketing



Shruti Pal
BBA
Summer Internship: Reserve Bank of India
Finance - Operations



Shuchi Singh
B.A. (Honours)
Summer Internship: Deloitte Touche
AERS
Finance - IB



Sourabh Kwatra
B.Com (Honours)
Summer Internship: MyMoneyMantra
Finance - Marketing



Sumit Pruthi
B.Tech
Summer Internship: Maruti Suzuki
Finance - Marketing



T. Kedar
B.E.
Work Exp.: 21 months
Cognizant Technology Solutions
Summer Internship: United Biscuits
Finance - Marketing



Vaibhav Aggarwal
B.Tech
Summer Internship: Bajaj Finance
Finance - Marketing

PGDM - Finance



Vaibhav Gupta
B.Com (Honours)
Summer Internship: Jindal Steel & Power
Finance - Marketing



Vigneshwar Shankar
B.E.
Summer Internship: Power Finance Corporation
Finance - Operations



Vishnu Kumar Baheti
B.Tech
Summer Internship: Indian Farmers Fertilizer Cooperative
Finance - Marketing

PGDM - Operations



Mrinalini Murthy
B.E.
Work Exp.: 18 months
Infosys
Summer Internship: Indus Uth HF Mixing Systems
Operations - Marketing



Nitish Baweja
B.Tech
Work Exp.: 7 months
Ahmedabad Roadlines
Summer Internship: Telecom Sector Skill Council
Operations - Marketing



Rahul John
B.Tech
Summer Internship: Signode India
Operations - Marketing



Vidit Garg
B.Tech
Work Exp.: 12 months
Ester Industries
Summer Internship: Akzo Nobel
Operations - Marketing

PGDM - Human Resource



Drashti Desai
B.E.
Work Exp.: 22 months
Investis Corporate Communications, Talisman Education Solutions
Summer Internship: Genpact
HR - Marketing



Heena Goel
B.Sc. (Honours)
Summer Internship: KPMG
HR - Marketing



Nandini Chhabra
B.Tech
Work Exp.: 20 months
Infosys
Summer Internship: TAK Technologies
HR - IT



Priyanka Charaya
B.E.
Summer Internship: The Oberoi Group
HR - Marketing



Ritu Sharma
B.Tech
Summer Internship: The Oberoi Group
HR - Marketing



Shruti Dodla
B.E.
Summer Internship: United Biscuits
HR - Marketing



Simarneet Kaur Wahi
B.Tech
Summer Internship: KPMG
HR - Marketing

PGDM-International Business : 2013-15



PGDM - IB Laterals - Marketing (Industry Work Experience ≥ 24 months)



Dinesh Aggarwal

B.E.

Work Exp.: 70 months

NIEL, Global Tele Services, Om Spun Pipe

Summer Internship: JCB India Limited

Marketing - Finance



Nand Kishore Sharma

B.Sc.

Work Exp.: 63 months

Igeneous eSol., Banana Outsourcing, Convergys

Summer Internship: SBI Life Insurance

Marketing - Finance



Shashank Chaturvedi

B.Tech

Work Exp.: 24 months

Earth Quest Foundation

Summer Internship: BRICS CCI

Marketing - IT



Shiv Ram Krishna Pande

B.E., M.A.

Work Exp.: 24 months

Centre for Air Power Studies

Summer Internship: Genpact

Marketing - Finance



Yashmita Goel

B.Tech

Work Exp.: 24 months

HCL Technologies

Summer Internship: ERPtopUP.com

Marketing - IT

PGDM - IB Laterals - Finance (Industry Work Experience ≥ 24 months)



Arjun Sarin

B.E.

Work Exp.: 45 months

Oxylabs Networks, Infosys

Summer Internship: AID India Foundation

Finance - Marketing



Deepak Anthwal

B.Tech

Work Exp.: 43 months

Nokia Siemens Networks

Summer Internship: My Money Mantra

Finance - Marketing



Niharika Pundir

B.Tech

Work Exp.: 34 months

Infosys

Summer Internship: Deloitte Touche AERS

Finance - Marketing



Nitesh Kumar Jain

B.E.

Work Exp.: 26 months

Cognizant Technology Solutions

Summer Internship: SG Analytics

Finance - Marketing



Shambhavi Singh

B.Tech

Work Exp.: 45 months

Mahindra Satyam, HSBC

Summer Internship: BRICS CCI

Finance - Marketing

PGDM - IB - Marketing



Aman Rawat

B.Tech

Work Exp.: 21 months

RSystems International

Summer Internship: NCC Telecom

Marketing - Operations



Amit Sharma

B.E.

Work Exp.: 15 months

Haryana Space Applications Centre

Summer Internship: STC

Marketing - Operations



Ankit Goyal

B.Tech

Summer Internship: Axis Softech

Marketing - Operations



Ankit Gupta

B.Tech

Work Exp.: 11 months

BUNZZ...

Summer Internship: BRICS CCI

Marketing - IT

PGDM - IB - Marketing



Anshul Prakash

BBA

Summer Internship: United Biscuits
Marketing - HR



Bhavik Vyas

B.E.

Summer Internship: Telecom Sector Skill Council
Marketing - HR



Debpriya De

B.Tech

Summer Internship: Square Education
(Master Franchisee of IMS in Delhi region)
Marketing - Finance



Gaurav Tiwari

B.Tech

Work Exp.: 22 months
Infosys
Summer Internship: TAK Technologies
Marketing - Finance



Gitansh Ahuja

B.Tech

Summer Internship: TAC house
Marketing - IT



Harmeet Singh

B.Com

Work Exp.: 11 months
Surendra Industries
Summer Internship: Devyani Food Industries
Marketing - Operations



Khushboo Chowdhury

B.Tech

Summer Internship: Pure Media
Imagination
Marketing - IB



Manprit Singh

B.Tech

Summer Internship: ICICI Prudential Asset
Management Company
Marketing - Finance



Mayank Arora

B.Tech

Work Exp.: 22 months
Ericsson India Global Services
Summer Internship: United Biscuits (McVitie's)
Marketing - Operations



Mitul Kathuria

B.Tech

Work Exp.: 12 months
Computer Graphics & Printers
Summer Internship: United Biscuits
Marketing - Operations/HR



Nandhagopal Muralithar

B.Tech

Work Exp.: 7 months
Oreanz Management Services LLP
Summer Internship: Capgemini Consulting
Marketing - Operations



Nikhilesh Gupta

B.Tech

Work Exp.: 22 months
Accenture
Summer Internship: TAC house
Marketing - IT



Nishit Sood

B.Tech

Summer Internship: Logitech Electronic
India
Marketing - Operations



Piyush Kalra

B.Tech

Summer Internship: Treks 'n' Rapids
Marketing - Finance



Pulkit Kohli

B.A. (Honours)

Work Exp.: 10 months
S.K. & Company (Maruti Service Zone)
Summer Internship: PepsiCo
Marketing - HR



Raunaq Singh Juneja

B.B.A.

Work Exp.: 3 months
Fyne Lite Bar Designs
Summer Internship: Pure Media Imagination
Marketing - Finance

PGDM - IB - Marketing



Roshan Wilson

B.E.

Work Exp.: 11

Collabera Technologies

Summer Internship: KPMG India Ltd.

Marketing - HR



Sarthak Vij

B.Tech

Work Exp.: 5 months

Playup India

Summer Internship: United Biscuits

Marketing - HR



Sheladia Vitrag Kanubhai

B.E.

Work Exp.: 11 months

Varaha Systems

Summer Internship: Moser Baer India

Marketing - Operations



Shobhit Goyal

B.Tech

Work Exp.: 18 months

FICCI, Sparkworks Media

Summer Internship: MakeMyTrip

Marketing - Operations



Vaibhav Sharma

B.Tech

Work Exp.: 6 months

SunTec Web Services

Summer Internship: BRICS CCI

Marketing - Finance



Zaid Ahmed

B.E.

Summer Internship: Telecom Sector Skill Council

Marketing - Operations

PGDM - IB - Finance



Akshay Middha

B.Com

Summer Internship: Deloitte

Finance - Marketing



Ashlesh Pravin Sonkusare

B.Tech

Work Exp.: 5 months

Essar Steel

Summer Internship: Reliance Securities

Finance - Operations



Gaurav Agrawal

B.Tech

Work Exp.: 8 months

Jaypee Hi Tech Casting Centre

Summer Internship: My Money Mantra

Finance - IB



Hardik Marfatia

B.Tech

Work Exp.: 21 months

Cognizant Technology Solution

Summer Internship: NCC Telecom

Finance - Marketing



Heena Manchanda

B.Tech

Summer Internship: MMTC

Finance - Marketing



Ipshita Verma

B.A. (Honours)

Summer Internship: IOC

Finance - IB



Karan Bhatia

B.Tech

Summer Internship: BRICS Chamber of Commerce & Industry

Finance - Marketing

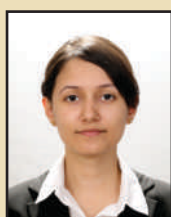


Moksha Gupta

B.Tech

Summer Internship: MMTC

Finance - Marketing



Prachi Pandey

B.A. (Honours)

Summer Internship: BRICS Chamber of Commerce & Industry

Finance - Marketing



Radhika Gupta

B.A. (Honours)

Summer Internship: BRICS Chamber of Commerce & Industry

Finance - Marketing

PGDM - IB - Finance



Ramakrishna Nalla

B.Tech

Work Exp.: 12 months

TCS

Summer Internship: CRISIL

Finance - Marketing



Smridhi Khanna

B.Com

Work Exp.: 4 months

Joel of Pearl Travel Solutions

Summer Internship: India Ratings & Rese.

Finance - Marketing



Subhanshu Gupta

B.Com (Honours)

Work Exp.: 12 months

KPMG Resource Centre

Summer Internship: Canon

Finance - Marketing

PGDM - IB - Operations



Akshay Bhardwaj

B.Tech

Work Exp.: 12 months

S.B. Industries

Summer Internship: Housing.com

Operations - Marketing



Nikhil Aggarwal

B.Tech

Summer Internship: SBI Life Insurance

Operations - Marketing



Shalini Agarwal

B.Tech

Work Exp.: 22 months

Accenture

Summer Internship: Deloitte AERS

Operations - IT

PGDM - IB - Human Resource



Akansha Johari

B.Sc. (Honours)

Summer Internship: Doctor on Call

HR - IB



Devina Jain

B.Com (Honours)

Work Exp.: 12 months

Deloitte & Touche AERS

Summer Internship: TAK Technologies

HR - Marketing



Divya Patnaik

B.Sc. (Honours)

Summer Internship: Sapient Consulting

HR - Finance

RECRUITERS' SNAPSHOT

AbsolutData	Genpact	L&T	Pure Media Imagination
Accenture	Gfk Mode	LG Electronics	Royal Bank of Scotland
Akzo Nobel	GMR Group	Logitech	Sapient
Asian Paints	Google	Macmillan Publishers	SBI Life Insurance
Axis Bank	Grail Research	Magma Fincorp	SRF
Axis Risk Consulting	HCL Technologies	Make My Trip	STC
Balmer & Lawrie	Hero MotoCorp	Maruti Suzuki	Swedish Trade Council
Bank of America	Hewlett Packard	Maveric Systems	Tata Motors
BCG	Housing.com	Mercer	Tata Power
C B Richards Ellis	HSBC	Michael Page	Tata Steel
Capgemini Consulting	ICICI Bank	Milward Brown	TCS
Citibank	IFFCO	Neilsen	The Smart Cube
CRISIL	IMRB International	Newgen Software Tech.	TNS Global
Daikin	Indo Simon Electric	NIIT Technologies	Treks 'n Rapids
DELL	IndusInd Bank	Oberoi Hotels	Trident
Deloitte	Infosys	Ogilvy & Mather	United Biscuits
Dun & Bradstreet	ING Vyasa	Orient Electricals	Usha International
Ernst & Young	Jindal Steel	Oriflame	Wipro Infotech
Evalueserve	J.K. Paper	Pernod Ricard	Whirlpool
EXL Services	Jones Lang LaSalle	Pitney Bowes	YES Bank
Fiserv	Khimji Ramdas	Power Grid Corp.	Zomato
Franklin Templeton Inv.	KPMG	Prudential Financial	ZS Associates

Placement Calendar 2015

The class of 2013-15 is a batch of high proficiency students with an average CAT score of 90 percentile and the highest being 98 percentile. At FORE we emphasize on imparting quality education to make them suitable for the corporate world. We strongly believe that in order to turn our students into a great asset for the corporate, they must go through the best of academic rigor in their curricular and co-curricular activities during the two year tenure of their PGDM program. This would enable them to think laterally and creatively across disciplines and sectors. We have planned the Final Placement Calendar in coordination with the Academic Calendar so that their classes are not disturbed. We seek your cooperation and request you to schedule your visit to FORE during the placement weeks mentioned in the placement schedule below and help us in managing our regular class schedule.

Final Placement Schedule 2014-15

ACTIVITY	PERIOD	INVITATION TO PARTICIPATE
Pre-Placement Talk for Final Placement	September 23-27, 2014	<p>All Potential Recruiters</p> <p>Kindly plan your campus visit to FORE!</p> <p>To cherry pick the right candidate.</p>
First Placement Week for Freshers / Laterals	October 07-11, 2014	
Second Placement Week for Freshers / Laterals	November 04 - 08, 2014	
Third Placement Week for Freshers / Laterals	December 15 - 20, 2014	
Fourth Placement Week for Freshers / Laterals	January 06-10, 2015	
Fifth Placement Week for Freshers / Laterals	February 03-07, 2015	

Reputed organizations have been visiting our campus on a regular basis every year to recruit our students. Their repeated hiring is a testimony to our success in providing students who live up to their expectations. We at FORE highly value the relationship with all our recruiters. Apart from this, each year we welcome new recruiters to our campus. These mostly comprise of referrals and through executives who have moved to new companies or simply companies who have seen our students performing in the industry.



PLACEMENT COMMITTEE

Prof. Rajneesh Chauhan – Chairman

Prof. Vinay Dutta – Member

Prof. Qazi Asif Zameer – Member

Prof. Himanshu Joshi – Member

Prof. Freda J. Swaminathan – Member

PLACEMENT OFFICE

Email: placements@fsm.ac.in

Mr. Vivek Chakrapani
Sr. Manager - Placements
vivek@fsm.ac.in
Tel: 011-41242412
Mob: 9891051966

Mr. Anil Kumar
Manager - Placements
anil.kumar@fsm.ac.in
Tel: 011-41242461
Mob: 9654961593

Mr. V.K. Batra
Manager - Program
vkbatra@fsm.ac.in
Tel: 011-41242472
Mob: 8860437832

Mr. Kapil M. Sharma
Placement Executive
kapil@fsm.ac.in
Tel: 011-41242423
Mob: 9711570804



FORE Career Division (FCD)

Ms. Aayushi Singh
Mr. Ankit Nagrath
Mr. Dev Sharma
Ms. Divya Sharma
Ms. Drashti Desai
Ms. Pankhuri Mahajan
Mr. Pulkit Kohli
Mr. Shiv Ram Krishna Pande
Ms. Srishti Narang
Mr. Vaibhav Ahuja

Mr. Aakash Khosla
Ms. Abhilasha Gupta
Ms. Ananshi Chugh
Mr. Astitva Tyagi
Mr. Bhavya Gupta
Ms. Jyoti Gupta
Mr. Krishna Sharma
Mr. Kushal Sthapak
Ms. Monal Jain
Mr. Pulkit Sehra



FORE School of Management, New Delhi

"Adhitam Kendra"

B-18, Qutub Institutional Area, New Delhi-110 016

Tel.: 011-41242412/61/72, 41242424 to 33, Fax: 011-26964229

Email: placements@fsm.ac.in, Website: www.fsm.ac.in

