Glow Like No One Else

PLACEMENTS
2019-2020

FORE SCHOOL OF MANAGEMENT, NEW DELHI
ACCREDITATIONS

- The Post Graduate Diploma in Management (PGDM), PGDM (International Business), PGDM (Financial Management), PGDM (Executive) and Fellowship Programme in Management (FPM) courses at FORE are AICTE (All India Council for Technical Education) approved.
- The PGDM & PGDM (IB) courses at FORE are accredited by National Board of Accreditation (NBA) till June 30, 2019. The application for the extension of Accreditation for the same is under process.
- FORE School of Management has also been granted SAQS Accreditation for a period of five years with effect from December 2017.
- The PGDM and PGDM (IB) courses are recognized as equivalent to MBA. Equivalence permission is granted by Association of Indian Universities (AIU)

ABOUT FORE SCHOOL OF MANAGEMENT

Foundation of Organisational Research and Education (FORE) is committed to the advancement of management education, research, training, consultancy. Incorporated in 1981, as a Non-Profit Institution, FORE has been working with industry and academia for developing new domains of managerial thought and education and contributing to building leaders in today’s global business environment.

Located in the heart of South Delhi, FORE provides contextual learning and helps in the development of students as thinking professionals, who have the ability to meet the challenges of tomorrow’s corporate leaders. The programmes develop multiple skills including managerial decision making, problem solving, analytical reasoning, communication, creativity and innovation.

FORE takes pride in its professional and high-quality faculty, modern infrastructure, technology and resources – be it in the fields of General Management, Human Resources, Capital Finance, Operations, Marketing, Information Technology, Economics and International Business.
SOME OF OUR ESTEEMED RECRUITERS

<table>
<thead>
<tr>
<th>TATA CAPITAL</th>
<th>KPMG</th>
<th>BACARDÍ</th>
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<tr>
<td>GEP Insight Drives Innovation</td>
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<td>Apollo Munich</td>
<td>HSBC</td>
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<tr>
<td>Ankur Kharbanda</td>
<td>Chief Business Officer-Retail, Apollo Munich Health Insurance Co. Ltd.</td>
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<tr>
<td>Bharat Badhwar</td>
<td>Senior Vice President, HDFC Bank</td>
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<tr>
<td>Ashwinder Raj Singh</td>
<td>Group Business Head, Bajaj Housing Finance Ltd.</td>
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<tr>
<td>Swarup Mohanty</td>
<td>CEO, Mirae Asset Global Investments India</td>
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<tr>
<td>Gautam Sewani</td>
<td>Senior Director, Kotak Mahindra Bank</td>
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<tr>
<td>Shubhra Jain</td>
<td>Assistant Vice President, State Bank of India</td>
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<tr>
<td>Saurabh Kumar</td>
<td>Business Head, India Infoline Finance Ltd. (IIFL)</td>
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</table>
FINANCE

- Financial Accounting
- Corporate Finance
- Financial Markets, Institutions and Services
- Financial Markets and Systems
- Spreadsheet Modelling Using Excel
- Equity Valuation and Portfolio Management
- Commercial Banking Practices and Treasury Management
- Fixed Income Securities and Structured Products
- Financial Derivatives
- Investment Banking
- Wealth Management and Alternative Investments
- Multinational Finance and Risk Management
- Project Appraisal and Financing
- Management of Financial Services
- Financial Strategies for Value Creation (IIP)
<table>
<thead>
<tr>
<th>ALUMNI NAME</th>
<th>DESIGNATION</th>
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<tbody>
<tr>
<td>Swayampriya Shah</td>
<td>Director-HR, Bira 91</td>
</tr>
<tr>
<td>Jasbir Singh Kochar</td>
<td>Vice President - HR, Cipla</td>
</tr>
<tr>
<td>Charu Maini</td>
<td>Vice President - Global HR &amp; Legal, Pearson</td>
</tr>
<tr>
<td>Deepika Banerjee</td>
<td>Head-Employee Relations, Goldman Sachs</td>
</tr>
<tr>
<td>Smitha Satyanarayan</td>
<td>Head-Learning and Development, Marks &amp; Spencer</td>
</tr>
<tr>
<td>Reema Malhotra</td>
<td>Director-HR, Blackrock</td>
</tr>
<tr>
<td>Rashi Bhatla Chatrath</td>
<td>Director-Market HR, American Express</td>
</tr>
<tr>
<td>Shaaista Quettawala</td>
<td>Director- Management Consultant-People and Organization practice</td>
</tr>
<tr>
<td>Gurpal Singh</td>
<td>EVP &amp; Head-Distribution HR, Max Life Insurance</td>
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</tbody>
</table>
HUMAN RESOURCE MANAGEMENT

Human Behaviour in Organisations
Human Resource Management
Organisational Design and Communication
Employee Relations: Legislations and Compliances
Managing People issues Globally
Training and Development
Competency Mapping
Personal Growth Lab
Performance & Compensation Management
Team Building and Leadership Development
Business HRM
Negotiation Skills
People Analytics
HR Issues in Mergers and Acquisitions
Managing Talent in Asia Pacific (IIP)
## Key Recruiters

![Company Logos]

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<tr>
<th>ALUMNI NAME</th>
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<tbody>
<tr>
<td>Samik Roy</td>
<td>Director &amp; Country Head-Dynamics, Microsoft India</td>
</tr>
<tr>
<td>Sachin Goel</td>
<td>CTO, TATA AIA Life Insurance</td>
</tr>
<tr>
<td>Namrata Bhattacharya</td>
<td>Associate Director, Accenture</td>
</tr>
<tr>
<td>Saurabh Pandit</td>
<td>Head-Digital Marketing, Adobe</td>
</tr>
<tr>
<td>Prasanjeet Dutta Baruah</td>
<td>Business Head, Facebook</td>
</tr>
<tr>
<td>Prashant Agnihotri</td>
<td>EVP &amp; Head-Customer Team, Nokia Siemens Networks</td>
</tr>
<tr>
<td>ALUMNI NAME</td>
<td>DESIGNATION</td>
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<tr>
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<tr>
<td>Sajith Sivanandan</td>
<td>MD - Malaysia, Vietnam, Philippines &amp; NEM, Google</td>
</tr>
<tr>
<td>Vaibhav Punj</td>
<td>CEO, Burger King, Indonesia</td>
</tr>
<tr>
<td>Gaurav Joshi</td>
<td>Director - Asia Pacific, Bacardi (Global Travel Retail)</td>
</tr>
<tr>
<td>Sunil Kharbanda</td>
<td>CEO, Merqatus (Singapore)</td>
</tr>
<tr>
<td>Sandeep Das</td>
<td>Director – Middle East, ANZ Bank</td>
</tr>
<tr>
<td>Debabrata Mishra</td>
<td>Director - Middle East, TCS</td>
</tr>
<tr>
<td>Sarika Saxena</td>
<td>Talent Acquisition Leader, Larsen &amp; Toubro Infotech US</td>
</tr>
<tr>
<td>Tulika Tripathi</td>
<td>Founder, Snaphunt Singapore</td>
</tr>
<tr>
<td>Pritika Bhattacharjee</td>
<td>Director, Gartner US</td>
</tr>
<tr>
<td>Abhish Bhattacharya</td>
<td>Senior Procurement Officer, International Monetary Fund</td>
</tr>
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<tr>
<td>Kapil Grover</td>
<td>Chief Marketing Officer, Domino's</td>
</tr>
<tr>
<td>Himanshu Baksh</td>
<td>Director - Marketing, Danone</td>
</tr>
<tr>
<td>Ratika Mittal</td>
<td>CMO, BMW Financial Services</td>
</tr>
<tr>
<td>Aditya Singh</td>
<td>VP- Marketing, Star TV</td>
</tr>
<tr>
<td>Imran Qadri</td>
<td>Head Marketing &amp; PR, Harley-Davidson India</td>
</tr>
<tr>
<td>Pallavi Gopal</td>
<td>Director-Commercial Sales, Taj Hotels &amp; Resorts</td>
</tr>
<tr>
<td>Sonia Serrao</td>
<td>Global Media Lead &amp; Head-Marketing, TATA Global Beverages</td>
</tr>
<tr>
<td>Aditya Singh</td>
<td>Associate Director-Marketing, Kellogg's India</td>
</tr>
<tr>
<td>Avi Kumar</td>
<td>Associate Director-Marketing, 92.7 BIG FM</td>
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</table>
MARTETING

- CONSUMER BEHAVIOUR
- SALES, DISTRIBUTION AND RETAIL MANAGEMENT
- DIGITAL MARKETING & ANALYTICS
- MARKETING STRATEGY WITH MARKSTRAT SOFTWARE
- ADVANCED MARKETING RESEARCH
- INTERNATIONAL MARKETING
- ADVERTISING AND BRAND MANAGEMENT
- B2B MARKETING
- SERVICES MARKETING
- RURAL MARKETING
- MARKETING ANALYTICS (IIP)
- DIGITAL MARKETING (IIP)
<table>
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<tr>
<th>ALUMNI NAME</th>
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<tbody>
<tr>
<td>Pallavi Shome</td>
<td>COO, British Telecom</td>
</tr>
<tr>
<td>Adarsh Kumar</td>
<td>COO, TATA Motors Finance Solutions Ltd.</td>
</tr>
<tr>
<td>Ritesh Chopra</td>
<td>Partner &amp; COO, KPMG Global Services</td>
</tr>
<tr>
<td>Vineet Kohli</td>
<td>President &amp; COO, Mitsubishi Corporation RtM International Pte. Ltd.</td>
</tr>
<tr>
<td>Basabdatta Dasgupta</td>
<td>Vice President-Operations, Bank of America</td>
</tr>
<tr>
<td>Ashootosh Chand</td>
<td>Partner, Digital and Emerging Technologies, PwC India</td>
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<tr>
<th>ALUMNI NAME</th>
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<tbody>
<tr>
<td>Ajay Mandahr</td>
<td>CEO, Escorts CE</td>
</tr>
<tr>
<td>Ravindra Singh Negi</td>
<td>CEO-Bharti Airtel (Delhi-NCR)</td>
</tr>
<tr>
<td>Rahul Raizada</td>
<td>Director, PwC India</td>
</tr>
<tr>
<td>Vishal Sharma</td>
<td>Vice President-Operations &amp; Strategic Initiatives, ShopClues</td>
</tr>
<tr>
<td>Rishi Dhuper</td>
<td>Country Head – Operations, Allstate</td>
</tr>
<tr>
<td>Anujesh Dwivedi</td>
<td>Partner, Deloitte India</td>
</tr>
</tbody>
</table>
CORE TEAM - PLACEMENT CELL

Mr. Vivek Chakrapani
Sr. Manager Placements
vivek@fsm.ac.in
Ph: 9891051966 / 011-41242412

Ms. Monika Tiwari
Executive-Placement
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Ph: 8800381160 / 011-41242465

Mr. Brijesh Ramtani
Manager-Placement
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Ph: 9654482676 / 011-41242472

Mr. Rajiv Ranjan
Manager-Placement
rajiv@fsm.ac.in
Ph: 9999525129 / 011-41242423

PLACEMENT COMMITTEE

Prof. Asif Zameer, Dean (Corporate Relation): Chairman
Prof. Rajneesh Chauhan : Member
Prof. Anil Kumar Singh : Member

Prof. Sanghamitra Buddhapriya : Member
Prof. Chandra Sekhar : Member
Prof. Lalit Kumar Jiwani : Member

CALENDAR 2019-20 (FINALS / SUMMERS)

DATES
► 2nd September 2019- 30th September 2019
► 14th October 2019- 19th October 2019
► 11th November 2019- 16th November 2019
► 2nd December 2019- 7th December 2019

ACTIVITY
Pre Placement Talks
Placement Week 1
Placement Week 2
Placement Week 3

CONTACT DETAILS

SECTOR
Automobile & Pharmaceuticals
Banking
Financial Services & Insurance
FMCD
FMCG
IT & ITES
Manufacturing & Logistics
Market Research & Consulting
Real Estate, Hospitality, Retail & Travel
Telecom & Energy
eCommerce & Media

MEMBER HANDLING
Ankur Gupta
Rushil G Thomas
Nazuk Aggarwal & Kartiki Datta
Daksh Khanna
Pragya Bhandari & Akriti Tripathi
Nishant Sharma & Debdatta Paul
Ankit Mittal
Sreejith V & Pranavi Papneja
Nitesh Kumar
Akshit Narain Saxena
Sreejith V & Pranavi Papneja

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placementcell.fore@fsm.ac.in
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fore.placementcell@fsm.ac.in
fore.corporaterelations@fsm.ac.in
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