



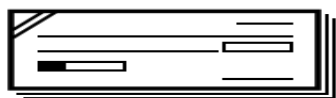
# FINAL PLACEMENT REPORT

PGDM 2015-17

# SNAPSHOT

FORE has been known for its excellent track record and this year has been no different in terms of placements. FORE's focus areas have been its constantly evolving curriculum to meet industry requirements and its strategic partnerships with different companies in varied sectors. Corporates' faith in the PGDM program of FORE saw a tremendous response and support. More than 100 companies have participated in our placement process. Around 48% companies participated for the first time.

Placement for the year 2016-2017 highlights positive trends in terms of Compensation as well as quality of Roles Offered. 95% of the recruitment drives were on campus and 5% off campus . We also rendered support of our infrastructure to students of IMT Ghaziabad, Delhi School of Economics, LBSIM and Amity University etc for the POOL Campus drives.



**Highest Domestic Salary: Rs 18 Lac**  
**Average Earning Potential: Rs 9.4 Lac**

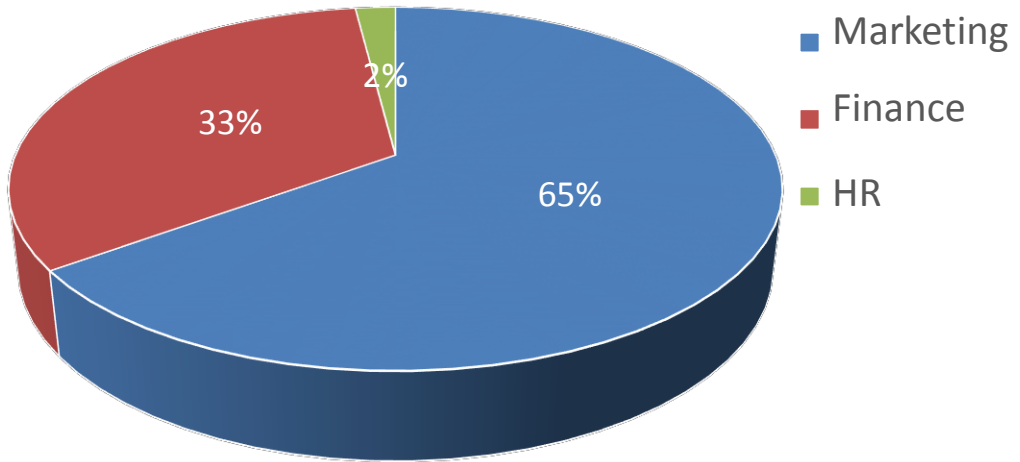


**Number of Companies: 102**  
**New Recruiters: 52**

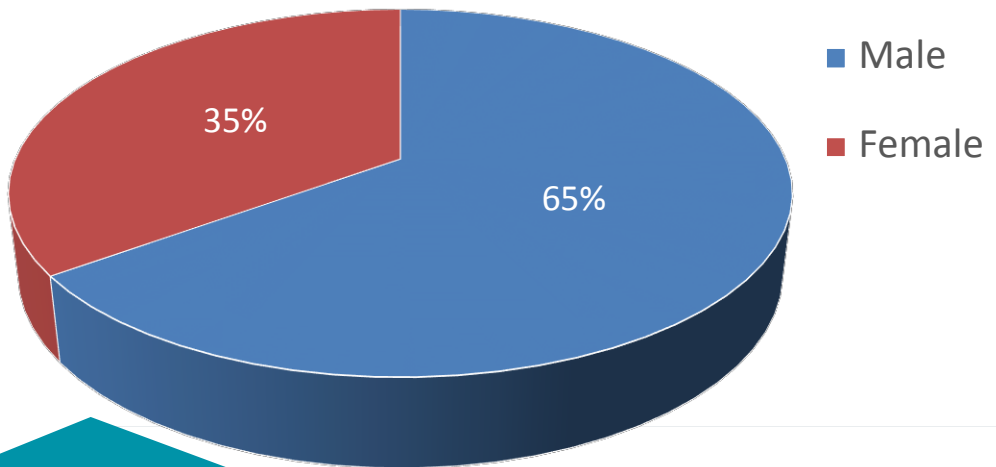
PPOs and PPIs are a method adopted by companies to capture talent earlier in the placement season based on the performance of students during internships. They continue to flow in till final placements begin at the campuses. PPIs are interviews that a company takes for students who have interned with them, which may convert into a PPO. Therefore, students who get PPIs are interviewed for a post before the company comes over for placements. FORE School of Management has witnessed consistent response from corporates every year for considering young managers for PPIs and PPOs . Organizations such as Genpact, Zycus, Explorars, L&T Financial Services, United Biscuits etc offered PPO to the students.

# BATCH OVERVIEW

## PGDM Specializations

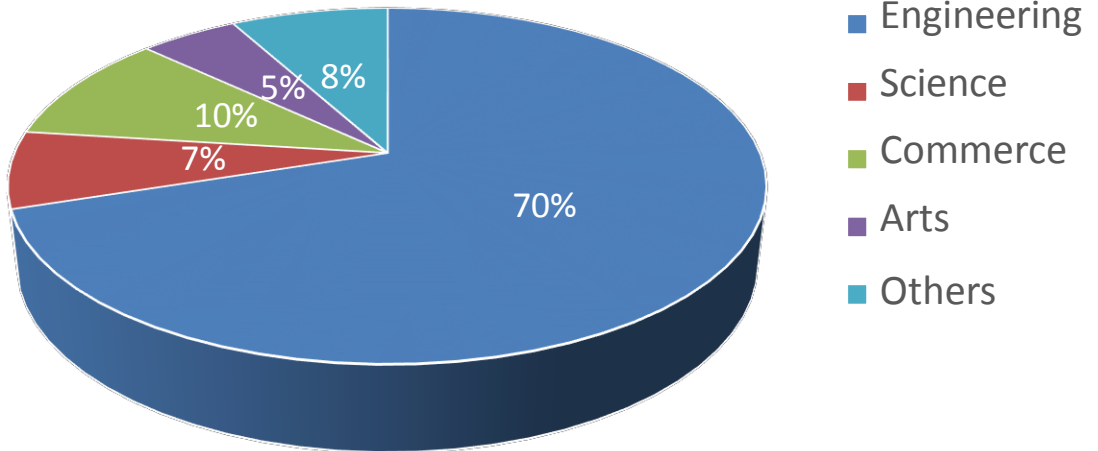


## Gender Ratio

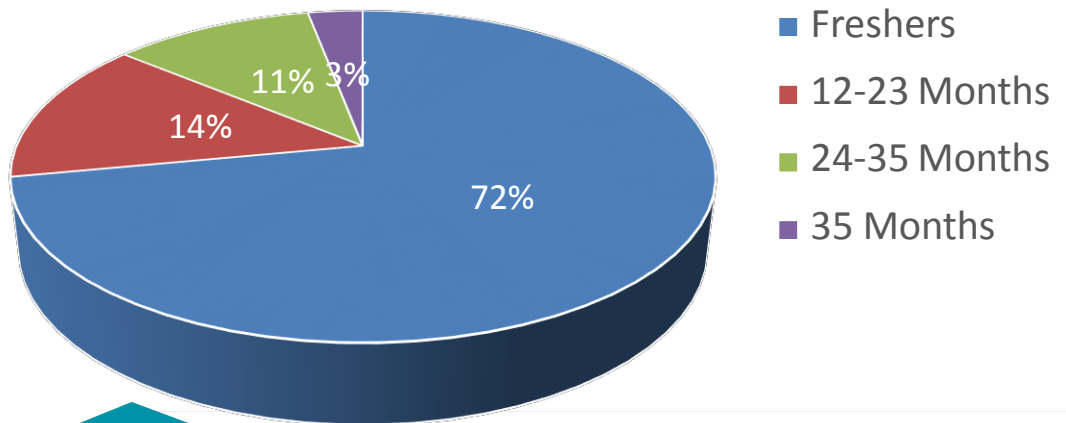


# BATCH OVERVIEW

## Graduation



## Work Experience

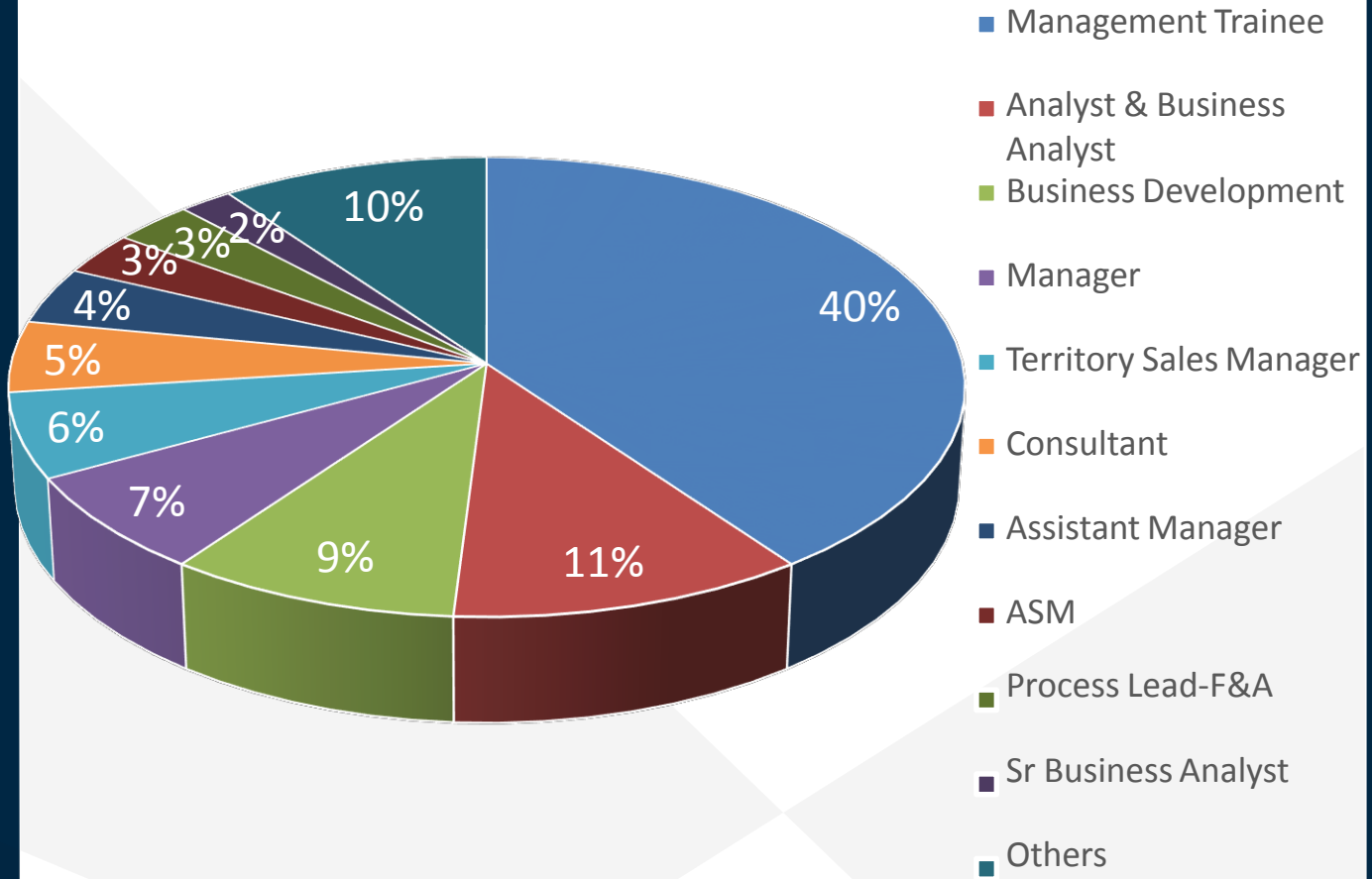


# ROLES OFFERED

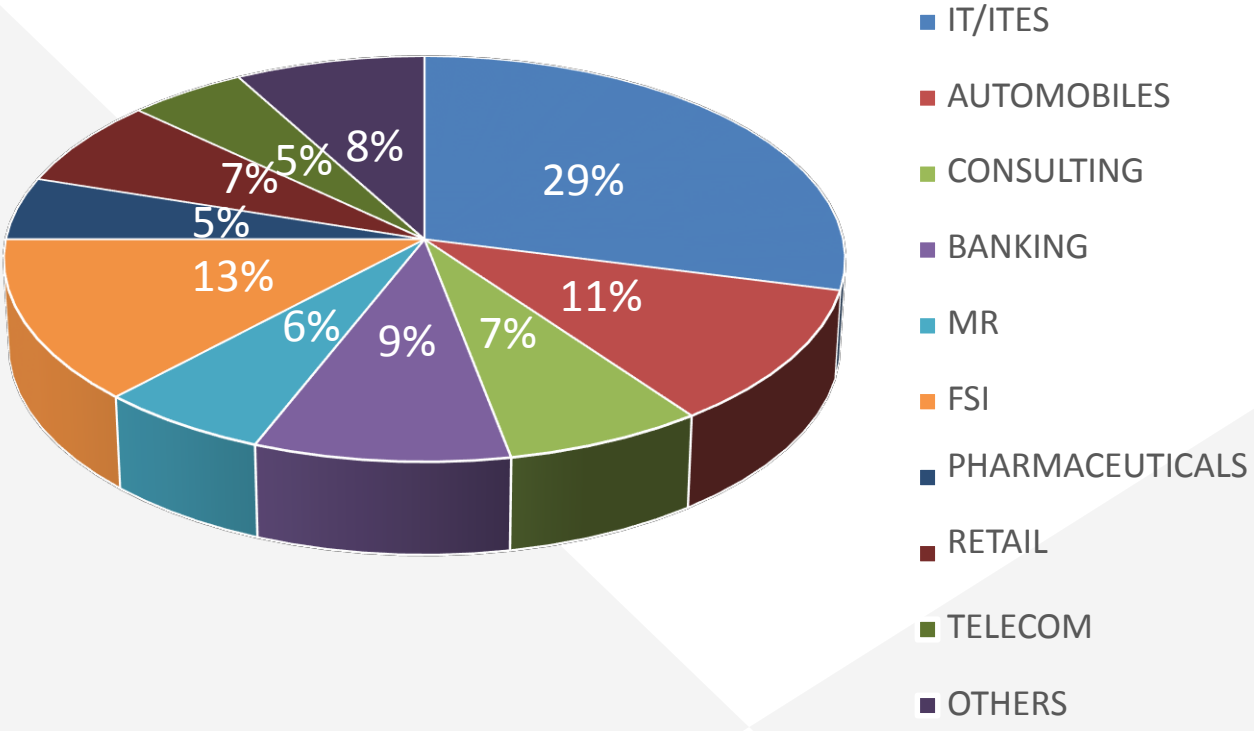
FORE graduates got a variety of roles from a wide spectrum of sectors, across multiple functional domains. The vast variety of profiles offered to the students speaks about the quality of the batch as well as versatility of the same. Students of Batch 2015-2017 bagged stellar profiles across sectors . In Sales and Marketing domain students were offered Territory Manager- Sales, Inside Sales Account Manager, Associate Product Manager, Business Development, Management Trainee, Pre Sales Consultant, Sales Leadership Trainee, Sales Specialist , Sales Trainee, Senior Management Trainee-LEAP etc. .

In Finance domain students were selected for the positions of Senior Manager–Risk Services/ Partnerships, Associate Consultant, Analyst, Assistant Manager, Sr. Business Analyst, Management Trainee, Senior Analyst, Senior Management Trainee-LEAP, Financial Analyst, Deputy Manager - Commercial and Business Banking, Relationship Manager etc. Rest of the domains offered position such as Consultant, Pre Sales Manager, Operations Manager , Management Trainee , etc.

# ROLES OFFERED



# INDUSTRY DIVERSITY



# INDUSTRY DIVERSITY

## **CONSULTING:**

The presence of all the big brands in this sector is a testimony to the industry response this year. Deloitte US, Deloitte India, KPMG, EY, Evalueserve, Genpact, Axis Risk Consulting, Absolute Data etc. had hired 17% of the Talent Pool from FORE School of Management. Highest CTC was offered by Genpact and Deloitte US respectively. Genpact and EY had hired maximum from Batch 15-17.

## **IT / ITES:**

With 23% of the batch opted for a career in IT/ITES sector, the major recruiters from this sector were Cognizant, Capgemini, HPE, DELL and Newgen Software Technologies, NIIT Technologies etc. In terms of offer Cognizant was the top recruiter across all clusters having selected 19 students. The Roles which were offered to selected students in this sector were Associate Product Manager, BDA, Inside Sales Account Manager, Pre Sales Consultant, Senior Management Trainee – LEAP, Business Analyst etc. Highest pay master in this sector was Vene Klasen Associates .

## **AUTOMOBILES:**

In this sector, premium brand names had hired students from FORE School of Management .Top notch giants like Tata Motors ,Maruti Suzuki, Hero Moto Corp, Mahindra Truck & Bus Division and Mahindra & Mahindra had recruited 10% of the batch and offered Sales and Marketing roles. Maruti Suzuki India Ltd yet again is on the top of the list for paying maximum to FORE students .



# INDUSTRY DIVERSITY

## **FMCG**

The most popular brands in this sector such as HUL, ITC, RJ Corp, United Biscuits, Reckitt Benckiser etc had participated in campus drive of 15-17 Batch . Yet again HUL had offered maximum package and ITC offered second highest package to FORE Students .The roles offered were - Sales and Leadership Role, Management Trainee- Sales & Marketing, Area Sales Management Trainee and ASM.

## **Others (FMCD, Retails, Pharmaceuticals)**

There were companies that visited the campus from various other sectors; Total Oil India Private Limited , Relaxo Footwear's, Franchise India Brands Limited visited for the first time and hired students for diverse roles .Bajaj Electricals Ltd also made their presence felt. Ozone Pharmaceuticals Limited had hired maximum number of students in pharmaceutical sector. 15% of the students were placed in these sectors.