

Our other  
Management Development Programmes

Sl. No.	Programme Title	Dates
1.	Leveraging Social Media for Business Intelligence	April 29, 2019
2.	Performance Management-Current Trends and the Future	May 6, 2019
3.	Effective Purchasing Skills and Strategic Sourcing	May 23-24, 2019
4.	Understanding Sales and Distribution Analytics	June 10-11, 2019
5.	Advanced Excel Training	June 27-28, 2019
6.	Train the Trainer	July 8-9, 2019
7.	Data Analytics for Expanding Markets	July 18-19, 2019
8.	HR Analytics	July 22-23, 2019
9.	Developing an Intrapreneurial Mindset for Effective Leadership	July 29-30, 2019
10.	Effective Communication for Women in the Workplace	August 8-9, 2019
11.	Finance for Women Executives	August 26-27, 2019
12.	Decision Making Techniques for Managers	September 2-3, 2019
13.	Effective Communication and Presentation Skills	September 12-13, 2019
14.	Effective Negotiation Skills	September 18-20, 2019
15.	Project Management	October 21-22, 2019
16.	Retirement Planning for Middle Level and Senior Executives	November 4-5, 2019
17.	Building leadership potential of Women Professionals	November 7-8, 2019
18.	Marketing Analytics	November 14-15, 2019
19.	Aligning CSR with Sustainable Development Goals : Strategy Formulation, Implementation and Impact Assessment	November 18-19, 2019
20.	Financial Strategies for Value Creation	November 21-22, 2019
21.	Deep Learning-Foundation and Advances	December 9-11, 2019
22.	Enhancing Assertiveness & Positive Attitude	December 12-13, 2019
23.	Managerial Leadership and Team Building	December 16-17, 2019
24.	ISO 27001:2013 Lead Implementer Course	January 9-10, 2020
25.	Enhancing your Personal Brand	January 16-17, 2020
26.	Enterprise Risk Management	January 30-31, 2020

## ABOUT THE INSTITUTE

FORE School of Management (FORE) has been established by the Foundation for Organisational Research and Education, a non-profit organisation, with a mission "To achieve and sustain Leadership in Management Education, Research, Consultancy and Development".

### Programmes and Accreditations:

- The PGDM, PGDM (IB) & PGDM (Financial Management) courses at FORE are AICTE (All India Council for Technical Education) approved.
- Two new AICTE approved programmes have been launched this year – 15 months fulltime Executive PGDM & Fellow Programme in Management (FPM)
- The PGDM and PGDM (IB) courses are accredited by National Board of Accreditation (NBA).
- The PGDM and PGDM (IB) courses are equivalent to MBA. Equivalence permission is granted by Association of Indian Universities (AIU).
- FORE has been awarded "SAQS Accreditation" by Association of Management Development Institutions in South Asia (AMDISA).
- FORE has set up a state-of-the-art Studio at its Campus to conduct Online Executive Education Programmes for Working Professionals and has been successfully conducting variety of such online certification courses.

Eminent academicians with many years of experience and experts from industry, recognized nationally and internationally, constitute faculty at FORE. FORE has in-house training facilitators in the field of Communication, OB & HR, Finance, Operations, Marketing, IT, International Business and Strategic Decision Making.

With a sharp focus on Management Education, Executive Education Programmes/MDPs, Consulting and Research, FORE stands amongst the Top Business Schools in the country.

FORE conducts MDPs to equip managers with knowledge, skills and attitudes required for effectively responding to global developments and competitive requirements. Our MDPs are designed with an appropriate blend of conceptual and experiential learning. Apart from open programmes, FORE conducts customized In-Company Programmes tailored to suit organisation's needs on topics/areas specifically required by an organisation. These Management Development Programmes (MDPs) are either custom-designed to suit client requirements or are offered by faculty on a specific theme to meet various client needs.

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For any other information, please contact:

**Executive Education Office**

**FORE School of Management**

Adhitam Kendra

B-18, Qutub Institutional Area, New Delhi 110016.

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E-mail: [exed@fsm.ac.in](mailto:exed@fsm.ac.in), Website: [www.fsm.ac.in](http://www.fsm.ac.in)

Management Development Programme

on

# Building Leadership Potential of Women Professionals

**November 7-8, 2019**

**FORE Campus, New Delhi**

Programme Director:

**Prof. Sanghamitra Buddhapriya**



*Imparting Knowledge for Exploring New Horizons*

DESIGNED BY: ALPS PRINTERS



**FORE School of Management  
New Delhi**

## Introduction

Last few decades have witnessed gender diversity at workplace in India, in both public and private sectors, with corporate leaders realizing that this not only helps in creating an unbiased work environment, but it has also had proven business impact. To keep the momentum going, corporate India and the government agencies have taken measures to make the participation of women workforce more productive. In spite of the fact that there has been an increase of women in the lower and middle managerial level, their participation at senior management as well as leadership positions are very low. There may be multiple reasons behind the under-representation of women at the senior leadership positions like glass-ceiling, work-life balance, absence of a clear career path, lack of mentoring, lack of networking opportunities, lack of transparency in roles and expectations, unavailability of relevant platforms to upskill their expertise and exclusion from informal male-dominated networks

Hence, it is quite pertinent for the women professionals as well as their employers to understand the reasons behind low participation at the leadership positions and to come up with measures to build up the leadership potential of women professionals so that they can handle leadership roles and responsibilities well.

While the onus lies on women to realise their leadership potential to the fullest extent and not consider their gender as an impediment to their career growth, a lot more needs to be done by the organizations to sustain and accelerate this impact. Organisations would do well to initiate and undertake a number of steps, over the long and short term, to ensure an equal environment for their women workforce.

## Objectives

- To make the women professionals understand about the roles and responsibilities of an effective leader in the corporate world
- To make the participants aware of the challenges women professionals usually encounter while moving to leadership positions and how to address these challenges effectively.
- To develop leadership competencies for managing personal and professional life effectively.

## Contents

- Leadership roles
- Self- knowledge
- Challenges of women leaders
- Managing work-life issues
- Influencing team members
- Learning to delegate
- Managing emotions
- Building leadership qualities
- Managing multiple responsibilities

## Methodology

Training will be delivered through the use of interactive methods. These will include:

- Self-assessment inventories.
- Case study
- Group discussion
- Simulation
- Lecture

## Duration & Venue

**Dates:** November 7-8, 2019

**Venue:** FORE School of Management, B-18, Qutub Institutional Area, New Delhi 110016

## Fee

**Non-residential:** Rs. 16,000 per participant (plus GST @18%) covering professional fee, programme kit and tea/lunch.

**Residential:** Rs. 28,000 per participant (plus GST @18%) covering professional fee, programme kit and boarding and lodging (air conditioned single room) at Hotel Residency Resorts (P) Ltd./Qutab Residency, New Delhi or equivalent from **noon of November 6, 2019 till noon of November 9, 2019.**

## Discounts

- Early bird discount of Rs. 2,400 per participant for nominations received on or before October 28, 2019.
- One complimentary nomination on non-residential basis for every group of three nominations from the same organization, i.e., 3+1 participants for the fee of 3 participants.

**Fee is payable in advance by way of Local Cheque / DD in favor of "FORE School of Management" payable at New Delhi. You can also make online payment of fees by logging on to FORE website <http://www.fsm.ac.in/open-mdp-calendar-2019-2020>**

## Registration

The registration form duly filled in along with the Programme fee should reach us at least 7 days before the commencement date of the Programme. You can also register & pay online by logging on to FORE website <http://www.fsm.ac.in/open-mdp-calendar-2019-2020>. In case of subsequent withdrawal or cancellation of registration no refund of fee will be allowed. However, substitute(s) may be permitted with prior intimation.

## Certificate of Participation

The Institute issues a certificate of participation on conclusion of the programme.

## Faculty

The faculty members of the Institute will take the programme sessions, except for a few sessions that may be taken by guest speakers.

## Programme Director

**Prof. Sanghamitra Buddhapriya** is a Professor in the Department of Organizational Behaviour and Human Resource Management at FORE School of Management, New Delhi. She received the University Gold Medal for securing First Class first Position in M.A in Personnel Management and Labour Welfare. She is a PhD from Faculty of Management Studies, University of Delhi. She received the Prestigious Shastri-Indo Canadian Faculty Research Fellowship and did her Post- Doctoral research from Mc Master University, Hamilton, Canada. She has more than twenty one years of experience in teaching, research, training and consulting. Her research interest lies in gender issues in management, diversity management, work-life balance, stress at work, mentoring relationship etc. She has authored two books and published many research articles in referred national and international journals.

Prof. Sanghamitra conducts open and in-company management development programmes across level for leading public and private sector organizations like Engineers India Ltd, Powergrid, ONGC, NHPC, MMTC, SAIL, THDC, NBCC, BIRAC, OIL, IOC, NTPC, LNG Petronet, Sentiss Pharma, ITD Cementation to name a few. She enjoys conducting management development programmes on wide range of topics like leadership, team building, motivation, emotional intelligence, work-life balance, gender sensitivity, mentoring and coaching, interpersonal skills, managerial effectiveness, organizational culture, problem solving and decision making, creativity and innovation. She was selected as a resource person for training women civil servant on gender issues in management. She can be reached at <[sanghamitra@fsm.ac.in](mailto:sanghamitra@fsm.ac.in)>.

**FORE School of Management**  
Management Development Programme

## Building Leadership Potential of Women Professionals

**November 7-8, 2019**  
**Registration Form**

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Organisation: \_\_\_\_\_

Office Address: \_\_\_\_\_

Phone: Office \_\_\_\_\_

Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

Fax: \_\_\_\_\_

Your expectations from the Programme: \_\_\_\_\_

Residential / Non Residential \_\_\_\_\_

### Payment Options

#### Online Payment

Programme fees can be paid through credit / debit card / net banking. Please logon to FORE website <http://www.fsm.ac.in/open-mdp-calendar-2019-2020> for online registration and payment.

#### Offline Payment

Programme fees can be paid through Local Cheque / DD  
If attached please give details

Local cheque / DD No. \_\_\_\_\_ Date \_\_\_\_\_ Amount \_\_\_\_\_

Signature

(Please return the completed form by post  
or email: [exed@fsm.ac.in](mailto:exed@fsm.ac.in), to:

**Executive Education Office**  
**FORE School of Management**  
B-18, Qutub Institutional Area  
New Delhi 110 016

*Note: Please feel free to make copies of this form for additional registrations.*