PLACEMENTS 2012

HARNESSING CREATIVE MINDS

FORE SCHOOL OF MANAGEMENT, NEW DELHI

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HARNESSING CREATIVE MINDS

AS A NATION PROGRESSES, THERE WILL BE A NEED OF CONSTANT SUPPLY OF ENERGY THAT CAN BE TAPPED INTO FOR AN INDEFINITE PERIOD OF TIME. SIMILARLY, TODAY AN ORGANISATION REQUIRES A STEADY SUPPLY OF ENERGETIC AND EFFICIENT MANAGERS, BEST SUITED FOR THE INDUSTRY. HUMAN RESOURCES WHO CAN CONSTANTLY THINK. THINK BIG AND DIFFERENT. THE ONLY WAY FOR THIS NEED TO BE MET IS BY HARNESSING YOUNG MINDS. FORE BLENDS CREATIVITY AND INNOVATION TO CREATE THAT RENEWABLE ENERGY IN YOUNG MANAGERS, WHICH NEVER RUNS OUT OF IDEAS AND PASSION. THIS INTEGRAL VALUE BASED INFORMATION ENERGIZES THE CREATIVE MINDS WHICH COULD BE HARNESSED TO BE ALIGNED WITH THE VARIOUS ORGANIZATIONAL GOALS. TODAY, THE ENERGIES OF THE YOUNG CREATIVE MINDS ARE READY TO BE ENGAGED TO SUIT THE VARIOUS NEEDS AND REQUIREMENTS OF THE INDUSTRY.



Mission Statement

"To achieve and sustain Leadership in Management Education, Research, Consultancy and Development."



President's Message

FORE School of Management has been moving from strength to strength since its inception in 1991. Our ability to keep abreast with the changes in the business environment and in equipping our students to quickly adapt to new challenges has brought us to the forefront among B-Schools in India.

The state of the art infrastructure facilities at FORE alongwith the well qualified faculty has made FORE a great seat of learning. CRISIL has recently rated us A*** (the highest rating level) for the Delhi-NCR Level to both the 2-year PGDM and PGDM (International Business Management) programs at FORE.

We have various Centres of Excellence to carry out very focused activities to enhance the body of knowledge and skills of students. The students have made a mark wherever they have gone and you will find in them a very productive resource.

It is with pleasure that I present to you the current batch of both the PGDM and the PGDM (International Business) students, and welcome you to the FORE School of Management's placement process.

Best Wishes

N.- X

R. C. Sharma *President*

Director's Message

It is with immense pleasure, I invite you to the FORE School of Management, New Delhi to participate in our Placement Process to recruit our students who can meaningfully play a role in your growth process.

The involved and focused input through computer simulation based courses, case teachings, live projects etc., are given to our students by our very learned faculty. This has inculcated in our students the drive to positively contribute to your organization.

Looking forward to welcoming you in our campus. Sincerely,

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Dr. Jitendra K. Das *Director*



The Executive Board



Dr. G.V.G. Krishnamurty Chief Patron Former Election Commissioner of India



Mr. R.C. Sharma President Former Director - CBI Govt. of India



Mr. R.P. Billimoria President - Emeritus Former Chairman- Public Enterprises Selection Board Govt of India and Former Chairman-Steel Authority of India Ltd. (SAIL)



Dr. B.B.L. Madhukar Vice President (Finance) & Treasurer Former CMD MMTC



Col. S.P. Wahi Member Former Chairman - Oil & Natural Gas Corporation (ONGC)



Dr. Vinayshil Gautam Member (Founder Director IIM-K, First Head-DMS IIT-D, Chairman-DKIF) A Al-Sager Chair Emeritus Professor



Ms. Omita Paul Vice President (Academics) Advisor to Hon'ble Finance Minister of India



Ms. Shibani Varma Member Trustee, Dr. Gopal Das R. D. Varma Charitable Trust Industrialist



Mr. T.C. Venkat Subramanian Member Former Chairman & Managing Director -Export-Import Bank of India



Dr. Yasho V. Verma Member Chief Operating Officer - LG Electronics India Pvt. Ltd.



Dr. Jitendra K. Das Secretary Ex-Officio Member



Recognitions & Accreditations

Accreditations/Ratings

- All India Council for Technical Education (AICTE);
- Association of Indian Universities (AIU), New Delhi;
- CRISIL Ltd., Mumbai.

Institutional Membership

- India Habitat Centre, New Delhi;
- The Indus Entrepreneurs (TiE), Delhi;
- National Entrepreneurship Network (NEN), India;
- Education Promotion Society for India (EPSI), New Delhi;
- The American Library, New Delhi;
- British Council Library, New Delhi;
- Asian Regional Training and Development Organization (ARTDO) International, Philippines;
- Association of Indian Management Schools (AIMS), Hyderabad;
- National Institute of Science Communication and Information Resources (NISCAIR), New Delhi;
- National HRD Network (Delhi Chapter), New Delhi;
- Association of Management Development Institutions in South Asia (AMDISA);
- Indian Society for Training & Development (ISTD), New Delhi;
- DELNET, New Delhi;
- All India Management Association (AIMA), New Delhi;
- Associated Chambers of Commerce and Industry of India (ASSOCHAM), New Delhi;
- FSM Features in the Asian Directory produced by the EMD, Amsterdam, the Netherlands.

Academic Partners

- Harvard Business School Publishing Corporation (HBSP), USA;
- College of Business Administration, Savannah State University, USA;
- Asian Institute of Technology (AIT), Thailand;
- The University of New Brunswick (UNB), Canada;
- ESC Rennes School of Business, France;
- Jamia Hamdard University for PhD. Programme;
- The Project Management Associates (PMA), New Delhi and Centre for Excellence in Project Management Pvt. Ltd. (CEPM), Noida for Online Certificate in Project Management (CIPM).

FORE IS AN INSTITUTE OF REPUTE THAT OFFERS AN IN-DEPTH KNOWLEDGE OF A WIDE SPECTRUM OF MANAGEMENT RELATED SUBJECTS, TAKING CUES FROM THE 5 ELEMENTS OF NATURE, AND USING IT FOR EFFECTIVE USE. WE HAVE WELL UTILISED THE SPIRIT OF THE NATURAL ELEMENTS OF THE SUN, THE WIND, WATER AND LIGHT IN HARNESSING THE UNLEASHED ENERGIES OF THE CREATIVE MINDS.

About FORE

Foundation for Organizational Research and Education (FORE) was established in 1981 as a non-profit, research institute. FORE School of Management (FSM) has been a premier business school since its foray into management education in 1991. Nestled in Qutub Institutional Area, the educational hub of New Delhi, FSM prides itself with churning out industry ready professionals, who have the ability to meet the future challenges of tomorrow's corporate leaders.

CRISIL has recently awarded A*** grading (the highest level

of rating) for the Delhi-NCR Level and A** grading for the National Level to both the 2-year PGDM and PGDM (International Business Management) programs at FORE.

Equipped with a state-of-the-art infrastructure, highly esteemed faculty and hands on experience based teaching methodology, FSM communicates and implements a strategic vision of business and technical knowledge in the field of General Management, Human Resource, Finance, Operations, Marketing, Information Technology, Economics and International Business.



Why FORE School of Management (FSM)

The Selection Process – FORE School of Management admits students with a proven caliber to perform. All prospective students go through a rigorous selection process which requires highly competitive CAT scores and performance at GD/PI. The students are handpicked by the experienced faculty along with a professional from the industry. This ensures that the students perform remarkably well in academics during their two year stint at FORE and later go on to achieve great success professionally. Our wide alumni base in leading positions at various companies bears testimony to the above fact.

Location – Our Institute, FORE School of Management is located in the heart of Delhi in Qutub Institutional Area. This location gives us a strategic advantage as many of the corporate offices are located in the Delhi/NCR region. This advantage translates into guest lectures and seminars where industry professionals share the stage with academicians and the result is a brilliant mix of academic enlightenment combined with the intelligence of a business mindset. Such a stimulating environment is priceless for the development of the minds of young budding managers.

Academic Programs – The programs offered at FORE School of Management are AICTE approved. They are : Post-Graduate Diploma in Business Management, Post-Graduate Diploma in Business Management (IBM) and Three year part-time Post-Graduate Diploma in Management. The academic programs at FORE are rigorous, industry relevant and provide a healthy competitive environment where the students are continuously challenged to perform to the best of their abilities. The whole program is designed to impart key decision making skills, to develop the ability to handle high work pressure, to inculcate the habit of delivering tasks on time under tight deadlines and to do all of this as a team player. All this equips the students to take on leadership positions in the industry.

Faculty – The Faculty at FORE School of Management hail from premier educational institutions and reputed business organizations, have published numerous research papers and have spearheaded new thinking in the development of effective models in various areas of management. More than 70% of the faculty members come with 15+ years of industrial and academic experience. FORE is amongst the very few management institute to have a student faculty ratio of 8:1. This helps to ensure that optimum attention is paid to all students and make the faculty more approachable.

Recruiters – Over the years, FORE School of Management has built a reputation for itself in the industry as a premier B-School. Our long and fruitful association with our regular recruiters has helped us tide over difficult economic times without a hitch. Every year we see new recruiters coming to our campus and we take pride in declaring that our list of regular recruiters continues to grow year by year.

Alumni – Our alumni are our greatest strength. The proof of excellence of FORE School of Management is seen in its over 3000 alumni who are spear-heading best management practices in Indian and Global industries. Our alumni are actively involved in mentoring the current students at FORE whether it is through an informal chat session, a briefing session on a particular industry or even through guest lectures. The whole process shows the commitment the alumni have towards the Institute and the fresh minds of tomorrow.





Centres of Excellence at FORE

Centres of Excellence have been established at FORE in the various areas of expertise and knowledge accumulated by its faculty.

1. Centre for Psychometric Testing and Research – It aims at promoting education, research and training in this area thus developing the centre into an estimable intellectual space in psychometric testing and research.

2. Centre of Excellence in Business Analytics – It is an Interdisciplinary Centre for Advanced Data Analysis and Model development in the functional areas of Management.

3. Centre for Sustainable Development (CSD) – It initiates research in sustainable development model and actively disseminates them.

4. Centre for Entrepreneurship Development (CED) – CED, FORE aims to promote Entrepreneurship amongst the management students by creating a conducive ecosystem for the students to develop their creative ideas into brilliant business plans such that they are motivated to come up with their own start-ups.

5. Centre for Six Sigma - The Centre has a tie-up with

KPMG. In collaboration with KPMG, the Centre offers Green Belt and Black Belt training to management students and managers of various organizations.

6. Centre for Research - An initiative to further boost the Institute's presence in field of Research, the "Centre of Research" was formed under which research associates and assistants have been employed to assist and work along with the faculty in the varied functional areas of management with particular emphasis on organizational research. TheCentre publishes its in-house journal ABHIGYAN and newsletter FOREPRINTS.

- ABHIGYAN a refereed research journal is being published for more than last twenty-seven years. It is devoted to disseminating findings from research work and exploration of original ideas concerning organizations and management. It also seeks to address issues of interest to managers and academicians equally.
- FOREPRINTS is a newsletter published quarterly, reflecting the happenings at FORE to the corporate, alumni, students and academicians.



EFFICIENT, CLIMATE-FRIENDLY AND INTELLIGENT – THIS DESCRIBES THE ENERGY SUPPLY OF THE FUTURE. FORE IS A PRIMARY AGENT OF CHANGE WORKING TOWARDS DEVELOPMENT OF THIS NEW WORLD, TEACHING YOUNG LEADERS OF TOMORROW WITH MANY CREATIVE DRIVEN PROJECTS. OUR CREDO LIES IN SYNERGISING ALL THE SOURCES OF ENERGY OF THE NATURE TO CREATE AN EFFICIENT CHANNEL THAT BECOMES A TESTIMONY TO YIELD PRODUCTIVITY AND HELP IN ORGANIZATIONAL GROWTH.

Infrastructure

Library Resources

- Fully computerized, Bar coded and fully air-conditioned;
- Over 23900 documents (books, journals, audio-video cassettes, etc.) on all areas of knowledge focused on management and other allied subjects, 160 journals, periodicals, Video cassettes, CD-ROMs, etc;
- Subscribed to EBSCO and Sage journals online. The other research oriented databases, viz., CMIE-Prowess, Capital Line plus and Indiastat have been subscribed by the library which enable our students to access statistics and reports of Indian companies;
- A multimedia and digital library facility with five computer systems;
- Offer single-window search facility to access the information resources available in the library;
- Membership of British Council Library (BCL), American Resource Center (ARC), Developing Library Network (DELNET) and NISCAIR Library;
- Library resources are accessible through Internet.

IT Infrastructure:

Much of FORE's strength is rooted in its legendary infrastructure - be it faculty, supportive staff or facilities.

- Computer centre with branded servers & 250 plus Desktops and Laptops, scanners, 70 printers, CD writers including web server hosted in Computer Centre;
- Entire campus is connected to the internet through cabled & Wireless LAN (Heterogeneous OS);
- Wi-Fi enabled campus;
- 10 Mbps bandwidth from Spectranet &VSNL;
- eLearning and eWorking software Claroline;
- Capitaline Plus & Prowess, database package (for Company/ Industry Data);
- Specialised analysis packages like SPSS, Systat, Solver Suite & Minitab, Simulation: Crystal Ball;

- Business Intelligence/ Datamining Tools-COGNOS & SAS;
- MSDN Academic Alliance subscriber;
- Database package like Oracle, SQL Server and My SQL;
- Software Design Tool like Rational Rose for Objectoriented Unified Modeling Language (UML).

Infrastructure Support

- Air conditioned classrooms equipped with audio-visual facilities;
- Air conditioned auditorium (Virajam) with seating capacity of 300 persons;
- Air conditioned conference hall (Pragya Hall);
- An amphitheater (Sunken Garden);
- Leased hostel facility available;
- Subsidized canteen facilities;
- Reprographics, Fax, STD/ISD and Internet facilities.



FORE INCULCATES IN ALL ITS STUDENTS A GLOBAL PERSPECTIVE OF ENERGY UTILISATION AND MOBILISATION OF ALTERNATIVE RESOURCES. LIKE THE MOST TECHNICALLY ADVANCED POWER GRID SYSTEMS, WE UNDERSTAND EFFICIENT ENERGY IS JUST NOT USED IN SAFEGUARDING THE POWER SUPPLY BUT ALSO LAYING THE FOUNDATION FOR BETTER PROTECTION OF THE CLIMATE. HENCE, OUR CURRICULUM IS MORE THAN THE ROUTINE CLASSROOM STUDY. IT IS A VAST RESERVOIR OF INFORMATION, CONCEPTS, IDEA AND CASE STUDIES.

Academic Program

Two Year Full Time Post Graduate Diploma in Management – International Business (PGDM-IBM)

The program is designed to help future managers follow a multi fold approach to operate successfully in the corporate environment.

Objectives

- To have comprehensive understanding of the corporate world.
- To integrate the theoretical knowledge with the practical aspects of organizational settings and techniques of management.
- To evolve with the dynamic and complex working environment.
- To acquire conceptual and analytical abilities required for effective decision making.

Two Year Full Time Post Graduate Diploma in Management (PGDM-IBM)

The program aims at preparing students to take up careers in corporate and family businesses engaged in international business operations.

Objectives

- To provide a thorough grounding in the conceptual framework of management theory, in the skills appropriate to managerial practice, as well as in the essential issues in international business operations.
- To equip the participants for working in a competitive global environment enabling them to face confidently the pressures and challenges of the new millennium.



Academic Calendar of PGDM and PGDM-IBM Program

First Year	Term I, II, III June – March	Foundation Courses, Core Courses
	April-June	Summer Internship
Second Year	Term IV, V, VI June – March	Integrative, ELECTIVES Courses

International Professional Study Tour

A professional short-term study tour is optional to Silicon Valley (USA) after Term-III for students to have international business exposure.

Marketing



FORE's Marketing Area offers a range of courses that equips students with the basic concepts as well as in-depth knowledge of each specialized areas of marketing. Through teaching and research, marketing faculty are continuously reinventing the knowledge and understanding of various aspects of this field so that students can develop consumer focus, create value delivery, build market efficiency and improve marketing decision making.

Courses Offered

PGDM	PGDM (IBM)	
CORE	CORE	
Marketing Management I	Marketing Management-I	
Marketing Management II	Marketing Management-II	
	International Marketing Management	
ELECTIVES	ELECTIVES	
Consumer Behaviour	Consumer Behaviour	
Services Marketing	Services Marketing	
Sales & Distribution Management	Sales & Distribution Management	
Advanced Marketing Research	Advanced Marketing Research	
Strategic Brand Management	Strategic Brand Management	
B2B Marketing	B2B Marketing	
Rural Marketing	Rural Marketing	
Customer Relationship Management	Customer Relationship Management	
Retail Management	Retail Management	
Integrated Marketing Communication	Integrated Marketing Communication	



Faculty

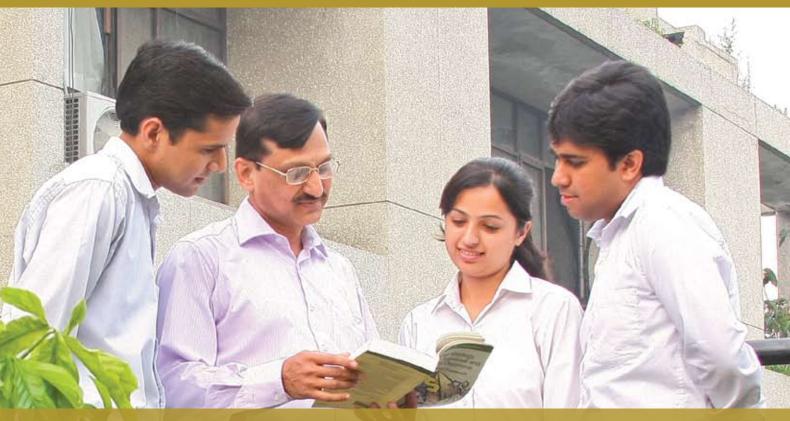
Full-Time

- Dr. Jitendra K. Das (Director) B. Tech. (Chemical Engg.), IIT Delhi; M. Tech. (Management and Systems), IIT Delhi and PhD., University of Toronto, Experience: Over 29 Years.
- **Prof. Freda Joseph Swaminathan** *PGDM, IIM Ahmedabad; MS-Communications, Illinois State University, USA,* Experience: Over 33 Years.
- Prof. Anupam Narula B.Sc.; M.A. (Economics); PGDBM (Marketing); PhD., Experience: Over 14 Years.
- **Prof. Asif Zameer** *B.E. (Mechanical), Delhi College of Engg.; MBA; PhD.,* Experience: Over 23 Years.
- Prof. D. K. Batra B. Tech.; MBA, FMS; PhD.; UNDP Research Fellow, Fellow at FIT NY Univ. of N. Y. (USA), Experience: Over 20 Years (On long leave).

Visiting

- **Prof. Bhalender Singh Nayyar** B.E. (Mech.); M.S. University of Baroda; Post Graduate in Business Management, IIM Calcutta.
- Prof. M.M. Anand B.Com., Agra Univ.; M.Com., Lucknow Univ.; Graduate, ICAME, Stanford Univ.; PhD., Delhi University.
- **Prof. Jayshree M. Sundar** B.A. (Hons.) Mumbai University; MBA, Jamnalal Bajaj Institute of Management.
- Prof. A. Talapatra Bachelor's Degree in Economics; MBA from XLRI, Jamshedpur.
- Prof. Hitesh Manocha B.E. (Mech. Engg.), Delhi University; PGDM, IIMA.
- Prof. Jayant Bose
 B.Sc. (Hons.), Lucknow University (1966); PGDM., IIM Calcutta 1970-72.
- Prof. Shailaja Vij Manocha B.Sc. (Hons), Delhi University; PGDM, IMT Ghaziabad.
- Prof. Shyam Babu Vyas BBA, MBA & M.S., Western Illinois University USA; PhD., JNV University Jodhpur.
- Prof. Chetan Marwah B.A. (Economics Honours), Delhi University; MBA-Business School Lausanne.

Finance



Finance has always been one of the quintessential subjects offered at B Schools. At FORE finance curriculum is especially designed to provide students with a combination of astute financial knowledge and its applications in the real world business situations. Finance courses are updated on regular basis to incorporate the latest developments in the area of corporate and personal finance. At FORE, we offer variety of finance courses such as financial accounting, management accounting, corporate finance, risk management and financial derivatives, security research and portfolio management, merchant banking, behavioural finance, personal wealth management, merger and acquisition, project finance, management of financial services etc to cater to the needs of corporate finance function. FORE boasts of the highly experienced finance faculty who mentor the students with enriched knowledge of the financial and the business world. This knowledge is complemented with a thorough understanding of the financial decision making process in the corporate world through regular industry interactions.

Courses Offered

PGDM	PGDM (IBM)
CORE	CORE
Management Accounting	Financial Accounting
Corporate Finance	International Corporate Finance
Financial Accounting	Corporate Finance
ELECTIVES	ELECTIVES
Management of Commercial Bank	Management of Commercial Bank
Security Research & Portfolio Management	Security Research & Portfolio Management
Risk Management & Financial Derivatives	Risk Management & Financial Derivatives
Personal Wealth Management	Personal Wealth Management
Management of Financial Services	Management of Financial Services
Project Appraisal and Financing	Project Appraisal and Financing
Behavioural Financing	Behavioural Financing
Merchant Banking	Merchant Banking
Corporate Restructuring: Mergers & Acquisitions Corporate Restructuring: Mergers & Acquisition	
International Corporate Finance	

Faculty

Full-Time

- Prof. Vinay Dutta CAIIB; M. Com; PG Dip. in IRPM, Experience: Over 27 Years.
- Prof. Ambrish Gupta M.Com.; FCA; PhD., Experience: Over 28 Years.
- Prof. Kanhaiya Singh M.Com.; M.A. (Eco); CAIIB; PhD., Experience: Over 39 Years.
- Prof. Himanshu Joshi MBA (Finance); PhD., Experience: Over 10 Years.
- Prof. Shalini Kalra Sahi MBE, University of Delhi; M.Phil. (Business Economics)-University of Delhi; Fellow (FPM- Doctoral Level), MDI Gurgaon, Experience: Over 4 Years.
- **Prof. Vandana Gupta** *PGDM, IIM Ahmedabad,* Experience: Over 21 Years.

Visiting

- Prof. K. K. Vohra B.A. (Hons.); ICWA; ICS; IAM; Fellow BIM (London).
- Prof. Amit Bagga B. Com. (Hons); M. Com., Delhi University; CA, ICAI.
- Prof. Ruchi Chugh B. Com. (Hons.), Delhi University; PGDM, FORE School of Management, 2001.
- Prof. Vivek Bhatia B.Com., Delhi University; Master in Finance& Control (MFC), Punjab University; CFA, ICFAI.
- Prof. Vibha Jain B. Com. (Hons.); M. Com. DSE; M. Phil. DSE; PhD. DSE-Delhi University.
- Prof. Sandeep Goel B. Com. (Hons.); M. Com. (Finance) Delhi University; PhD. (Finance), PhD. (Accounting) FMS-Delhi University.



Operations Management



FORE provides a curriculum and pedagogy designed to address the current changes in operations pertaining to the global business environment. It not only deals with the application of statistical, operations research and systems analysis methods to problems in operations management but also the uses, difficulties and limitations of such applications. Operations include transforming inputs to outputs by adding value at each stage. An experienced faculty sharing years of industrial experience helps the young and energetic students to gain a good perspective of trends and changes. It equips them to deal with complex managerial situations by using information processing and analytical modeling.

Courses Offered

PGDM	PGDM (IBM)
CORE	CORE
Decision Making Models	Quantitative Methods
Business Statistics	Market Research
Operations Management	Production & Operations Management
Business Research Methods	Decision Making Models
ELECTIVES	ELECTIVES
Total Quality Management	Total Quality Management
Project Management	Project Management
Advanced Statistical Methods	Advanced Statistical Methods
Materials Management	Materials Management
Supply Chain Management	Supply Chain Management
Advanced Operations Management	Advanced Operations Management
Six Sigma	Six Sigma
Operations Strategy	Operations Strategy



Faculty

Full-Time

- Prof. Upendra Kachru B.E. (Met.) NIT-Durgapur; MBA-Univ. of Illinois, USA, Experience: Over 39 Years.
- **Prof. Hitesh Arora** *PhD., University of Delbi,* Experience: Over 13 Years.
- Prof. Sumeet Kaur M.Sc. (Gold Medalist); M.Phil; PhD., Experience: Over 5 years.
- Prof. Mohita G. Sharma
 B. Tech. (Electrical), IIT-BHU; MBA, IIFT; FPM-IIM, Lucknow,
 Experience: 16 Years.
- **Prof. Neeta Gupta** *B.E., IIT Roorkee; MBA,* Experience: Over 22 years.

Visiting

• Col. Naresh Bana

F.I.E, B.Tech. (Civil Engg) CME, Pune; PG Dip. In Construction Mgt., NICMAR; MBA, IGNOU; Qualified Chartered Civil Engineer & Fellow of Institution of Engineers (India).

• Lt. Gen. D.V. Kalra

PVSM; AVSM; M.Sc. in Defence Studies, Madras Univ.; M.A. in Pol. Sc.; Masters in Material Management including technical qualifications from the UK.

- Prof. Ravi Shankar B.E. (Mech.); M.Tech. (Indl.Engg.), MBA (Systems & Operations Mgt.); PhD., IIT Delhi.
- Prof. H. N. Singh B. Sc. (Mech. Engg.); MBA-HRD and Marketing.
- Prof. S. K. Palhan B. Tech.; MBA, FMS, University of Delhi; Diploma from ATIM Netherlands.
- Prof. A. K. Dey D.Phil, Allahabad University; MBA, Delhi University.
- Prof. M. M. Anand B. Com. Agra Univ.; M. Com. Lucknow Univ.; Graduate ICAME, Stanford Univ.; PhD., Delhi University.

Organizational Behaviour & Human Resource Management



Human Resources Management as a managerial function is gaining increasing attention in today's rapidly changing and uncertain business environment. Its strategic importance has been recognized to a great extent. Keeping this in mind, FORE School of Management offers various courses that deal with Organization Behavior and Human Resource Management. The courses are designed and updated after taking input from leading HR practioners. The essence of these courses lie in the fact that the students are made to work on numerous projects, case studies and role plays which equip them with the competencies and skills required to manage Human Resources effectively.

Courses Offered

PGDM PGDM (IBM)		
CORE	CORE	
Human Behaviour in Organization	Human Behaviour in Organization	
Managerial Communication	Managerial Communication	
Human Resource Management	Cross Culture & Diversity Management	
Advanced Communication & Analysis	Negotiation Skills	
Organisational Design & Change		
Interpersonal Skills		
Business Ethics		
Legal Aspects of Business		
ELECTIVES	ELECTIVES	
Personnel Management & Industrial Relations	Personnel Management & Industrial Relations	
Competency Mapping	Competency Mapping	
Training & Development	Training & Development	
Personal Growth Lab	Personal Growth Lab	
Peformance & Compensation Management	Performance & Compensation Management	
Strategic HRM	Strategic HRM	
International HRM	International HRM	
Labour Laws	Labour Laws	
Negotiation Skills	Effective Leadership Communication	
Communication for Effective Leadership		

Faculty

Full-Time

• Prof. R. P. Billimoria

B.Sc. (Hons); Nuffield Fellow (Social Sciences) Birmingham University, UK; Fellow, Institute of Directors, UK; Chartered Fellow, Chartered Institute of Personnel and Development, UK; Fellow, National Institute of Personnel Management and Fellow, AIMA,

Experience: Over 41 Years.

- Prof. Sanghamitra Buddhapriya PhD., FMS - Delhi University; Post-Doctoral, McMaster University, Canada, Experience: Over 16 Years.
- **Prof. S. P. Chauhan** *PhD., Panjab University, Chandigarh,* Experience: Over 30 Years.
- **Prof. Anita Tripathy Lal** *PhD., IIT-Kanpur,* Experience: Over 15 Years.
- Prof. Neeraj Kumar
 B.Sc; PGD in Social & Labour Welfare, PGDM (Gold Medalist),

 Experience: Over 30 Years.
- Prof. Reeta Raina M.Phil (Eng. Litt.); PhD. (Orgl. Communication), Experience: Over 24 Years.
- **Prof. Neetu Jain** *M.Sc. (Chem.); MBA; PhD., Banasthali,* Experience: 12 Years.
- Prof. Prachi Bhatt MHRM, (Merit holder & Gold Medalist), DNIIT -NIIT; PhD., Udaipur University, Experience: Over 5 Years.

Visiting

Prof. Yasho V. Verma

Engineering Graduate with Post Graduation in Business Administration and PhD. in the area of Organizational Behaviour from IIT, Kharagpur.

• Prof. O. P. Khetan M. Tech., IIT-Kharagpur.

• Prof. Naveen Coomar

B.Sc. (Phy. Hons.), Ranchi University; LLB, Ranchi University; PG Diploma in Social Welfare (IISWBM), Calcutta University; MBA, Leeds University, UK.

• Prof. Siddhartha Sharma

Bachelor of Financial & Investment Analysis, Delhi University, Certified practitioner of Neuro-Linguistics Programming, American Board of NLP, Certified M.P of Hypnosis, American Board of Hypnotherapy.

• Prof. Y.N. Kaushal

MBA, IIM Ahmedabad.

Prof. Jitender Kumar Chaudhary

B.A. (Pol.Sc. - Hons.), Delhi University; Bachelor of Law, Delhi University; Post Graduate in Pol.Sc., Delhi University; PGDBM (HR & Mktg), XLRI.





International Business

Multinational operations are becoming a standard feature of most businesses. Companies maintain workforce abroad, deal with international suppliers, vendors and compete with international players even at home.

Keeping in view, this global business trend, PGDM (International Business Management) Program at FORE was launched in the year 2007 with the aim of creating opportunities for prospective students seeking careers in corporate and family business engaged in International Business operations.

The thrust of PGDM (IBM) is on learning organisational dynamics in the context of global business environment. This would help the students to focus on acquiring skills to adopt internationally benchmarked decision making tools and implementation practices

Courses Offered

PGDM	PGDM (IBM)
CORE	CORE
	Starting an EXIM Enterprise
	Trade Logistics
	International Trade Procedure & Documentation
	WTO and International Trade Policies
	Regional Trade Blocks
	Global Business Environment
ELECTIVES	ELECTIVES
Commodity Trading & Price Risk Management	Commodity Trading & Price Risk Management
Export Marketing	Export Marketing
Trade & Environment	Trade & Environment
Doing Business in Asia Pacific	Doing Business in Asia Pacific
Import Management	Import Management
Trade & Geopolitics	Trade & Geopolitics
Intellectual Property Rights	Intellectual Property Rights
WTO & International Trade Policy	
Starting an Exim Enterprise	

Faculty

Full-Time

• Prof. Pradip Chakrabarty

B. Tech. (Hons.) - IIT Kharagpur; MBA, Delhi University; Colombo Plan Fellowship, Govt. of Australia/Univ. of New South Wales, Experience: Over 40 Years.

Prof. Savita Gautam

PGDIT-IIFT; PhD. (pursuing) on WTO and Environment Issues - TERI, Experience: Over 17 Years (On long leave).

Visiting

• Prof. R. K. Wadhwa

M.A. (Economics) from Meerut University; PhD. (FDI – Its role in Indian Economy) Areas of specialization – International Business, International Marketing, International Trade Operations and International Trade Logistics.

Information Technology

Incorporation of technological advances is critical for business success, particularly in knowledge based economy where we see the world moving in a new direction. Keeping the above objectives in mind, we at FORE School of Management constantly strive to incorporate latest technological developments into the curriculum. The IT curriculum has been developed by involving the brightest brains in academia and industry so that students will be productive from day one.

The curriculum of Information Technology teaches management students to understand the technical environment and impart methods to link corporate strategy to technical innovation. We have cutting edge softwares like SAS, SAP, Advanced Simulation, IBM Rational Rose etc., and students are expected to build competencies in latest developments. They are also encouraged to go an extra mile and write additional global certification examination in SAS, SAP and IBM Rational Rose.

Courses Offered

PGDM	PGDM (IBM)
CORE	CORE
Basics of IT & MIS	Information Technology in Business Trade & Industry
Network & Internet Technology in Business	E-Business & Data Security in International Environment
E-Commerce	
ELECTIVES	ELECTIVES
Business Intelligence	Business Intelligence
Strategic Management of IT	Strategic Management of IT
Excel Based Modelling	Excel Based Modelling
Enterprise Resource Planning	Enterprise Resource Planning
Requirement Gathering & Analysis	Requirement Gathering & Analysis
Business Development in IT	Business Development in IT

Faculty

Full-Time

- Prof. S. Chandrasekhar B.E.; M.Tech., IIT-Kanpur; PhD., Georgia-USA, Experience: Over 37 Years.
- Prof. V. M. Mathur M.Sc. Management Sciences (O.R.); PhD. (Pursuing), Experience: Over 38 Years.

• Prof. Rakhi Tripathi

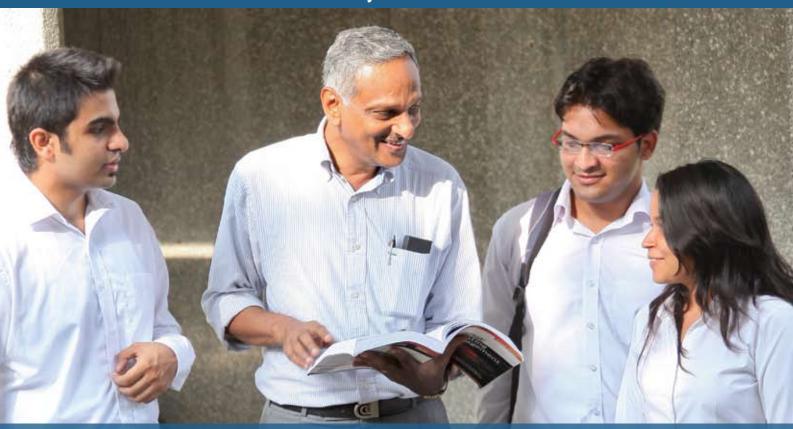
M.S. (Computer Science), Bowie State University, Maryland; PhD. (thesis submitted) – IIT-Delhi.

Visiting

• Prof. Deepali Bhardwaj MBA, MDI-Gurgaon.



Economics & Business Policy



An understanding of the economic environment is fundamental to the success of any business enterprise. The basic tools of micro and macro economics help an enterprise to draw up strategies and plan ahead to run the business with high growth and profitability. The courses in economics at FORE School of Management equip the students with a fair understanding of the domestic and international environment in which firms operate.

Courses Offered

PGDM	PGDM (IBM)
CORE	CORE
Managerial Economics	Business Economics
Macro Economics	International Economics
Business Environment	Global Business Environment
Strategic Management	
ELECTIVES	ELECTIVES
International Economics & Trade	International Business Law
Corporate Social Responsibility	Innovation & Entrepreneurship Development
Innovation & Entrepreneurship Development	
Corporate Governance	

Capstone Business Simulation

"The students at FORE are exposed to the latest technological tools to give them an exposure to experiential and interactive learning. Some of the prominent softwares being used are CAPSTONE Business Simulation, SAP and SPSS. The students develop the skill of simulating real world problems and taking informed business decisions with the help of such tools."

Faculty

Full-Time

- **Prof. Mathew Joseph** *PhD., University of Glasgow, UK,* Experience: Over 35 Years.
- **Prof. Subhasis Bera** *PhD., JNU, Delhi,* Experience: Over 6 Years.
- Shallini Taneja B.Com.; M.A. (Economics); MBA (HR); M. Phil.(Economics), Experience: Over 4 Years.
- Prof. K. L. Chawla LL.B.; PhD. (Economics), Experience: Over 33 years (on long leave).
- Prof. Ravikesh Srivastava
 M.Sc. (Agri. Economics); PhD., BHU; UGC Senior Research Fellow,
 Experience: Over 22 years (on long leave).

Visiting

• Prof. R. L. Chawla PGDM (International Trade), IIFT; PhD. (Eco.), JNU.

- Prof. Rajiv R. Bhatia B.E., Delhi College of Engineering; MBA, FMS, Delhi University; PGDCA-NITIE.
- Prof. Sunil Kumar Gupta B.Com (Hons.) Delhi University; Chartered Accountant, ICAI; Dip. in Inf. System Audit from ICAI; Dip. in Directorship from Instt. of Directors.
- Prof. Sanjeevan Bajaj M.A. (Eco.); LLB; PhD., IIM Ahmedabad.
- Prof. Gagan Chhabra B.Com. (Hons.), Delhi University; LL.B; Dip. in Cyber Laws, Amity Business School.
- Prof. Gauri Modwel PhD. (International Economics).
- Prof. Pravin Rajpal B.Com., Calcutta University; Chartered Accountant (1985).
- Prof. Kamal Jit Chhibber
 LL.B; Post Graduate in Business Administration.
- Prof. Satish Kumar Tuteja M.Com., SRCC; M.Phil. Delhi University; PhD., FMS; Fellow Member of ICSI, Delhi.
- Prof. Saurabh Agarwal B. Tech., HBTI; M.A., DSE; MBA INSEAD, France.





Major Recruiters@FORE

Accenture	Fresenius Kabi	LG Electronics
Adani Group	Genpact	Libsys
Akzo Nobel	Globus Spirits	Lifestyle (Dubai)
Allahabad Bank	GMR Group	Madura Garments
Amar Ujala	Goodyear	Make My Trip
Ambujex Technologies	Google	Milward Brown
American India Foundation	Grail Research	Moser Baer
Amway India	Havells	Nielsen
Asian Paints	HCL Comnet	NIIT
Bajaj Allianz	HCL Technologies	OBC
Balmer & Lawrie	HDFC Bank	Onicra
Bank of India	HDFC Life Insurance	Oracle
Bank of Baroda	Hector Beverages	Oriflame
Bausch & Lomb	Hero Honda	Pipal Research
Becton Dickinson	Hilti India	Pitney Bowes
Benchmark Six sigma	HP	Positive Moves
Berger Paints	HP DSAS	Power Finance Corporation
BILT	HSBC	Power Trading Corporation
BOA Continuum (Bank of America)	HSBC AMC	Punj Lloyd
BSE	HUL	Reckitt Benckiser
Carnation Auto	ICICI Bank	Religare Commodities Ltd.
Castrol	ICICI Prudential	Reserve Bank of India







Citi Financial	ICICI Securities	RFCL
Citibank	IDBI Bank	Ruchi Soya
Compton Computers	IDEA	SAP
CRISIL-Irevna	IFCI	SBI
D E Shaw	IFE Global Logistics (UK)	SBI Life Insurance
Darashaw	IIFCL	Secure Parking Solutions
Data Monitor	IMRB	Sony
DB Schenker	India Bulls	SRF
Deloitte	India Infrastructure	Standard Chartered
Deutsche Bank	Indian Oil	State Bank of Hyderabad
DMV Business & Market Research	Indo Simon Electric Pvt. Ltd.	Swedish Trade Council
Draft FCB Ulka	Infosys	Tata Steel
DSP Blackrock	Ingram Micro	TCS e-Serve
DTZ DEBENHAM	Inspire one	The Smart Cube
Eicher	Inter Globe	Thomas Cook
Emami	Jindal ITF	Triton Group
E-Meditek Solutions	Jindal Steel	Tulip Telecom
Ernst & Young	Jumbo (Dubai)	Usha International
Ernst & Young GSS	Kotak Bank	Wipro Infotech
Fedders Lloyd	KPMG	Yes Bank
Fenesta	Lakme	Z S Associates

THE ENERGY MIX DAY BY DAY IS GETTING EVEN MORE DIVERSE. MAINTAINING A BALANCE BETWEEN A RELIABLE SUPPLY, CLIMATE PROTECTION TARGETS AND A SUSTAINABLE ECONOMY IS TOP PRIORITY FOR A NATION'S GROWTH. FORE ADVOCATES A BROAD ENERGY MIX AND RESPONSIBILITY AMONG ALL ITS YOUNG MINDS.

Beyond the Classroom

The Student Council

Empowerment of the students at FORE makes them stand apart as responsible managers and future leaders. For instilling this sense of responsibility and power; different student committees are formed. These committees organize a series of important, student initiated events which give them an opportunity to plan, work in teams, control budgets, organize time, make decisions and also interact with the corporate.

FORE Career Division (FCD)

FCD coordinates and manages the placement drive at FORE. The committee aims towards identifying the employee needs of the Corporate and matching them with the credentials of the students at FORE, through a series of planned processes, communications and activities.

Corporate Interaction Division (CID)

The Corporate Interaction Division (CID) is a student's initiative that is responsible for managing the interface between the students and the corporate world. The committee is responsible for arranging ANUBHUTI sessions, which are highly educative and interactive guest lectures by eminent personalities from the corporate world.

FORE Alumni Network (FAN)

The FORE Alumni Network (FAN) constantly strives to build a strong platform for the students, faculty members and the Management to network and interact with the Alumni, thereby strengthening the bond of the FORE fraternity, and promoting brand FORE in the business world environment.

Think Tank

Think Tank is the committee that is known for its grey matter

which organizes an entourage of events that have the students racking their brains to solve puzzles and apply managerial concepts and knowledge gained over all these years.

FORE Sports Division

The FORE Sports Division (FSD) organizes sports events in the college round the year and aims to help students achieve excellence by re-energizing them.

FOREWord

FOREWord is the editorial board of FORE. Its working arena revolves around a fixed domain of coming out with the annual magazine, newsletters, covering Anubhuti and various other events happening at FORE along with organizing various competitions like View-Counterview, Speak-up, Taboo, etc.

Nexus

Nexus is a cultural committee team at FORE. This committee provides a platform in the areas of art, culture, music, dramatics, quizzing and business simulation. The Cultural Committee Team Nexus annually organizes Genesis, the Annual Management Festival of FORE, a SPIC Macay programs, a Freshers' Welcome Party and Thanksgiving Night.

Antar

ANTAR is a CSR initiative taken up by the students of FORE, with a vision to be a catalyst to drive those who are socially aware, and make students responsible citizens while becoming successful managers in the society. 350.Org, Indian Youth Climate Network (IYCN), Goonj and Helpage India are some of the associated partners of Antar.





FORE Branding Cell

FORE Branding Cell is a collection of the best marketing acumen of the college working in unison towards the enhancement of the brand strength of FORE. It works on the philosophy of continuous improvement of the industry recognition of FORE with the help of the three pronged approach of iCAN (an interface between Students, Corporate and Alumni through effective networking).

FORETech

FORETech is the technical committee at FORE. It enhance the online communications among the students of FORE School of Management. It is responsible for developing, maintaining and managing FOREian.com and FORE Students Hub.

FORE Economy Forum

FORE Economy Forum aims to provide a platform where people can share, analyze and apply their valuable thoughts so

that they can become competent and capable to face this competitive world. It organizes various activities such as group discussions, presentations, sector/industry analysis, and quiz competitions.

Genesis

Genesis was initiated in 1991 and there has been no looking back since then. It has grown to be an extremely prestigious event. It is a highlight in the calendar of all the B-Schools and also a trademark event for FORE School of Management. Genesis, the Annual Management festival, brings together students from over 50 business schools all over the country to match their wits in a kaleidoscope of activities, which combine management skills with literary virtuosity. The festival infuses in the aspiring young managers, an infectious spirit of healthy competition and the freedom to creatively express them. It is also attended by the FORE School of Management students, alumni, faculty, past and present sponsors and distinguished members of the industry.



OUR ALUMNI HAVE BEEN MEETING THE CHALLENGES OF THE FUTURE WITH MORE FLEXIBILITY AND GREATER INTELLIGENCE. FORE IS DRIVING MAJOR ADVANCES IN ENTREPRENEURIAL MOBILITY AND INTREPID MANAGERS ARE CHURNED OUT EVERY YEAR.

FORE Alumni

FORE has a proud community of more than 3000 eminent professionals cutting across global and other divides. The eminent alumni base harbored at FORE has been our quintessential strength. Our Alumni have forayed into highly diverse sectors. From financial service companies such as Darashaw and Deloitte to Public Sector units such as IFFCO TOKIO, SBI, Indian Oil etc., FOREians have made a mark in all sectors. Moreover, FORE has also produced many accomplished entrepreneurs. Success is a journey, not a destination and each foreian who has passed out of FORE speaks volumes about the successful journey he/she has had so far.

Mr. Prashant Narayan

Associate Vice President THOMAS COOK

"FORE lays emphasis on the overall development of its students with equal importance being given to academics and co-curricular activities, hence enabling the students to deliver across businesses."

Mr. Manish Arora

Regional Head North and East India Applications ORACLE

"FORE has played a very important role in building my career. Passing out from FORE helped me expand my mental horizon tremendously and also helped me position myself better in the market." **Mr. Siddhant Sahai** Assistant Vice President ERNST & YOUNG

"FORE has a well structured learning program with reasonable flexibility to choose subjects, which helped me focus on the areas I wanted to. FORE has a strong faculty – esp. in Finance and Economics – which bring practical insights and current trends/development from the industry into teaching; something that was immensely useful to me."

Mr. Pratyakash Panwar Assistant Vice President HSBC Asset Management Company (HSBC)

"FORE, an intellectual goldmine has been instrumental at every step of my success. The Teaching process followed here is very application oriented and inculcates the practical aspects of Management in every student at FORE."

Distinguished FORE Alumni

NAME	DESIGNATION	COMPANY NAME
Abhishek Mishra	Executive Director	Mustang International
Amit B Vohra	Executive Director	Mustang International
Arshpal Maini	Director	Deloitte & Touch Consulting
Chinmaya Saxena	Market Intell. Lead	Microsoft
Kapil Aggarwal	Director of Pricing & Distribution	Hyatt International Hotels & Resorts
Manish Arora	Associate Director	Oracle
Nikhil Dubey	Director	Barclays
Prashant Narayan	General Manager	Thomas Cook
Pratyksh Panwar	AVP	HSBC
Rajiv Nanda	Director Operations - Asia	GE Money
Sanjiv Bajaj	Joint Director	Bajaj Capital
Vidur Rattan	Deputy General Manager	Bharti Cellular Ltd.
Anjali Amar	DGM	IBM Global Services India Pvt. Ltd.
Nitin Manaktala	CEO	OMNIMax India
Gaurav Jindal	Director	Jindal Fibres Ltd.
Nikhil Nanda	CEO/MD	JHS Svindgaard Laboratories Ltd.
Jasbir Kochar	Head – Human Resources – Flat Products	Tata Steel
Vinay Aggarwal	Vice President	Morgan Stanley
Priya Batra	Head – Marketing	Vodafone
Girish Bainwat	National Sales Head	Whirlpool India Pvt. Ltd.
Shantanu Saha	CEO	The Recruiters
Nidhi Gupta	Director	Desein Indure Pvt. Ltd.
Anjum Chopra	Arjun Award Recipient	Cricket Expert



Corporate Interface

At FORE, it is our endeavor to facilitate the exchange of knowledge between the students and the industry. Bridging the gap between the academics and the corporate world is something of utmost importance to us. Our long associations with some of the big names in the Corporate world give the students at FORE an advantage to have a better understanding of issues and challenges that await them in the industry. These mutually beneficial associations are nurtured and strengthened in different ways.

Placement Activities

FORE provides a platform for placements where companies are invited to recruit students of various specializations and work experience. Potential employers are able to undertake on-campus recruitment through a streamlined process of registrations, pre-placement talks (PPTs) and final selection. Understanding the significance of using the right aptitude and knowledge skill-sets for the right task, the Placement Team at FORE seeks to provide corporate and students the best opportunities and a conducive environment for selection process.

Live projects are an integral part of the academic curriculum at FORE. Both summer and live projects with organizations provide students a better understanding of the company's operations; this ultimately enhances the adaptability of students at large.

Corporate Interaction Sessions and Events

Student empowerment is the key feature of life at FORE School of Management. Corporate interaction being a very integral part of the curriculum, a large platform is provided to the students through a whole gamut of events round the year. The students are exposed to the weekly guest lectures (Anubhuti), panel discussions, conferences, workshops with the best brains in the industry. Conclaves and Summits covering the burning issues in various disciplines of management give the students an opportunity to explore the world beyond books.

MDPs - Management Development Programs

FSM has been a forerunner in design and delivery of Management Development Programs in terms of numbers, variety, reach and relevance. MDPs are designed with an appropriate blend of conceptual knowledge and experiential learning to boost performance and efficiency in organizations across all sectors. In-house company programs are customized to suit the specific needs of the organizations. This task is accomplished by the highly qualified and experienced faculty at FORE.





FORE Corporate Speak

66 With the Cordial and fruitful interaction I had at FORE I can surely say that FORE has once again stood up to its reputation with above average quality of students and it definitely has the potential to feature in top 15 B-Schools of India.

> Mr. Kumar L. Iyer Senior Associate, Vice President – Human Resources, (DARASHAW)

> > It was a pleasure interacting with the students of FORE. The students not only exhibited great interpersonal skills but also were very enthusiastic, which was a delight for all of us. We greatly value or relation with FORE.

> > > Ms. Pooja Mahajan Senior Associate, Vice President – (IFCI LTD.)

FORE helps students in developing attitude and skills required for becoming great leaders. The reason we go to FORE is because they always successfully meet our requirements by providing management trainees with excellent team skills and leadership qualities.

Mr. Anurag Dhawan General Manager, Human Resources - (UB GROUP)



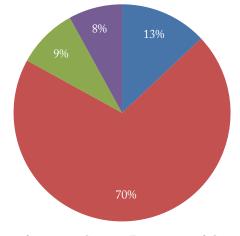
66 FORE is one of the leading business schools, having goodwill and experience of producing quality student managers. A brand in its own.

Mr. Ritesh Gupta General Manager, Human Resources - (IDEA)

Profile: PGDM 2010 - 2012

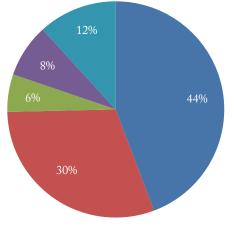




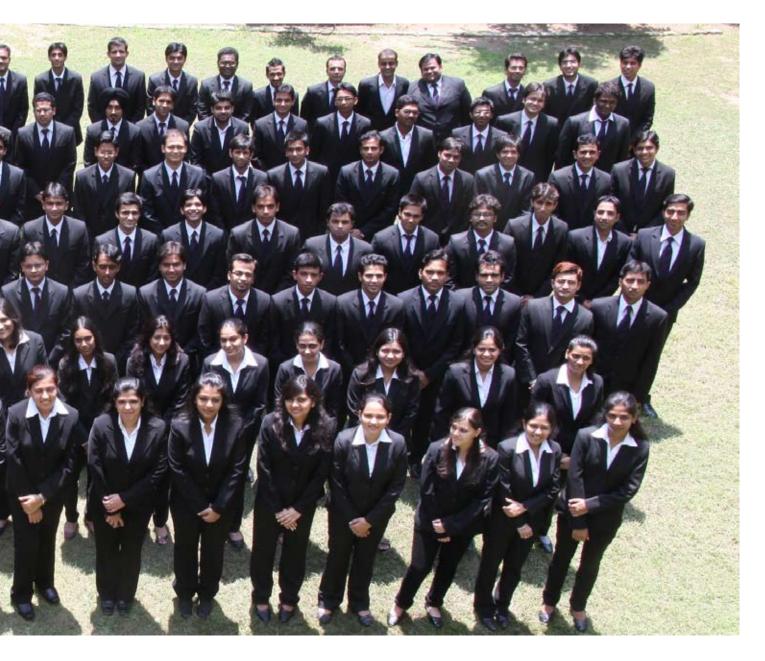


Commerce Science Engineering Others

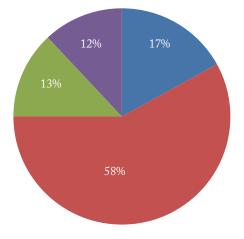




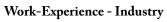


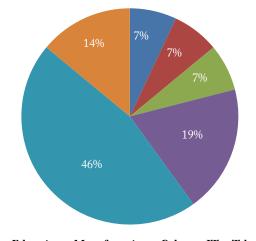






1-12 Months 13-23 Months 24 Months & above Freshers





Automobile Education Manufacturing Others IT Telecom/ITES



Ajai Govind G

B. Tech **Work Exp.:** 29 months Cognizant Technology Solutions India Pvt. Ltd.

Summer Internship Secure Parking Solutions Pvt. Ltd. (Operations - HR)



Amit Gandhi B. Tech Work Exp.: 24 months Comviva Technologies Ltd. Summer Internship Intigate Technologies (P) Ltd. (Marketing - IT)



Ankit Aggarwal B.E. Work Exp.: 32 months Infosys Technologies Ltd. Summer Internship Power Finance Corporation (Finance - Marketing)



Ankit Tyagi B.E. Work Exp.: 33 months Syntel Summer Internship Almondz Global Securities (Finance - Marketing)



B. Tech Work Exp.: 24 months Nokia Siemens Networks Summer Internship e Probe Research (Marketing - Finance)

Darshita Arora



Dhananjay Kumar B.E. Work Exp.: 36 months Larsen & Toubro Ltd. Summer Internship TATA Steel Ltd. (Finance - Operations)



Gautam Khantwal B.Tech Work Exp.: 34 months Talisma Corporation Summer Internship Benetton India Pvt. Ltd. (Marketing - Finance)



Hiralal Senapati B.Sc. (Honours) Work Exp.: 64 months IT Gateway Systems Pvt. Ltd. Summer Internship PepsiCo India Holdings Pvt. Ltd. (Operations - IT)



Anshuman B. Tech Work Exp.: 34 months Infosys Technologies Ltd. Summer Internship Fresenius Kabi India (Marketing - Finance)



Anushree Vij B.E. Work Exp.: 32 months L&T Infotech Summer Internship Power Finance Corporation Ltd., New Delhi (Finance - IT)



Atibha Garg B.E. Work Exp.: 24 months Infosys Technologies Ltd. Summer Internship PWC (HR - Finance)



Ishu Singla B. Tech Work Exp.: 26 months Hindustan Unilever Ltd. Summer Internship Pharma Publications (Finance - Operations)



Jatin Arora B. Tech Work Exp.: 35 months Essar Steels Ltd. Summer Internship Kotak Mahindra Bank (Finance - Operations)



B. Tech Work Exp.: 24 months Oracle Financial Services Software Ltd. Summer Internship American India Foundation (Marketing - IT)

PGDM Laterals



Nishanth P B. Tech Work Exp.: 24 months Syringa Communications Pvt. Ltd. Summer Internship ICSA India Ltd. (Finance - Marketing)



Rachit Jain B. Tech Work Exp.: 25 months Motherson Sumi Systems Ltd. **Summer Internship** Carnation Auto Pvt. Ltd. (Marketing - Operations)



Neeraj Chadawar B.E.Work Exp.: 34 months Career Forum Ltd. Summer Internship Nirmal Bang Group (Finance - Marketing)

P. Sasi Bhushan

Work Exp.: 26 months

Summer Internship

(HR - Operations)

Varalakshmi Modern Agro

Vizag Steel Plant(RINL)

B. Tech



Raman Oberoi B. Tech Work Exp.: 31 months Infosys Technologies Ltd. **Summer Internship** O-Zone Networks Pvt. Ltd. (IT - Operations)



Rohit Malik B.E.Work Exp.: 48 months Accenture Services Pvt. Ltd. Summer Internship



Parul Garg B. Tech Work Exp.: 27 months Accenture Pvt. Ltd. Summer Internship Berkshire India Ltd. (Marketing – Finance)



Shelly Jain B.E.

(IT)

Work Exp.: 30 months Cognizant Technology Solutions Summer Internship Future group - Pantaloons (Marketing – IT)



Prashanth Prerepa B. Tech Work Exp.: 24 months Syringa Communications Pvt. Ltd. Summer Internship Indo Simon Electric Pvt. Ltd. (Marketing - Finance)



Siddharth Bhatnagar B. Tech Work Exp.: 26 months Verizon Data Services Summer Internship Fresenius Kabi (Marketing - Finance)



Prateek Jain B.Sc. Work Exp.: 44 months Silvex And Company India Pvt. Ltd. Summer Internship Fresenius Kabi (Marketing - Finance)



Praveen Sankisa B. Tech Work Exp.: 24 months InfoApps Technologies Pvt.Ltd. Summer Internship Ozone Networks Pvt.Ltd. (Marketing - Finance)



Sukrita Goyal B.E.Work Exp.: 25 months Accenture India Ltd. Summer Internship Maruti Suzuki India Ltd. (HR - Marketing)



Surbhi Grover

B.E.Work Exp.: 31 months Wipro Technologies Ltd. Summer Internship Genesis Luxury Fashion Pvt. Ltd. (Finance – IT)



Tarun Kumar B. Tech Work Exp.: 30 months Accenture Pvt. Ltd. Summer Internship Allahabad Bank (Finance - Marketing)



PGDM Marketing



Abhijeet Sharma BCA Summer Internship Emami Ltd. (Marketing - IT)



Ankit Aggarwal B.A. (Honours) Work Exp.: 12 months Allied Udyog Summer Internship Novartis OTC BU India (Marketing - Operations)



Abhishek Mehta B.E. Work Exp.: 12 months Infosys Technologies Ltd. Summer Internship Bausch & Lomb Eyecare (India) Pvt.Ltd. (Marketing - Operations)



Ankit Gupta B.A. (Honours) Summer Internship Emami Ltd. (Marketing - Operations)



Aditya Negi B.E. Summer Internship RFCL (Marketing - Operations)



Ankit Rajpal B.E. Work Exp.: 3 months Cognizant technology solutions Summer Internship Asian Paints (Marketing - Finance)



Ambika Gupta B. Tech Work Exp.: 14 months Nucleus Software Exports Ltd. Summer Internship O-zone Networks Pvt. Ltd. (Marketing - IT)



Ankita Sehjpal B.Sc. (Honours) Summer Internship Steel Authority Of India Ltd. (Marketing - IT)



Anirban Kumar Samaddar BBA Summer Internship Hector Beverages Private Ltd. (Marketing - HR)



Anshul Bansal B. Tech Summer Internship Aircel (Marketing - Operations)



Aniruddh Sarkar B.E. Summer Internship NEW HORIZONS (Marketing - Operations)



Anshul Kaul B.E. Summer Internship Hector Beverages (Marketing - HR)



Anirudh Kanodia BBA Work Exp.: 11 months Anand Textiles Summer Internship Ruchi Soya Industries Ltd. (Marketing - Finance)



Anshuman Narang B. Tech Summer Internship RFCL Ltd. (Marketing - Operations)



Anuj Walia B. Tech Work Exp.: 15 months Indus Towers Ltd. Summer Internship Carnation Auto (Marketing - HR)



Chitwan Garg B. Com (Honours) Summer Internship Crossword Bookstores Ltd. (Marketing - Finance)



Arun V.Sreenivasan B.Tech Summer Internship American India Foundation (Marketing - HR)



Dhiren Patel B. Pharma Summer Internship Goodluck Marketing Pvt. Ltd. (Marketing - Finance)



Ashish Arora B. Tech Summer Internship The Supreme Industries Ltd. (Marketing - Finance)



Dhruv Berry B.E. Work Exp.: 24 months Infosys Technologies Ltd. Summer Internship Blue Dart Ltd. (Marketing - Operations)



Avtar Singh B.E. Work Exp.: 7 months TCY Learning Solutions (P) ltd Summer Internship RFCL ltd (Marketing - HR)



Gaurav B.Sc. (Honours) Summer Internship NTPC (Marketing - Finance)



Bhanu Priya Deswal B.E. Summer Internship HDFC Bank (Marketing - Finance)



Gaurav Sakhuja B. Tech Work Exp.: 5 months Tata Consultancy Services Summer Internship Emami Ltd. (Marketing - IT)



Bharat Gupta BBA Summer Internship Canon India Pvt. Ltd. (Marketing)



Hardeep Singh B. Tech Summer Internship India Infotech (Marketing - Finance)



Chandrika Mittal B. Tech Summer Internship Hindustan Coca-Cola Beverages Pvt. Ltd. (Marketing - Operations)



Jasbir Singh B.E. Work Exp.: 15 months Sharp India Ltd. Summer Internship Isango.com (Marketing - Operations)

PGDM Marketing



Karishma Talwar B.Com Summer Internship ruchi soya (Marketing - HR)



Manan Batra B. Tech Work Exp.: 22 months International Trading Company Summer Internship Bharti Airtel Ltd. (Marketing - Finance)



Kashish Goyal B.Sc. Summer Internship ITC LRBD (Marketing - Operations)



Manan Kohli B.E. Summer Internship Energy infratech pvt. Ltd. (Marketing - Finance)



Khem Singh Chauhan B.Sc. Summer Internship Steel Authority of India Ltd. (Marketing - IT)



Manas Tripathi B.A. (Honours) Summer Internship L.G Electronics India Ltd. (Marketing - HR)



Kostub Goyal B. Tech Summer Internship Carnation Auto Private Ltd. (Marketing - Operations)



Mayank Gupta B.Tech Work Exp.: 12 months Sej Bedspreads Summer Internship Carnation Auto India Pvt. Ltd. (Marketing)



Kulvir Singh Gill B.Tech Work Exp.: 16 months Saint Gobain Glass India Ltd. Summer Internship Feedback Ventures Pvt. Ltd. (Marketing - Finance)



Madhur Agarwal B. Tech Summer Internship Videocon (Marketing - IT)



Mayank Jain B. Tech Summer Internship Carnation Auto India (P) Ltd. (Marketing - IT)



Naveen Yadav B.E. Summer Internship Hilti India Pvt. Ltd. (Marketing - IT)



Mahima Gupta B. Tech Summer Internship LG Electronics India Ltd. (Marketing - HR)



Neeraj Sharma B.E. Work Exp.: 4 months Persistent Systems ltd Summer Internship ICICI Prudential AMC (Marketing - IT)



Nikhil Singh B. Tech Summer Internship Keselec Schreder Pvt. Ltd. (Marketing - Operations)



Pallavi B. Tech Summer Internship RFCL Ltd. (Marketing - Finance)



Nikhil Valechha B.E. Summer Internship e-Probe Research Pvt. Ltd. (Marketing - Operations)



Pankaj Kukkar B.E. Work Exp.: 5 months Degremont Suez Summer Internship IFE Global Alliance (Marketing - Operations)



Nimira Singhal B.Sc. (Honours) Work Exp.: 6 months Zeco Aircon Ind Pvt. Ltd. Summer Internship PepsiCo India Holdings Pvt. Ltd. (Marketing - HR)



Parashar Deepak B. Tech Work Exp.: 20 months EXL Services pvt. Ltd. Summer Internship American India Foundation (Marketing)



Nishat Parveen B. Tech Summer Internship American India Foundation Trust (Marketing - HR)



Parminder Singh Sandhu B. Tech Work Exp.: 9.5 months Cognizant Technology Solutions Summer Internship ICICI Prudential AMC (Marketing - Operations)



Nitin Garg B. Tech Summer Internship Intigate Technologies (P) Ltd. (Marketing - IT)



Pradeep Sahoo B. Tech Summer Internship Hector Beverages Pvt. Ltd. (Marketing - IT)



Nitish Taneja B.Sc. (Honours) Summer Internship EMAMI Ltd. (Marketing - Finance)



Prashant Rai B.E. Summer Internship RFCL (Marketing - Finance)



P Hemanth Kumar Reddy B. Tech Summer Internship Hilti India Pvt. Ltd. (Marketing - IT)



Prateek Jain B.Sc. Work Exp.: 44 months Silvex And Company India Pvt. Ltd. Summer Internship

Fresenius Kabi (Marketing - Finance)



Pulkit Kaushik B.Tech Summer Internship LG Electronics India Ltd. (Marketing - Finance)



Rohit Goyal B. Tech Summer Internship Madura Fashion & Lifestyle (Marketing - Finance)



Rahul Jain B.E. Summer Internship Emami Ltd. (Marketing - IT)



Saif khan B.Sc. Summer Internship India Infoline (Marketing - Finance)



Rahul Sarin B. Tech Summer Internship Hector Beverages Pvt. Ltd. (Marketing)



Saket Agarwal B.E. Work Exp.: 6 months Patni Computer System Ltd. Summer Internship Thomas Cook India Ltd. (Marketing - Finance)



Rahul Sethi B.E. Summer Internship Power Finance Corporation (Marketing - Finance)



Samarth Saxena B.E. Summer Internship Lava Internationa Ltd. (Lava Mobiles) (Marketing - Finance)



Rahul Singh B.E. Summer Internship E Probe research (Marketing - Finance)



Sameer Narula B.E. Summer Internship India Infoline Private Ltd. (Marketing - Finance)



Rahul Upadhyay B.E. Summer Internship eProbe Research (Marketing - Operations)



Sanat Kumar B.Sc. (Honours) Work Exp.: 13 months TCS eServe Summer Internship RFCL (Marketing - Operations)



Rakesh Ranjan B.E. Work Exp.: 19 months Tesaract Summer Internship Treks 'n Rapids Pvt. Ltd. (Marketing - IT)



Saurabh Arora

B.E. Work Exp.: 7 months Educorp Consultancy Services Pvt. Ltd. Summer Internship RFCL Ltd. (Marketing - Finance)



Shanthan Banala B. Tech Summer Internship Idea Cellular Ltd. (Marketing - Operations)



Sunny Behl B. Tech Work Exp.: 2 months HCL Technologies Summer Internship New Horizon Education Services (Marketing - HR)



Shikha Ghai B.A. (Honours) Work Exp.: 16 months Learning Information Systems Summer Internship Asian Paints (Marketing - Finance)



Tanya Malik B.E.

Summer Internship Virtuos Solutions Pvt. Ltd. *(Marketing - Finance)*



Shirshendu Pandey B.Sc. Summer Internship NH Elite (Marketing - HR)



Tarun Bansal B.E. Summer Internship Hindustan Coca-Cola Beverages Pvt. Ltd. (Marketing)



Shounak Mondal B. Tech Summer Internship New Horizons India Ltd. (Marketing - IT)



Tarun Gupta B.E. Work Exp.: 12 months Multi Pharma Pvt. Ltd. Summer Internship Panacea Biotec Ltd. (Marketing - Operations)



Shrey Gupta B.E. Summer Internship LG Electronics India Pvt. Ltd. (Marketing - IT)



Varun Bhatia B. Tech Summer Internship Pepsico India Holdings Private Ltd. (Marketing - Operations)



Sulabh Jain B.E. Work Exp.: 20 months Genpact Summer Internship Air India (Marketing - Operations)



Sumita Kapoor B. Tech Summer Internship Crossword Bookstore Ltd. (Marketing - Finance)



Aayush Agarwal B. Tech Summer Internship Carnation Auto India Pvt. Ltd. (Finance - Marketing)



Ankit Jain B.Com (Honours) Summer Internship Nirmal Bang Commodities Pvt. Ltd. (Finance - Marketing)



Abhishek Birmaan B.E. Summer Internship Indian Oil Corporation Ltd. (Finance - Marketing)



Ankita Dasot B. Com (Honours) Summer Internship PricewaterhouseCoopers Pvt. Ltd. (Finance - Marketing)



Aditi Goyal B. Tech Summer Internship Grant Thornton (Finance - IT)



Ankita Garg B.E. Work Exp.: 17 months Infosys Technologies Ltd. Summer Internship DB Schenker (Finance - Marketing)



Aditya Thareja B.Com (Honours) Summer Internship New Horizons India Ltd. (Finance - Marketing)



Ankita Saria BBA Work Exp.: 23 months Capital IQ Summer Internship Nokia Siemens Networks (Finance - Marketing)



Amit Sharma B.E. Work Exp.: 6 months Deepak Fertilizers & Petrochemicals Ltd. Summer Internship Yes Bank Ltd. (Finance - Marketing)



Ankur Ahuja B.E. Summer Internship Keselec Schreder (Finance - Operations)



Ankit D Jethani B.A. (Honours) Work Exp.: 12 months 3D FELTS Summer Internship HILTI India Pvt. Ltd. (Finance - Operations)



Ankit Garg B.E. Summer Internship Globe Capital Market Ltd. (Finance - Marketing)



Anshul Singh B.A. (Honours) Summer Internship Small Industries Development Bank of India (Finance - Marketing)



Anushree Gupta B.A. (Honours) Summer Internship Bank of Baroda (Finance - Marketing)



Arun Bansal B. Tech Work Exp.: 22 months LNM Auto Pvt. Ltd. Summer Internship Hector Beverages Pvt. Ltd. (Finance - Marketing)



Gaurav Gulecha B.Com (Honours) Summer Internship Kingdom Of Dreams (Finance - Marketing)



Aseem Goyal B.Com (Honours) Summer Internship Power Grid Corporation of India Ltd. (PGCIL) (Finance - Marketing)



Jatin Arora B. Tech Work Exp.: 35 months Essar Steels Ltd. Summer Internship Kotak Mahindra Bank (Finance - Operations)



Ashima Mathur B. Tech Summer Internship Reserve Bank of India (Finance - IT)



Jatin Batra B.E. Summer Internship Standard Chartered Bank (Finance - Marketing)



Bhavna B.A. (Honours) Work Exp.: 9.5 months Innodata Isogen Pvt. Ltd. Summer Internship India Infoline Ltd. (Finance - Marketing)



Kantika Gupta B.A. (Honours) Work Exp.: 12 months Iceberg Foods Ltd. Summer Internship Axis Bank (Finance - Marketing)



Cyriac John B.A. (Honours) **Summer Internship** Secure Parking (Finance - Marketing)



Karan Vij B.E. Summer Internship ICICI Lombard (Finance - Marketing)



Divyadeep Goel B.E. Work Exp.: 10 months Godrej & Boyce Manufacturing Co. Ltd. Summer Internship PunjLloyd Ltd. (Finance - Marketing)



Gaurav Bansal B.E. Work Exp.: 6 months Hindustan Zinc Ltd. (Vedanta Resources) Summer Internship Rajasthan Financial Corporation (Finance - Operations)



Madhur Gautam B.Sc. Work Exp.: 20 months Infosys Technologies Ltd. Summer Internship Tata Teleservices Ltd. (Finance - Marketing)



Mahak Khemka BCA

Summer Internship Greenback Forex Services Pvt. Ltd. (Finance - Marketing)

PGDM Finance



Manulal K B. Tech Summer Internship RINL/VSP (Finance - Marketing)



Payal Samanta B. Tech Summer Internship Development Consultants Private Ltd. (DCPL) (Finance - Marketing)



Mehak Singla B. Tech Summer Internship Gas Authority India Ltd. (Finance - Marketing)



Prateek Jain B. Com (H) Summer Internship India Infoline Ltd. (Finance - Marketing)



Mohit Keswani B.Com (Honours) Summer Internship Wizcraft International Entertainment Private Ltd. (Finance - Marketing)



Rajesh Agarwal B. Tech Summer Internship SMC GLOBAL SECURITIES Ltd. (Finance - Marketing)



Naveen Kumar B.E. Summer Internship Nirmal Bang Commodities Pvt. Ltd. (Finance - Marketing)



Rangoli Jain B.A. (Honours) Summer Internship Wizcraft International Entertainment Pvt. Ltd. (Finance - Marketing)



Neena Gangwani B.A. (Honours) Work Exp.: 13 months Evalueserve Summer Internship ICICI lombard (Finance - HR)



Ritika Gupta B. Tech Summer Internship Equityrush (Finance)



Nitish Goel B.Com (Honours) Summer Internship Nirmal Bang Secuities Pvt. Ltd. (Finance - Marketing)



Ritu Agarwal B.Sc. (Honours) Summer Internship SAP Labs India Pvt. Ltd. (Finance - Operations)



Padia Archin Ramakant B.E. Summer Internship ICICI Bank Ltd. (Finance - Marketing)



Rohit Baliyan B. Tech Summer Internship Moser Baer (Finance - Marketing)



Rojit Irom B. Tech Summer Internship Axis Bank, Imphal (Finance - Operations)



Sonam Arora B.Com (Honours) Summer Internship IndiaInfoline Ltd. (Finance - Marketing)



Ruchy Singh B.E. Work Exp.: 21 months Tata Consultancy Services Summer Internship State Bank of India (Finance - IT)



Soumya Sachdeva BBA Summer Internship Power Grid Corporation of India Ltd. (Finance - HR)



Sahil Sethi B. Tech Summer Internship Indian Infrastructure Finance Company Ltd. (Finance - Marketing)



Sripat Bagla B.Tech Work Exp.: 19 months Reliable Info Solution Summer Internship Gas Authority of India Ltd. (Finance - Marketing)



Sampada Mittal B. Com (Honours) Summer Internship Nirmal Bang Securities Pvt. Ltd. (Finance - Marketing)



Sudarshan Chitlangia B.Com Summer Internship McLeod Russel India Ltd. (Finance - Marketing)



Shanta Mohanty B. Tech Summer Internship Pitney Bowes India Pvt. Ltd. (Finance - Marketing)



Shilpi Jain B.A. (Honours) Summer Internship YES Bank Pvt. Ltd. (Finance - Marketing)



Vineet Surana B.Sc. Summer Internship Reserve Bank of India (Finance - Marketing)

Vaibhav Gupta

Work Exp.: 12 months

Career Launcher Ltd.

Summer Internship HDFC Bank Ltd. (*Finance - Marketing*)

B.Com

Sonal Saraogi B.Sc. Summer Internship HSBC (Finance - Marketing)



Vineet Verma BBA Summer Internship India Infoline (Finance - Marketing)

PGDM Finance



Vivek Mandowara B.E.

Work Exp.: 14 months GPI Textile Ltd.(An Ispat Group Company) Summer Internship Nirmal Bang Group (Finance - Marketing)



Yukti Mittal B. Tech Summer Internship Ernst & Young Pvt. Ltd. (Finance - Marketing)

PGDM Operations



Amal Dev V. B. Tech Summer Internship K. P. Namboodiri's Ayurvedics (Operations - Marketing)



Ishan Jain B.E. Summer Internship AkzoNobel India (Operations - Marketing)



Amit Khanna B. Tech Work Exp.: 22 months Tata Power Company ltd. Summer Internship Munjal Showa Ltd. (Operations - Marketing)



Midhun A B. Tech Summer Internship Gamesa Wind Turbines Ltd. (Operations - Marketing)



Divi Agarwal B. Tech Summer Internship Akzo Nobel India (Operations - Marketing)

PGDM HR



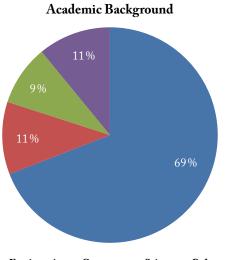
Aastha Sachdeva BDS Work Exp.: 18 months Sunder Lal Jain Hospital Summer Internship TATA Services Ltd. (HR - Finance)

HR as a SECOND area of specialization

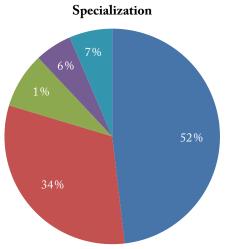
Ajai Govind G (Operations & HR)	Page 34	Mahima Gupta (Marketing & HR)	Page 39
Anirban Kumar Samaddar (Marketing & HR)	Page 37	Manas Tripathi (Marketing & HR)	Page 39
Anshul Kaul (Marketing & HR)	Page 37	Nimira Singhal (Marketing & HR)	Page 40
Anuj Walia (Marketing & HR)	Page 38	Nishat Parveen (Marketing & HR)	Page 40
Arun V. Sreenivasan (Marketing & HR)	Page 38	Sunny Behl (Marketing & HR)	Page 42
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Profile: PGDM (IBM) 2010-2012



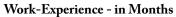


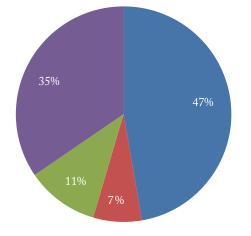
■ Engineering ■ Commerce ■ Science ■ Others

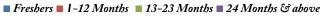




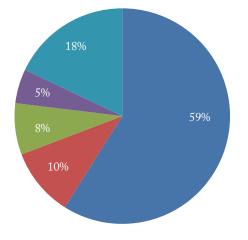












■ IT Education ■ Telecom/ITES ■ PSU ■ Manufacturing ■ Others



Abhay Kant B. Tech Work Exp.: 43 months Reliance communications Pvt. Ltd. Summer Internship Mahindra and Mahindra Private Ltd. (Marketing - Operations)



Asad Afzal B. Tech Work Exp.: 27 months Voltas Ltd. Summer Internship M/s Emami Ltd. (Marketing)



Abhinav Mahajan B.E. Work Exp.: 45 months Tech Mahindra Ltd. Summer Internship O-Zone Networks Pvt. Ltd. (Marketing - Operations)



Debanjan Das B. Tech. Work Exp.: 45 months Infosys Technologies Ltd. Summer Internship Ozone Networks Pvt. Ltd. (Marketing - IT)

Deepali Agarwal

Work Exp.: 33 months

Cybage Software Pvt. Ltd.

Wipro Technologies Summer Internship

(Marketing)

B. Tech



Abhinav Mittal B. Tech Work Exp.: 29 months Mahindra Satyam Summer Internship Ruchi Soya Industries Ltd. (Marketing - Operations)



Akshat Kapoor B. Tech Work Exp.: 35 months Motherson Techno Tools Ltd. (Sumi Motherson Group) Summer Internship Carnation Auto India Pvt. Ltd. (Marketing - Operations)



Manushri Misra B. Tech Work Exp.: 45 months Honeywell Automation India Ltd. Summer Internship Stag International (Marketing)



Amrita Pratap B. Tech Work Exp.: 24 months Infosys Technologies Ltd. Summer Internship Nestle India Ltd. (Marketing - HR)



Ankit Avasthi B. Tech Work Exp.: 34 months Persistent Systems Pvt. Ltd. Summer Internship Hector Beverages Pvt. Ltd. (Marketing - IT)



Arjun Grover B.E. Work Exp.: 33 months Satyam Computer Services Ltd. Summer Internship Asian Paints (Marketing - Finance)



Mohit Kumar Juyal B. Tech Work Exp.: 24.5 months Accenture Summer Internship Eprobe research (Finance - Operations)



Nikhil Gupta B.E. Work Exp.: 24 months Nokia Siemens Networks Summer Internship Standard Chartered Bank (Finance - Marketing)



Puneet Jain

B. Tech Work Exp.: 24 months Poornam Info Vision Pvt. Ltd. Summer Internship India Infoline Ltd. (Finance - Marketing)

PGDM-IBM Laterals



Saurabh Dugar

B.E. Work Exp.: 28.5 months Young Entrepreneur Summer Internship DB Schenker India Pvt. Ltd. (Marketing - Finance)



B. Tech Work Exp.: 30 months Cognizant Technology Solutions India Pvt. Ltd.

Summer Internship Emami Ltd. (Marketing - Finance)



Sudhir Mishra

B.Com Work Exp.: 168 months National Council for Cooperative Training (Under Ministry of Agriculture, Govt. of India) Summer Internship Nirmal Bang Commodities & Securities Pvt. Ltd. (Finance - Marketing)



Sumeet Anand B. Tech

Work Exp.: 32 months Tata Consultancy Services Summer Internship Ruchi Soya Industries Ltd. (Marketing - Finance)



Vineet Bhadu

Work Exp.: 24 months ITC Ltd. Summer Internship Hector Beverages Private Ltd. (Marketing - Finance)





Abhinandan Jakhar B.E. Summer Internship Supreme Industries (Marketing - Finance)



Deepika Raghavan B. Tech Summer Internship Asian Paints (Marketing)



Abhinav Agarwal B.A. (Honours) Summer Internship Nirmal Bang Commodities Pvt. Ltd. (Marketing - Finance)



DeoMathews J B. Tech Summer Internship Bharti Airtel (Marketing - Operations)



Amit Kumar B. Tech Summer Internship Hero Honda (Marketing - Finance)



Devika Gupta B.Com (Honours) Summer Internship SAIL (Marketing - Finance)



Anirudh Singh B.Com Work Exp.: 12 months Maxonic Consulting Pvt. Ltd. Summer Internship Emami Ltd. (Marketing)



Hitaishi Gupta B.E. Work Exp.: 8 months Say Technologies Ltd. Summer Internship O-Zone Networks Pvt. Ltd. (Marketing - HR)



Arpan Sengupta B.Sc. (Honours) Summer Internship Carnation Auto (Marketing - Finance)



Irshad Ali B.E. Summer Internship Hector Beverages Pvt. Ltd. (Marketing - Finance)



Ashank Sharma B. Tech Summer Internship Shree Cements (Marketing - Finance)



Chetan Sharma B. Tech Work Exp.: 20 months Adroit Business Solution Pvt. Ltd. Summer Internship Indo Simon Electrical Pvt. Ltd. (Marketing - IT)



Ishit Wadhwa B.E. Work Exp.: 18 months Tech Mahindra Ltd. Summer Internship Supreme Industries Ltd. (Marketing - Finance)



Kanika Girdhar B. Tech Work Exp.: 14 months Infosys Technologies Ltd. Summer Internship Food Corporation of India (Marketing - HR)

PGDM-IBM Marketing



Ketan Gosain B. Tech Summer Internship Hector Beverages (Marketing - IT)



B.E. Summer Internship Ruchi Soya Industries Ltd. (Marketing - Operations)

Saad Kadri



Mukund Madhav Tiwari B. Tech Summer Internship Emami Ltd., Kolkata (Marketing - IT)



Saurab Saharan B.E. Work Exp.: 22 months Accenture Summer Internship HCBS (Marketing - Finance)



Nikhil Kumar Mehta B.E. Work Exp.: 16 months Infosys Technologies Ltd. Summer Internship Air India (Marketing - Finance)



Shobhit Rastogi B. Tech Summer Internship Carnation Auto (Marketing - Finance)



Prateek Khublani B. Tech Summer Internship The Supreme Industries Ltd. (Marketing - Finance)



Siddharth Sharma B.E. Summer Internship Religare Technologies (Marketing - Finance)



Priyanka Agarwal B.A. (Honours) Summer Internship American India Foundation (Marketing - Finance)



Sonakshi Gulati B.Sc. (Honours) Work Exp.: 12 months Infosys Technologies Ltd. Summer Internship O-Zone Networks (Marketing)



Rohan Malik BBA Summer Internship Ruchi Soya Industries Ltd. (Marketing - Finance)



Sonali Verma Bachelor Of Fashion Technology Work Exp.: 18 months ShahiExports Pvt. Ltd. Summer Internship Madura Fashion & Lifestyle (Marketing - HR)



Rohit Rawal B.E. Summer Internship eProbe Research (Marketing - IT)



Varun Kalra

BBA Summer Internship Volvo Eicher (Eicher Engineering Services) *(Marketing - HR)*



Akshit Vij B.A. (Honours) Summer Internship India Infoline (Finance - Marketing)



Niharika Agarwal B. Tech Summer Internship EProbe Research (Finance - HR)



Bhupesh Khatter B.Com (Honours) Summer Internship Nirmal Bang Commodities Pvt. Ltd. (Finance - Marketing)



Ragini Pant B.Tech Work Exp.: 10 months Tata Consultancy Services Summer Internship Power Finance Corporation Ltd. (Finance - Marketing)



Geetanjali Wadhawan B.A. (Honours) Summer Internship ITC Maurya (Finance - HR)



Rishi Agarwal B.Com (Honours) Summer Internship B.H.E.L (Finance - Marketing)



Gurveen Kaur B.Sc. (Honours) Summer Internship Jafza (Finance - HR)



Sneha Choudhary B.Sc. Summer Internship India Infoline Ltd. (Finance - Marketing)



Kshitij Dhingra B.Com (Honours) Work Exp.: 15 months American Express Summer Internship Suvin Advisors (Finance - HR)



Vasudha Gupta B. Tech Summer Internship India Infoline Ltd. (Finance - Marketing)



Placements@ FORE

Final Placements

The placement process at FORE commences from November. The Class of 2010-2012 is gearing up to face the challenges and expectations of the recruitment process.

Pre-Placement Talk

Pre-Placement Talk provides a forum for the recruiters and students to interact. It has been a standard practice wherein the companies can make a brief presentation about themselves (history, growth, potential), opportunities and prospects for the aspirants.

Companies can schedule their PPTs at a mutually convenient date and time commencing from November.

Lateral Week

The Lateral Week provides an opportunity to recruiters to select students with work experience for comparatively senior positions.



Placement Committee

Prof. Anita Tripathy Lal: Chairperson Prof. Freda J. Swaminathan Prof. Mathew Joseph Prof. Neeraj Kumar Prof. Vinav Dutta

Placement Calendar

Pre-Placement Talk: November 2011 onwards Lateral Week: December 2011 Placement Week: January 2012

FORE Career Division (FCD)

2nd Year Students Ankit Rajpal Anshuman Arjun Grover Chandrika Mittal Gautam Khantwal Nimira Singhal Rohan Malik Siddharth Bhatnagar Vineet Verma

1st Year Students

Aaroshi Asija Abhishek Singh Aditi Gupta Gaurav Kumar Kushal Kapoor Nikhil Dhawan Paras Dhawan Sidhharth Misra Utsav Basu

Placement Office

Mobile: 09811213040, 09999674033; Email: placements@fsm.ac.in

V. K. Batra Manager (Program) vkbatra@fsm.ac.in Tel. #: 011-41242472

Neha Bhardwaj Placement Officer nehab@fsm.ac.in Tel. #: 011-41242412 Suruchi Dhingra Manager (Placements) suruchi@fsm.ac.in Tel. #: 011-41242461

Tina Harjai Office Executive tina@fsm.ac.in Tel. #: 011-41242423





"Adhitam Kendra" B-18, Qutub Institutional Area, New Delhi-110 016. Tel.: 011-26523778, 26533933, 41242424 to 33, Fax: 011-26964229 Email: placements@fsm.ac.in Website: www.fsm.ac.in

