



**FORE School of Management**  
New Delhi



**Confederation of Indian Industry**

## Retail Conclave 2018 - Third Edition

*Steering the Retail growth for tomorrow*

Wednesday, 16 May 2018 | India Habitat Centre, New Delhi

FORE School of Management in association with the Confederation of Indian Industry (CII) has organized the Retail Conclave 2018 on “Steering the Retail growth for tomorrow” organized on Wednesday, May 16, 2018 at India Habitat Centre, New Delhi. More than 150 delegates from the corporate have participated in this summit.

The event aims to highlight the individual and collective importance of the right design, building and delivery in the current retail scenario of the country. Highlighting how each of these aspects affect the customer experience as a whole, experts discuss how each of these can be leveraged to change the game of physical retail in India and possibly give a tough competition to online retail, regaining some part of its lost market share.

With enough data and studies proving the relevance and importance of technology in the present and future scenarios in the Retail sector in India, it’s important for players to become best friends with it for a long term and stable future. The event brought together retail tech start-ups and early adopter players who didn’t hesitate in giving them a chance to discuss the journey ahead for this exciting new aspect that has the potential to redefine the future for retail.



The eminent dignitaries who had attended the summit are Mr Krish Iyer, President and CEO, Walmart India, Mr Pankaj Renjhen, Managing Director- Retail Services, JLL - Jones Lang LaSalle, Mr Adesh Gupta, Chief Executive Officer, Liberty Shoes Ltd, Mr Atul Chaturvedi, Additional Secretary, Department of Industrial Policy & Promotion, Ministry of Commerce & Industry, Government of India, Mr Rajesh Arora, Chairman & CEO, The Arora Group, Mr Pankaj Renjhen, Managing Director- Retail Services, JLL - Jones Lang LaSalle, Mr Yogeshwar Sharma, Executive Director, Select CITYWALK, Mr Abhishek Bansal, Executive Director, Pacific Development Corporation Ltd, Mr Vikram Bakshi, Chairman, Ascot Hotels & Resorts Ltd, Mr Gautam Saraogi, Founder & CEO, Go Colors, Ms Shriti Malhotra, Chief Executive Officer, The Body Shop - South Asia, Mr Rajesh Jain, MD & CEO, Sports And Leisure Apparel, Ms Pushpa Bector, Executive Vice President & Head, DLF Shopping Malls, Mr Riyaaz Amlani, Managing Director, Impresario Entertainment Hospitality, Mr Rahul Singh, Founder, Beer Café, Mr Mohit Pruthi, Vice President – Retail & Marketing, Bharti Realty, Mr Sagar Daryani, Co-Founder, CEO, Wow! Momo Foods Pvt. Ltd, Mr Varun Tuli, Founder, Yum Yum Cha, Mr Sachin Pabreja, Co-Founder, Easy Diner, Mr Ashfaque Qureshi, Grand Cuisines, Namak Mandi and Mr KA Madappa, Vice President, Land Mark Group.



**Dr. Jitendra K. Das, Director, FORE School of Management** was one of the Speaker for the session titled **“Creating a superior client experience through Design, Build, Delivery and Technology”** in this summit. Dr. Das was accompanied by the following prominent co-panelists:

- **Mr Anurag Mathur**, CEO – P&DS & Chair – India CS Exec, JLL India
- **Mr Valentin Blanchard**, Design Head, Ultraconfidential
- **Mr Anil Menon**, Head IT, Trent Hypermarket
- **Mr Gaurav Kushwaha**, Founder, Bluestone
- **Mr Mukund Halwasiya**, Director, Halwasiya Sons
- **Ms Benu Sehgal**, Business Head, Inter Sports Pvt Ltd