



**FORE School of Management, New Delhi**

**Calendar of Management Development Programmes (April 2019-March 2020)**

Sl. No.	Programme Title	Dates	Fees (Rs.)*		Programme Director(s)
			Non-Residential	Residential	
1	Leveraging Social Media for Business Intelligence	29 April 2019	8,000	16,000	Prof. Shilpi Jain
2	Performance Management-Current Trends and the Future	6 May 2019	8,000	16,000	Prof. Neeraj Kumar
3	Effective Purchasing Skills and Strategic Sourcing	23-24 May 2019	16,000	28,000	Prof. Mohita G. Sharma
4	Understanding Sales and Distribution Analytics	10-11 June 2019	16,000	28,000	Prof. Asif Zameer & Prof. Shilpi Jain
5	Banking Analytics using R	17-18 June 2019	16,000	28,000	Prof. Sunita Daniel
6	Advanced Excel Training	27-28 June 2019	16,000	28,000	Prof. Sumeet Kaur
7	Train the Trainer	8-9 July 2019	16,000	28,000	Prof. Subir Verma
8	Data Analytics for Expanding Markets	18-19 July 2019	16,000	28,000	Prof. Savita Gautam
9	HR Analytics	22-23 July 2019	16,000	28,000	Prof. Subir Verma, Prof. Chandra Sekhar
10	Developing an Intrapreneurial Mindset for Effective Leadership	29-30 July 2019	16,000	28,000	Prof. Anita Tripathy Lal
11	Effective Communication for Women in the Workplace	8-9 August 2019	16,000	28,000	Prof. Sriparna Basu & Prof. Reeta Raina
12	Finance for Women Executives	26-27 August 2019	16,000	28,000	Prof. Vinay Dutta
13	Decision Making Techniques for Managers	2-3 September 2019	16,000	28,000	Prof. Hitesh Arora
14	Effective Communication and Presentation Skills	12-13 September 2019	16,000	28,000	Prof. Anita T. Lal
15	Effective Negotiation Skills	18-20 September 2019	24,000	40,000	Prof. Prachi Bhatt
16	Introduction to Intellectual Property Rights	14 October 2019	8,000	16,000	Prof. Muqbil Burhan
17	Project Management	21-22 October 2019	16,000	28,000	Prof. Hitesh Arora & Prof. Mohita G Sharma

18	Retirement Planning for Middle Level and Senior Executives	4-5 November 2019	16,000	28,000	Prof. Vinay Dutta
19	Building leadership potential of Women Professionals	7-8 November 2019	16,000	28,000	Prof. Sanghamitra Buddhapriya
20	Marketing Analytics	14-15 November 2019	16,000	28,000	Prof. Nirmalya & Prof. Lalit Jiwani
21	Aligning CSR with Sustainable Development Goals : Strategy Formulation, Implementation and Impact Assessment	18-19 November, 2019	16,000	28,000	Prof. Shallini Taneja
22	Foreign Exchange Risk Management	21-22 November 2019	16,000	28,000	Prof. Himanshu Joshi
23	The New Indian Consumer: Winning Concepts and Practices	29 November 2019	8,000	16,000	Prof. Anupam Narula
24	Deep Learning-Foundation and Advances	9-11 December 2019	24,000	40,000	Prof. Ashok Kumar Harnal & Prof. Jiwani
25	Enhancing Assertiveness & Positive Attitude	12-13 December 2019	16,000	28,000	Prof. Anita T. Lal
26	Managerial Leadership and Team Building	16-17 December 2019	16,000	28,000	Prof. Sanghamitra Buddhapriya
27	ISO 27001:2013 Lead Implementer Course	9-10 January 2020	16,000	28,000	Prof. Sudeep S
28	Enhancing your Personal Brand	16-17 January 2020	16,000	28,000	Prof. Reeta Raina & Prof. Sriparna Basu
29	Enterprise Risk Management	30-31 January 2020	16,000	28,000	Prof. Vinay Dutta

**Venue: FORE Campus, New Delhi**

**\*GST @ 18% on fee amount, as applicable, is payable extra**

- Notes :*
- 1. Detailed information on each programme (Introduction, objective, contents, methodology and for whom) as well as faculty profile is available at FORE website (www.fsm.ac.in).*
  - 2. The dates, venue, fee etc are indicative and subject to change. Detailed brochures for individual programmes will be available roughly 2 months before the start of each programme.*
  - 3. Organizations concerned must obtain confirmation of acceptance of nomination from FORE before sending participants to programme venue.*
  - 4. The above programmes can also be customized according to the requirement of an organization.*

***For registration/enquiries, please contact:***

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