

PLACEMENTS 2018-2019



Forging Ahead.
Always.



FORE SCHOOL OF MANAGEMENT, NEW DELHI



ACCREDITATIONS

International Immersion Program Partners

- The PGDM, PGDM (International Business) and PGDM (Financial Management) courses at FORE are AICTE (All India Council for Technical Education) approved.
 - The PGDM & PGDM (International Business) courses at FORE are accredited by National Board of Accreditation (NBA) and SAQS Accreditation.
 - The PGDM and PGDM (International Business) courses are recognized as equivalent to MBA. Equivalence permission is granted by Association of Indian Universities (AIU).
- Nanyang Business School, Nanyang Technological University, Singapore
 - Hong Kong Polytechnic University, Hong Kong

Academic Partners & Collaborations

- ESC Rennes School of Business, Rennes, France
- Northampton University, United Kingdom
- ESCE International Business School, Paris, France
- College of Business Administration, Savannah State University, USA
- Asian Institute of Technology (AIT), Thailand
- The University of New Brunswick (UNB), Canada
- Anglia Ruskin University, United Kingdom
- Jamia Hamdard University for Ph.D Programme

National & International Recognitions

- ASSOCHAM (2018) : Best B- School with Specialized Curriculum
- NIRF, MHRD, Govt. of India (2018): Ranked 37th among all management institutes in India
- CRISIL (2016): Ranked A**, Highest rating by research firm CRISIL
- Headlines Today (2015): Best Global Exposure and Business School Leadership Award
- NDTV (2015): NDTV Awards, Best B-School for Promoting Industry



About FORE School Of Management

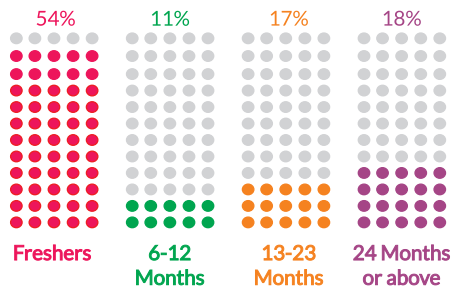
Foundation for Organisational Research and Education (FORE) is committed to the advancement of Management Education, Research, Training and Consultancy. Incorporated in 1981, as a non-profit institution, FORE has been working with industry and academia for developing new domains of managerial thought and education and contributing to building leaders in today's global business environment.

Located in the heart of South Delhi, FORE provides contextual learning and helps in the development of students as thinking professionals, who have the ability to meet the future challenges of tomorrow's corporate leaders. The programmes develop multiple skills including managerial decision-making, problem-solving, analytical reasoning, communications, creativity and innovation.

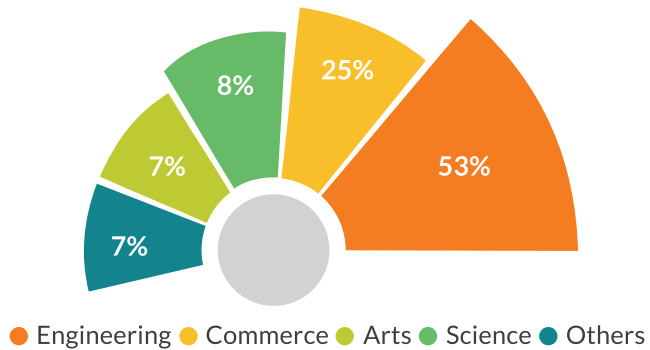
FORE takes pride in its professional and high-quality faculty, modern infrastructure, technology and resources- be it in the fields of General Management, Human Resource, Finance, Operations, Marketing, Information Technology, Economics and International Business.

Batch 2017-2019

WORK EXPERIENCE

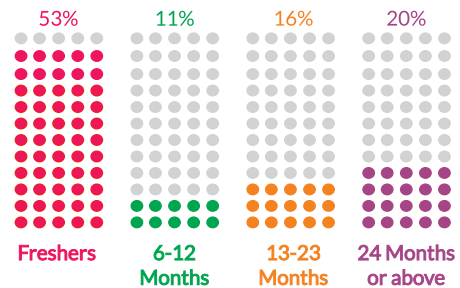


GRADUATION SPECIALIZATIONS

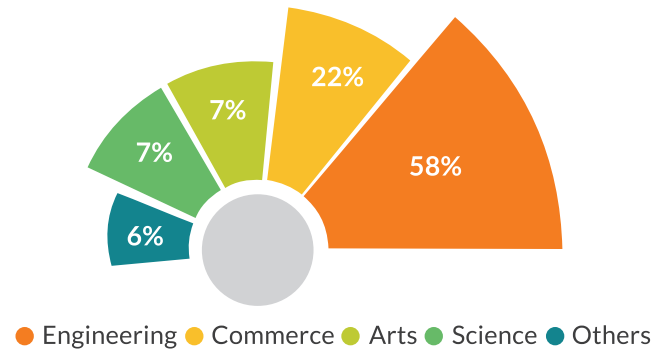


Batch 2018-2020

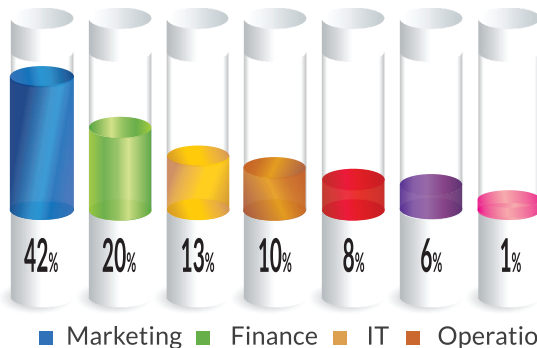
WORK EXPERIENCE



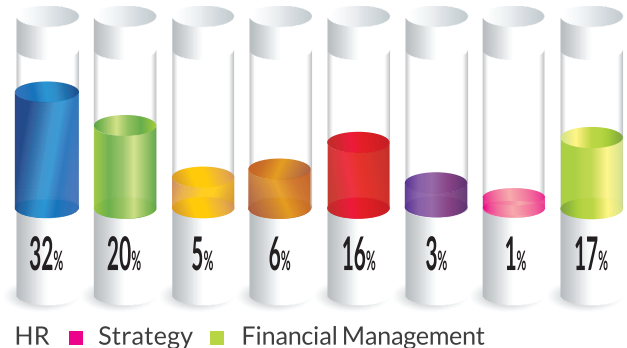
GRADUATION SPECIALIZATIONS



Batch 2017-2019 SPECIALIZATION



Batch 2018-2020 INTENDED SPECIALIZATION



Final Placement Highlights 2017-18



STUDENTS

279



COMPANIES
ON CAMPUS

106



PPO & PPI

22



NEW RECRUITERS

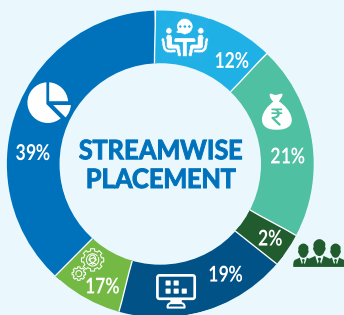
35

10.4
LPA

Average

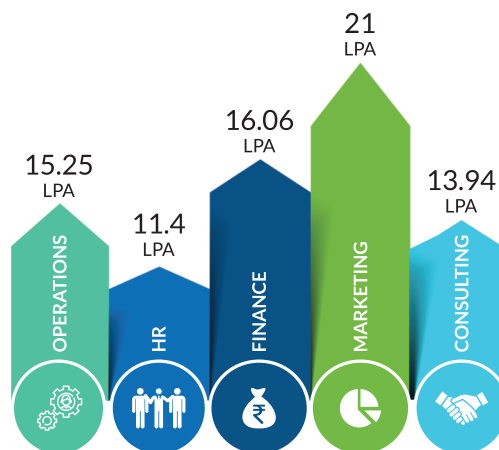
10.1
LPA

Median



- Consulting
- Finance
- HR
- IT & ITES
- Marketing
- Operations

STREAMWISE HIGHEST COMPENSATION (IN LAKHS PER ANNUM)



21
LPA

AVERAGE CTC

13.75 LPA

12.34 LPA

HIGHEST CTC

Top 10%

Top 20%

MEDIAN CTC

13.8 LPA

11.56 LPA



- FMCD & FMCG
- BFSI
- Consulting
- IT & ITES
- Manufacturing & Automobile
- Others

RECRUITER SNAPSHOT

MARKETING

KEY RECRUITERS AND INTERNSHIPS

 BACARDÍ.	 asianpaints	 Abbott	 ITC Limited	 airtel	 MARUTI SUZUKI Way of Life!
 orient electric switch to smart	KANTAR	 Reliance Industries Limited	 HILTI	 rb HEALTH • HYGIENE • HOME	 ICICI Securities

Alumni Snapshot

Kapil Grover
Chief Marketing Officer, Domino's

Sunita G.R.
Head - Marketing, Facebook

Himanshu Bakshi
Director - Marketing, Danone

Pallavi Gopal
Director - Commercial Sales, Taj Hotels & Resorts

Gaurav Joshi
Director - Asia Pacific, Bacardi Global Travel Retail

Sonia Serrao
Global Media Lead & Head - Marketing, Tata Global Beverages

Aditya Singh
Associate Director - Marketing, Kellogg's India

Avi Kumar
Associate Director - Marketing, 92.7 Big FM

Elective Snapshot

Sales, Distribution and Retail Management

Digital Marketing & Analytics

Consumer Behaviour

Advanced Marketing Research

Advertising and Brand Management

B2B Marketing

Services Marketing

Marketing Strategy with MarkstratSoftware

Global Retail Management

Creativity and Innovation in Marketing

Global Marketing Strategy

FINANCE

KEY RECRUITERS AND INTERNSHIPS

 TresVista	 SPANDANA	 VERITY Knowledge Solutions	 EY Building a better working world	 RBL BANK	McKinsey & Company	 CRISIL An S&P Global Company
 ICICI Bank	 MOTILAL OSWAL Investment Services	 YES BANK	 Futures First	 kotak Kotak Mahindra Bank	CIANS	 MOODY'S ANALYTICS

Alumni Snapshot

Rishi Dhuper
Director, Deutsche Bank

Ratika Mittal
Sr. Vice President, Citibank India

Ankur Kharbanda
CEO - West Zone, Apollo Munich Health Insurance

Bharat Badhwar
Sr. Vice President, HDFC Bank

Ashwinder Raj Singh
Group Business Head, Bajaj Housing Finance Ltd.

Swarup Mohanty
CEO, Mirae Asset Global Investments India

Gautam Sewani
Senior Director, Kotak Mahindra Bank

Shubhra Jain
Assistant Vice President, State Bank of India

Saurabh Kumar
Business Head, India Infoline Finance Ltd.

Elective Snapshot

Management of Commercial Banks

Security Research and Portfolio Management

Business Valuations and Corporate Restructuring

Financial Derivatives & Risk Management

International Banking

Investment Banking Corporate Resource raising from the Capital Market

Financial Econometrics

Behavioural Finance and Wealth Management

Project Appraisal and Financing

Management of Financial Services

INTERNATIONAL BUSINESS

KEY RECRUITERS AND INTERNSHIPS



Alumni Snapshot

Sajith Sivanandan
MD - Malaysia, Vietnam, Philippines & NEM, Google

Vaibhav Punj
CEO, Burger King Indonesia

Sarika Saxena
Talent Aquisition Leader, Larson & Tubro Infotech US

Rajiv Nanda
Head - Retail Fulfillment & Credit Operations, ANZ Asia Pacific

Tulika Tripathi
Founder, Snaphunt Singapore

Pritika Bhattacharjee
Director, Gartner US

Abhish Bhattacharya
Senior Procurement Officer, International Monetary Fund

Elective Snapshot

Export-Import Management: A Starter's Tool Kit

Introduction to India's Foreign Policy

International Organisations

Trade Data and Trade Opportunities

Business in Asia-Pacific

Resources and Business in Africa

Trade Facilitation and Customs Reorientation

International Financial Management

Trade, Techology and Development

Trade and Geopolitics

Commercial Geography

HUMAN RESOURCE MANAGEMENT

KEY RECRUITERS AND INTERNSHIPS

Alumni Snapshot

Swayampriya Shah
Director - HR, Bira 91

Jasbir Singh Kochar
Vice President - HR, Cipla

Charu Maini
Vice President - Global HR & Legal, Pearson

Deepika Banerjee
Head - Employee Relations, Goldman Sachs

Smitha Satyanarayan
Head - Learning And Development, Marks and Spencer

Reema Malhotra
Director - HR, Blackrock

Rashi Bhatla Chatrath
Director - Market HR, American Express

Shaaista Quettawala
Head - HR, Bain Capability Centre

Gurpal Singh
EVP & Head - Distribution HR, Max Life Insurance

Elective Snapshot

Training and Development

Competency Mapping

Employee Relations & Labour Legislations

Personal Growth Lab

Organisational Turnaround and Transformation in International Organisations

Performance & Compensation Management

Business HR

Psychometric Testing & Application

Team Building and Leadership Development

International Compensation Management

Negotiation Skills

People Analytics

INFORMATION TECHNOLOGY

KEY RECRUITERS AND INTERNSHIPS

 Cognizant	 accenture High performance. Delivered.	 NIIT technologies	 Gartner	 wipro	 DELL
 HCL	 Capgemini	 TATA CONSULTANCY SERVICES	 absolutdata Intelligent Analytics	 Google	 NEWGEN <i>One world. One workplace.</i>

Alumni Snapshot

Samik Roy
Director & Country Head - Dynamics, Microsoft India

Sachin Goel
Chief Technology Officer, Tata AIA Life Insurance

Sunil Kharbanda
Chief Customer Officer, SAP

Namrata Bhattacharyya
Associate Director, Accenture

Saurabh Pandit
Head - Digital Marketing, Adobe

Debabrata Mishra
Director - Middle East - BaNCS, Tata Consultancy Services

Prasanjeet Dutta Baruah
Business Head, Facebook

Prashant Agnihotri
EVP & Head - Customer Team, Nokia Siemens Networks

Elective Snapshot

Machine Learning And Analytics

Managing Business on Cloud

Business Transformation

Strategic Business Process Outsourcing

Big Data and Data Analytics for Managers

Digital Innovation

Business Development in IT

Data Security & Privacy Across Borders

Data Summarisation and Visualisation

Social Media Analytics

Human Computer Interaction

Natural Language Processing

OPERATIONS MANAGEMENT



Alumni Snapshot

Pallavi Shome
Chief Operating Officer, British Telecom

Adarsh Kumar
Chief Operating Officer, Tata Motors Finance Solutions Ltd.

Ritesh Chopra
Partner & COO, KPMG Global Services

Vineet Kohli
President & COO, Mitsubishi Corporation R&M International

Basabdattha Dasgupta
Vice President - Operations, Bank of America

Elective Snapshot

Quantitative Analysis for Management

Multivariate Data Analysis

Planning & Procurement Management

Technology & Operations Management

Service Operation Management

Operations Strategy

Project Management

Global Supply Chain Management

Advanced Decision Analysis

Decision Modelling with Spreadsheet

Global Logistics Management

STRATEGIC MANAGEMENT



Alumni Snapshot

Ajay Mandahr
CEO, Escorts CE

Ravindra Singh Negi
CEO - Delhi NCR, Bharti Airtel

Rahul Raizada
Director, PricewaterhouseCoopers India

Vishal Sharma
Vice President - Operations & Strategic Initiatives, ShopClues

Elective Snapshot

Strategists' Tool-kit and Competitive Intelligence

New Venture Planning

Mergers & Acquisitions

Capstone Business Simulations

Strategic Analysis & Globalization

Strategic Innovation: Building & Sustaining Innovative Organisations

Placement Office

- **Mr. Vivek Chakrapani**
Sr. Manager – Placements
vivek@fsm.ac.in / 9891051966
- **Mr. Rakesh Juyal**
Manager – Placements
rakesh.juyal@fsm.ac.in /
9811213040
- **Mr. Brijesh Ramtani**
Manager – Placements
brijesh@fsm.ac.in / 9999512028
- **Mr. Rajiv Ranjan**
Manager – Placements
rajiv@fsm.ac.in / 9999525129

Placement Committee

Prof. Rajneesh Chauhan – Chairman
Prof. Qazi Asif Zameer – Member
Prof. Freda J. Swaminathan – Member
Prof. Anil Kumar Singh – Member
Prof. Subir Verma – Member
Prof. Basant K. Potnuru - Member

Calendar 2018-19 (Finals/Summers)

Activity	Schedule
1 Pre-Placement Talk	Sept 3 th to Sept 29 th
2 1 st Placement Week	Oct 1 st to Oct 6 th
3 2 nd Placement Week	Nov 12 th to Nov 17 th
4 3 rd Placement Week	Dec 3 th to Dec 8 th

Sector-wise Contact Details:

Automobiles	Niharika Sinha	placementdivision.fore@fsm.ac.in
Banking	Shrey Mittal	fore.corporatecell@fsm.ac.in
Consumer Durables	Shraddha Dhandharia	fore.placement@fsm.ac.in
E-commerce & Media	Anchal Sharma	careerdivision.fore@fsm.ac.in
Financial Services & Insurance	Gagandeep Singh & Aaron Gracias	placementcell.fore@fsm.ac.in
FMCG	Kritika Tyagi	fore.placementcell@fsm.ac.in
IT & ITES	Nidhi Vohra & Amartya Chakraborty	fore.corporaterelations@fsm.ac.in
Manufacturing & Logistics	Bhawna Sharma	fore.placementdivision@fsm.ac.in
Market Research & Consulting	Sachin Kamath	fore.careercell@fsm.ac.in
Pharmaceuticals	Anchal Sharma	fore.corporateconnect@fsm.ac.in
Retail, Real Estate, Hospitality & Travel	Karan Vaswani	fore.corporatedivision@fsm.ac.in
Telecom & Energy	Kshitij Sharma	fore.careerdivision@fsm.ac.in



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