FORE INSTITUTE OF DRONE TECHNOLOGY AND RESEARCH (FIDTR)

FIDTR CEO – Profile

`FORE Institute of Drone Technology and Research (FIDTR)` is a Govt. of India approved Remote Pilot Training Organization (RPTO) that imparts Drone Trainings in Gurgaon, Haryana. FIDTR invites applications for the following post:

Chief Executive Officer (FORE Institute of Drone Technology and Research) – 01

Candidate must be Graduate / Post Graduate / MBA with proven track record of leadership and revenue generation. Should be a business executive of CXO profile with minimum TEN years of experience out of which at least 5 years should be as a P & L head. The work entails total responsibility of FIDTR including revenues, costs, training operations, regulatory compliance, liaison with DGCA / Government, etc. An aviation background is desirable but not necessary. Candidates who have headed Training Organizations shall be at an advantage. Salary shall not be a constraint for deserving candidates.

Knowledge of aviation sector and various facet of its management would be a desirable experience.

FIDTR CEO – Roles and Responsibilities

1. To ensure that FIDTR functions in accordance with the relevant Rules & Regulations and conditions of DGCA, and as specified in the Authorisation Certificate given by DGCA to FIDTR.

2. Develop strategic objectives and direction

3. Develop Vision, and Corporate Values

4. Develop and establish a solid metrics-driven work/corporate culture. Based on objectives, manage cash flow- manage revenue, expenses and external financing to maintain the consistent growth of FIDTR

5. Develop a dynamic training vision – regularly refine FIDTR's training vision through frequent interactions with the Drone eco system.

6. Making Capital Allocation Decisions including budgeting and financing

7. Ability to successfully operate under a revenue target

8. Ability to create/develop appropriate processes to ensure revenue target achievement

9. Team building – Building the Senior Leadership Team

10. Implement proposed plans

FIDTR CEO

11. Tracking company performance

12. Develop and execute an advocacy role

13. Develop a strong network with key actors in the Drone ecosystem including, policy makers, the addressable market for Drone services, and Drone manufacturer

14. Communicating Effectively with All Stakeholders

15. Develop FIDTR's brand through thought leadership and relationship management activities

FIDTR CEO