



FORE SCHOOL OF MANAGEMENT

A photograph of the FORE School of Management building, a modern structure with a large glass facade and concrete elements, surrounded by lush green trees. In the foreground, there is a paved area with a row of small potted plants.

FINAL PLACEMENTS REPORT

BATCH OF
2017-19

OVERVIEW

FORE School of Management successfully concluded the Final Placement process for its largest ever batch of 2017-19 in record time, with new corporate partners associating with the institution, reinstating the faith of the corporate in the institution.

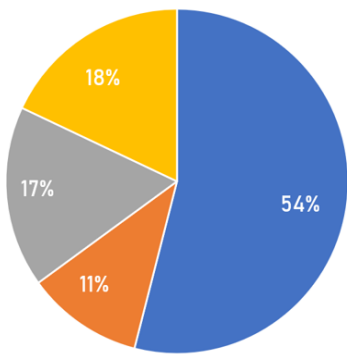
Final Placements this year were both faster and better, which was manifested in a higher median CTC and multiple job offers for students. Apart from higher salary packages, there has been an improvement in diversity of recruiters as well.

In terms of industry sectors, BFSI made up 38% of the total offers, followed by IT/ITES making 22% of the offers whereas MR & Consulting and FMCG/FMCD made up 12% and 13% of the offers respectively.



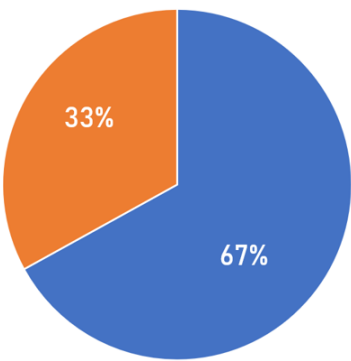
BATCH PROFILE - 2017-19

WORK EXPERIENCE



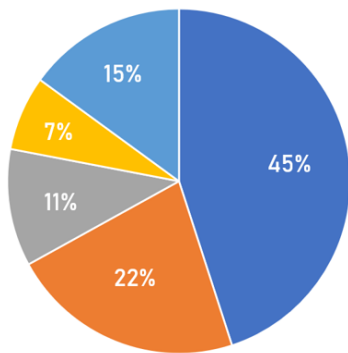
■ Freshers ■ 6-12 Months ■ 13-23 Months ■ 24 Months +

DIVERSITY



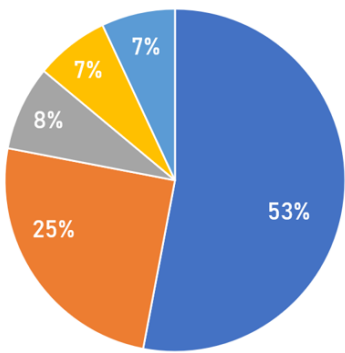
■ Male ■ Female

COURSE SPECIALISATIONS



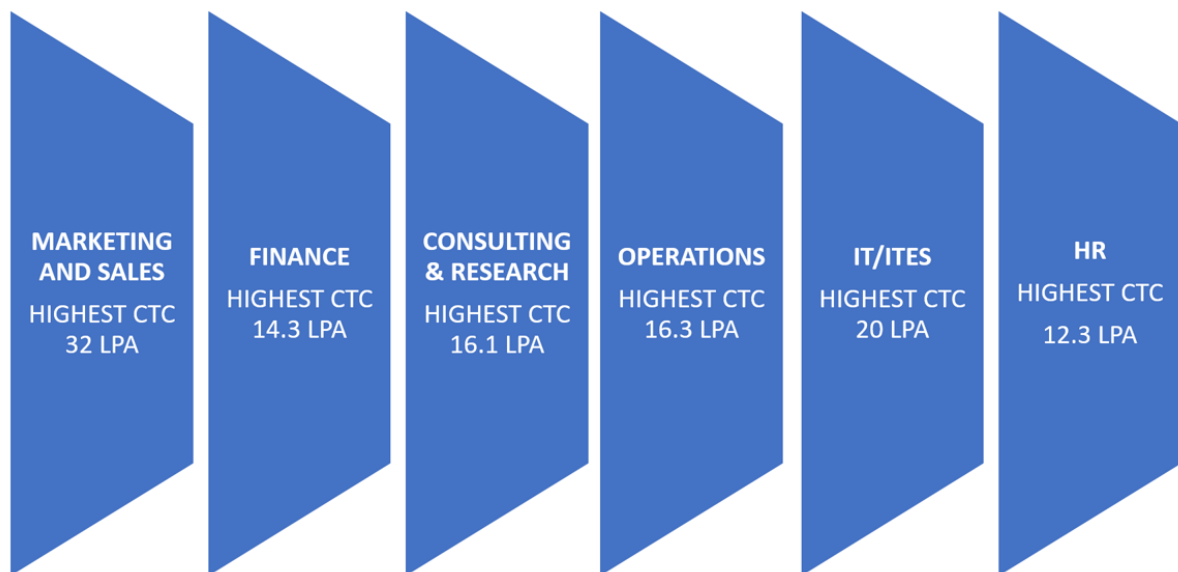
■ Marketing ■ Finance ■ Operations ■ HR ■ IT

GRADUATION SPECIALISATIONS



■ Engineering ■ Commerce ■ Arts ■ Sciences ■ Others

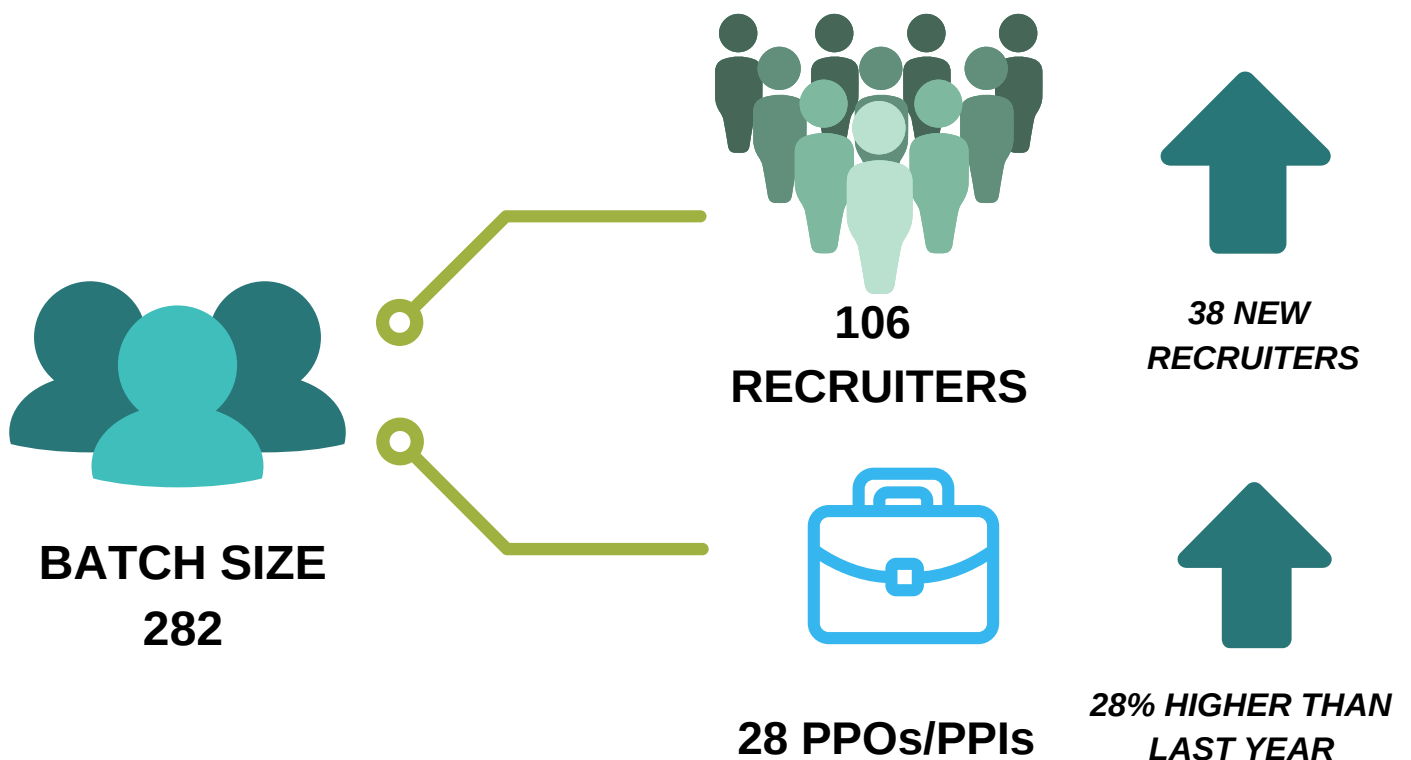
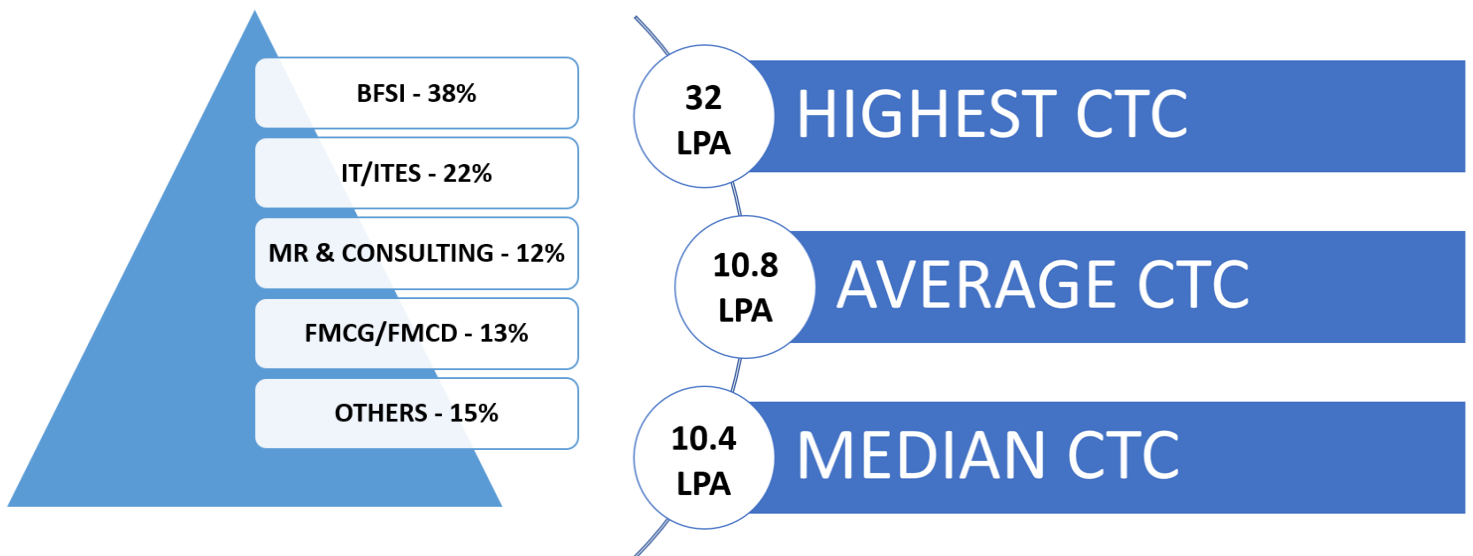
PLACEMENT HIGHLIGHTS



RECRUITERS AT A GLANCE

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PLACEMENT STATISTICS



SECTOR SPECIFIC ROLES OFFERED

BFSI

As much as 38% of the batch secured placement in this sector making it the most sought after choice. Diverse roles were offered to the students, with profiles ranging from Strategy and Investment Banking, Global Finance Operations, Financial Modeling, Wealth Manager. Leading recruiters include, Darashaw, Verity, Tata AIA, HSBC, ICICI Bank, ICICI Prudential, ICICI Securities, Hero Fincorp, CRIF Solutions, IDFC First Bank eClerx, Evaluserve, TATA Asset Management, TATA Capital, Verity Knowledge Solutions, Apollo Munich, Citi Corp, CRISIL, DHFL Pramerica, HDFC Life and HDFC Ltd.

FMCG/FMCD/MEDIA

FMCG and FMCD sectors had some of the biggest corporate houses recruiting for the first time and offering one of the highest compensation for roles including Sales and Marketing, Valuation and Consulting and Corporate Sales. Organizations include Asian Paints, HUL, Indospirit, ITC, Nestle, Nivea, Coffee Day Beverages, Chai Point, Nivea in the FMCG domain whereas Philips Lighting, Hilti India, Schneider-Electric, Orient Electric, VIVO, Zomato, Times OOH and 92.7 BIG FM offered positions in these sectors. Collectively 13% of the batch opted for careers in the given sectors.

SECTOR SPECIFIC ROLES OFFERED

IT/ITES

Trending with the growing demand in the sector, 22% of the batch secured placement in IT sector. Diverse roles were offered to the students by organizations such as Capgemini, HCL, Cognizant, Infosys, Hexaware Technologies and Zycus.

MARKET RESEARCH AND CONSULTING

With several new corporate associations, MR & Consulting witnessed 12% of the batch getting placed and saw participation by organizations such as Genpact, Genpact ERC, GEP, EY GDS, Deloitte USI, KPMG GS offering profiles in Strategy and Operations, Supply Chain, Human Capital Consulting and Advisory Services. Leading market research include Euromonitor International, IMRB Kantar and CRISIL.

AUTOMOBILE/TELECOM/REAL ESTATE/MANUFACTURING

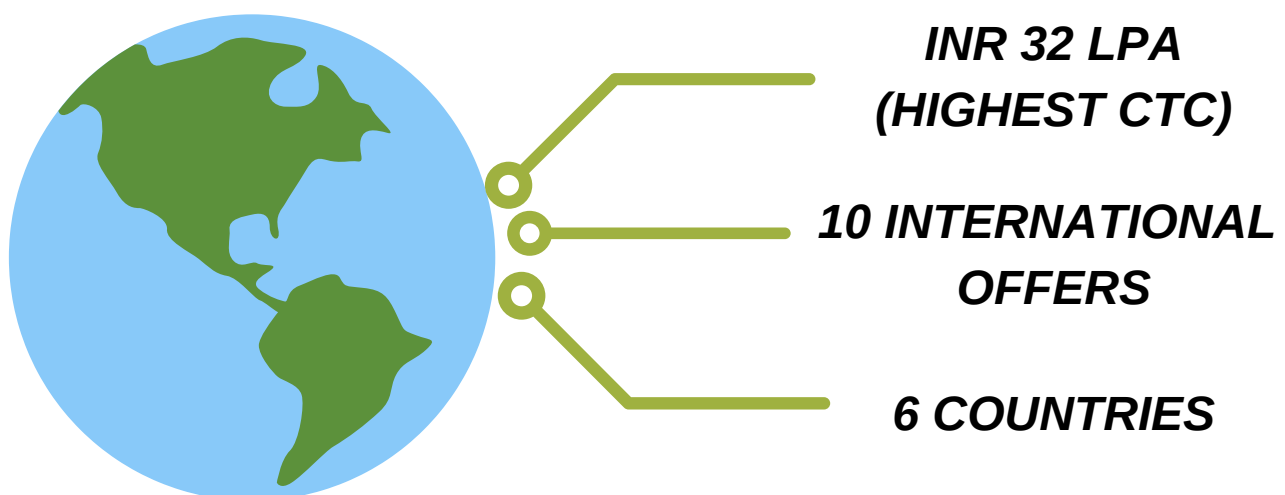
Major recruiters in the automobile sector include Mahindra & Mahindra, Tata Motors, JK Tyres, VECV, Total Oil and Continental Tyres offering roles in Sales and Marketing and Supply Chain. Bharti Airtel, JK Paper, Saint Gobain, Asahi India Glass, CB Richard Ellis, Tribeca Creators made roles in the Corporate Sales domain.

INTERNATIONAL PLACEMENTS

In addition to the domestic placements, this year students were offered multiple roles for international firms such as Jumbo Electronics, Abudawood AlSafar and Square Yards Roles for GCC Countries like Dubai and Bahrain.

Students were offered diverse set of roles including Key Account Management, Logistics Management, Enterprise services, Category Management (Distribution and Retail) and Business Analytics.

Collectively 10 international offers were extended to students with highest compensation offered as INR 32 LPA, showing faith of the global lead firms in the talent pool at FORE.



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