

Our other
Management Development Programmes

Sl. No.	Programme Title	Dates
1.	Leveraging Social Media for Business Intelligence	April 23, 2018
2.	Advanced Management Programme	May 7-9, 2018
3.	Geopolitical Risk and Business Preparedness	May 24, 25, 2018
4.	Data Summarization and Presentation for Non-Technical Executives	May 28-29, 2018
5.	Effective Purchasing Skills & Strategic Sourcing	June 4-5, 2018
6.	Training of Trainers	June 11-13, 2018
7.	Quality Analytics	June 16-17, 2018
8.	HR Analytics	July 23-24, 2018
9.	Advanced Excel Training	July 26-27, 2018
10.	Developing an Intrapreneurial Mindset for Effective Leadership	July 30-31, 2018
11.	Finance for Non-Finance Executives	August 6-7, 2018
12.	Data Analytics for Expanding Markets	August 9-10, 2018
13.	Effective Communication for Women in the Workplace	August 20-21, 2018
14.	Decision Making Techniques for Managers	August 30-31, 2018
15.	Effective Negotiation Skills	September 4-6, 2018
16.	Project Management	September 10-11, 2018
17.	Financial Management for Public Sector Enterprises	September 12-14, 2018
18.	Effective Communication and Presentation Skills	September 17-18, 2018
19.	Emerging Trends in Performance Management	October 10-12, 2018
20.	A Handshake with Disruptive Digital Technologies	October 15-16, 2018
21.	Crisis Communication	October 25-26, 2018
22.	Executing Strategies in World of Constant Disruptions	October 29-30, 2018
23.	Coaching & Mentoring for Personal and Professional Success	November 1-2, 2018
24.	Business Environment in the Middle East and Africa	November 15-16, 2018
25.	A Consultants Tool-Kit for Solving Strategic Problems & Enhancing Business Performance	November 19-20, 2018
26.	Making the Supply Chain Responsive	November 21-22, 2018
27.	Retirement Planning for Seeking Financial Freedom	November 26-27, 2018
28.	Nurturing the 5th Dimension of Leadership	November 29-30, 2018
29.	Managerial Leadership and Team Building	December 3-4, 2018
30.	Enhancing Assertiveness and Positive Attitude	December 10-11, 2018
31.	Creating Winning Sales Teams	December 17-18, 2018
32.	Digital Communication	January 10-11, 2019
33.	Enterprise Risk Management for Creating Risk Intelligent Organisation	January 14-15, 2019
34.	Strategic CSR: From Agenda Building to Impact Measurement	January 17-18, 2019
35.	Foreign Exchange Risk Management	February 4-5, 2019
36.	Enhancing Personal Branding-Building Your Pathway to Professional Success	February 11-12, 2019
37.	The New Indian Consumer: Winning Concepts and Practices	February 21-22, 2019
38.	Pricing and Application of Financial Derivatives	February 27-28, 2019

ABOUT THE INSTITUTE

FORE School of Management (FORE) has been established by the Foundation for Organisational Research and Education, a non-profit organization, with a mission "To achieve and sustain Leadership in Management Education, Research, Consultancy and Development". FORE conducts following long-duration educational programmes:

- The PGDM & PGDM (IB) courses at FORE are AICTE (All India Council for Technical Education) approved and accredited by National Board of Accreditation (NBA).
- The PGDM courses are equivalent to MBA. Equivalence permission is granted by Association of Indian Universities (AIU).
- FORE is rated as A*** by CRISIL in Delhi-NCR region and A** on national level.
- FORE has been awarded "SAQS Accreditation" by Association of Management Development Institutions in South Asia (AMDISA).
- FORE has set up a state-of-the-art Studio at its Campus to conduct Online Executive Education Programmes for Working Professionals and has been successfully conducting variety of such online certification courses.

Eminent academicians with many years of experience and experts from industry, recognized nationally and internationally, constitute faculty at FORE. FORE has in-house training facilitators in the field of Communication, OB & HR, Finance, Operations, Marketing, IT, International Business and Strategic Decision Making.

With a sharp focus on Management Education, Executive Education Programmes/MDPs, Consulting and Research, FORE stands amongst the Top Business Schools in the country.

FORE conducts MDPs to equip managers with knowledge, skills and attitudes required for effectively responding to global developments and competitive requirements. Our MDPs are designed with an appropriate blend of conceptual and experiential learning. Apart from open programmes, FORE conducts customized In-Company Programmes tailored to suit organisation's needs on topics/areas specifically required by an organisation. These Management Development Programmes (MDPs) are either custom-designed to suit client requirements or are offered by faculty on a specific theme to meet various client needs.

For any other information, please contact:

Executive Education Office

FORE School of Management

Adhitam Kendra

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DESIGNED BY: ALPS PRINTERS

Management Development Programme
on
Advanced Management Programme

May 7-9, 2018

FORE Campus, New Delhi

Programme Director:
Prof. A. K. Puri



Imparting Knowledge for Exploring New Horizons



Program Objectives

Developments in business triggered by globalization, economic liberalization and rapid growth in IT have impacted practice of business management in a big way. The concepts and practice of management have undergone radical change with innovations in technology, evolution of new markets, entry and growth in global operations of organizations and emergence of innovative domestic and international sources of finance. Evolving regulatory aspects have resulted in practices of business undergoing an ever changing field.

Advanced Management Programme has been specially designed to empower managers to cater to the complexities of emerging challenges. This programme will provide a gist of developments in business and equip participants with contemporary techniques in analysis and decision-making with efficiency. It will enable executives to adapt suitable strategies and acquire requisite skills to deal with fast changing business environment.

Programme Contents

- ✓ Issues and Challenges in Emerging Landscape of Business
- ✓ Customer Relationship Management
- ✓ Data Analytics for Business
- ✓ Advances in Finance
- ✓ Towards Operational Excellence
- ✓ Neuro Linguistic Programming (NLP) for Excellence in Personal & Managerial Performance

Programme Methodology

The program shall use experiential learning through case studies, exercises and discussions. The principles will be illustrated in the participants' experience through real time application of concepts and techniques. This will be organized in a way that learning lasts and expands over time.

Target audience

This general management programme is well suited for executives in decision making role with implications for organization in business terms. This programme has been specially designed for persons carrying responsibility to ensure growth in their respective organizations. It is an apt programme for executives keen to enhance their knowledge and improve skills to deal with emerging business in terms of concepts and techniques. This programme will be useful for executives in all ranks, specially in middle, senior & top profiles.

Duration & Venue

Dates: May 7-9, 2018

Venue: FORE School of Management, B-18, Qutub Institutional Area, New Delhi 110016

Fee

Non-residential: Rs. 24,000 per participant (plus GST @18%) covering professional fee, programme kit and tea/lunch.

Residential: Rs. 40,000 per participant (plus GST @18%) covering professional fee, programme kit and boarding and lodging (air conditioned single room) at Hotel Residency Resorts (P) Ltd./Qutub Residency, New Delhi or equivalent from **noon of May 6, 2018 till noon of May 10, 2018.**

Discounts

- Early bird discount of Rs. 3,600 per participant for nominations received on or before April 25, 2018.
- One complimentary nomination on non-residential basis for every group of three nominations from the same organization, i.e., 3+1 participants for the fee of 3 participants.

Fee is payable in advance by way of Local Cheque/DD in favor of "FORE School of Management" payable at New Delhi. You can also make online payment of fees by logging on to FORE website http://www.fsm.ac.in/exe_openmdpcalendar20182019.html

Registration

The registration form duly filled in along with the Programme fee should reach us at least 7 days before the commencement date of the Programme. You can also register & pay online by logging on to FORE website http://www.fsm.ac.in/exe_openmdpcalendar20182019.html. In case of subsequent withdrawal or cancellation of registration no refund of fee will be allowed. However, substitute(s) may be permitted with prior intimation.

Certificate of Participation

The Institute issues a certificate of participation on conclusion of the programme.

Faculty

The faculty members of the Institute will take the programme sessions, except for a few sessions that may be taken by guest speakers.

Programme Director

Prof. A. K. Puri: Senior Professor at FORE School of Management, New Delhi. Former Director General, Institute of Technology and Science (ITS), Mohan Nagar Ghaziabad and Fortune Institute of International Business, New Delhi. He has over 28 years of academic experience inclusive of 15 years at IMT, Ghaziabad. He also has corporate experience of 14 years as Bank executive.

He has been honoured with ASSOCHAM Education Excellence Award 2015 as Best Faculty for Career Development Skills; "Best Professor in Financial Management" by CMO in Asia's Best B-School Awards; DNA & Stars of the Industry Group Innovative B-School Awards 2010 for 'B-School Professors Who Continuously Innovate in Style & Substance for Academic Excellence'; Dewang Mehta Business School Awards for 'Best Teacher in Financial Management' and 'Best Management Educator Award' by World Management Congress.

He has Ph.D. and MBA from Faculty of Management Studies (FMS), Delhi University. He has been visiting faculty at Indian Institute of Management, Lucknow, Kathmandu School of Management, Nepal and STI, Yangon, Myanmar, to name a few. He has conducted a large number of open and in company training programmes for executives of private, public and government sectors with repeat runs. He has also conducted a large number of Faculty Development Programs for B-School faculty.

He has academic interest and expertise in International Finance, Entrepreneurship Development, International Business Strategy, Management of Insurance, Management of Banking, Financial Services, Security Analysis and Portfolio Management and Financial Derivatives and Risk Management. He can be reached at <akpuri@fsm.ac.in>.

FORE School of Management
Management Development Programme

Advanced Management Programme

May 7-9, 2018
Registration Form

Name: _____

Designation: _____

Organisation: _____

Office Address: _____

Phone: Office _____

Mobile: _____

Email: _____

Fax: _____

Your expectations from the Programme: _____

Residential / Non Residential _____

Payment Options

Online Payment

Programme fees can be paid through credit / debit card / net banking. Please logon to FORE website http://www.fsm.ac.in/exe_openmdpcalendar20182019.html for online registration and payment.

Offline Payment

Programme fees can be paid through Local Cheque / DD
If attached please give details

Local cheque / DD No. _____ Date _____ Amount _____

Signature

(Please return the completed form by post
or email: exed@fsm.ac.in, to:

Executive Education Office
FORE School of Management
B-18, Qutub Institutional Area
New Delhi 110 016

Note: Please feel free to make copies of this form for additional registrations.