

Our other
Management Development Programmes

Sl. No.	Programme Title	Dates
1.	Leveraging Social Media for Business Intelligence	April 29, 2019
2.	Performance Management-Current Trends and the Future	May 6, 2019
3.	Effective Purchasing Skills and Strategic Sourcing	May 23-24, 2019
4.	Understanding Sales and Distribution Analytics	June 10-11, 2019
5.	Advanced Excel Training	June 27-28, 2019
6.	Train the Trainer	July 8-9, 2019
7.	Data Analytics for Expanding Markets	July 18-19, 2019
8.	HR Analytics	July 22-23, 2019
9.	Developing an Intrapreneurial Mindset for Effective Leadership	July 29-30, 2019
10.	Effective Communication for Women in the Workplace	August 8-9, 2019
11.	Finance for Women Executives	August 26-27, 2019
12.	Decision Making Techniques for Managers	September 2-3, 2019
13.	Effective Communication and Presentation Skills	September 12-13, 2019
14.	Effective Negotiation Skills	September 18-20, 2019
15.	Project Management	October 21-22, 2019
16.	Retirement Planning for Middle Level and Senior Executives	November 4-5, 2019
17.	Building leadership potential of Women Professionals	November 7-8, 2019
18.	Marketing Analytics	November 14-15, 2019
19.	Aligning CSR with Sustainable Development Goals : Strategy Formulation, Implementation and Impact Assessment	November 18-19, 2019
20.	Financial Strategies for Value Creation	November 21-22, 2019
21.	Deep Learning-Foundation and Advances	December 9-11, 2019
22.	Enhancing Assertiveness & Positive Attitude	December 12-13, 2019
23.	Managerial Leadership and Team Building	December 16-17, 2019
24.	ISO 27001:2013 Lead Implementer Course	January 9-10, 2020
25.	Enhancing your Personal Brand	January 16-17, 2020
26.	Enterprise Risk Management	January 30-31, 2020

ABOUT THE INSTITUTE

FORE School of Management (FORE) has been established by the Foundation for Organisational Research and Education, a non-profit organisation, with a mission "To achieve and sustain Leadership in Management Education, Research, Consultancy and Development".

Programmes and Accreditations:

- The PGDM, PGDM (IB) & PGDM (Financial Management) courses at FORE are AICTE (All India Council for Technical Education) approved.
- Two new AICTE approved programmes have been launched this year - 15 months fulltime Executive PGDM & Fellow Programme in Management (FPM)
- The PGDM and PGDM (IB) courses are accredited by National Board of Accreditation (NBA).
- The PGDM and PGDM (IB) courses are equivalent to MBA. Equivalence permission is granted by Association of Indian Universities (AIU).
- FORE has been awarded "SAQS Accreditation" by Association of Management Development Institutions in South Asia (AMDISA).
- FORE has set up a state-of-the-art Studio at its Campus to conduct Online Executive Education Programmes for Working Professionals and has been successfully conducting variety of such online certification courses.

Eminent academicians with many years of experience and experts from industry, recognized nationally and internationally, constitute faculty at FORE. FORE has in-house training facilitators in the field of Communication, OB & HR, Finance, Operations, Marketing, IT, International Business and Strategic Decision Making.

With a sharp focus on Management Education, Executive Education Programmes/MDPs, Consulting and Research, FORE stands amongst the Top Business Schools in the country.

FORE conducts MDPs to equip managers with knowledge, skills and attitudes required for effectively responding to global developments and competitive requirements. Our MDPs are designed with an appropriate blend of conceptual and experiential learning. Apart from open programmes, FORE conducts customized In-Company Programmes tailored to suit organisation's needs on topics/areas specifically required by an organisation. These Management Development Programmes (MDPs) are either custom-designed to suit client requirements or are offered by faculty on a specific theme to meet various client needs.

For any other information, please contact:

Executive Education Office

FORE School of Management

Adhitam Kendra

B-18, Qutub Institutional Area, New Delhi 110016.

Phone: (011) 2685 6301 (Direct), 4124 2424-33 (Extn. 471 & 498)

E-mail: exed@fsm.ac.in, Website: www.fsm.ac.in

Management Development Programme

on

Retirement Planning for Middle Level and Senior Executives

November 4-5, 2019

FORE Campus, New Delhi

Programme Director:

Prof. Vinay Dutta



Imparting Knowledge for Exploring New Horizons

DESIGNED BY: ALPS PRINTERS



**FORE School of Management
New Delhi**

Introduction

Increased level of wealth created by individuals and brighter yet uncertain future economic conditions has substantially augmented the demand for sound professional advice on superannuation planning, commonly referred as retirement planning. Superannuation planning essentially entails setting financial and non-financial goals to live happily in retirement. However, to be sure that your life is full of enjoyment, you must have an understanding of the basic financial principles for managing personal finances in general and specifically on superannuation. This two day programme has been designed to prepare Oil India Limited executives for critically and logically analyzing the process of making independent financial decisions for seeking financial freedom during matured phase of life. Programme also aims at empowering the participants to develop strategies for managing personal finances on trans-generational basis.

Objectives

To enable the participants to improve and develop a deeper understanding of their finances through:

- Extending their present knowledge with current insights from wealth Management perspective;
- Empowering the participants to develop capabilities to assess their pre and post superannuation financial needs;
- Providing framework of wealth accumulation, wealth preservation and wealth distribution.

Contents

- 1) Fundamentals of personal finances: Purpose of money, money and happiness
- 2) Emotional and financial aspects of personal financial planning: Life situation and personal values, economic, emotional and social factors affecting financial planning
- 3) Financial planning process- Determining current financial situation, developing personal financial goals, identifying alternative courses of action, evaluating alternatives, implementing financial action plan, reviewing and revising financial plan
- 4) Goal setting: Financial and non-financial goals, goal-setting process, monitoring goals
- 5) Retirement planning: Basics of retirement planning, retirement options, planning for retirement cash flows, adjusting retirement living expenses, preserving and rebalancing of portfolio on retirement
- 6) Investment options at pre and post retirement phase, factors affecting choice of investments, and Estate Planning: What is estate planning? Nomination versus Will, Will versus Gift, Types of Will, Drafting sample will.

Methodology

An interactive mode of teaching by engaging the participants through use of case studies, practical exercises and group discussions.

Target Organisations/Target Participants

Officials in pre-retirement phase, seeking voluntary retirement and officers having interest in developing capabilities for managing personal finances.

Duration & Venue

Dates: November 4-5, 2019

Venue: FORE School of Management, B-18, Qutub Institutional Area, New Delhi 110016

Fee

Non-residential: Rs. 16,000 per participant (plus GST @18%) covering professional fee, programme kit and tea/lunch.

Residential: Rs. 28,000 per participant (plus GST @18%) covering professional fee, programme kit and boarding and lodging (air conditioned single room) at Hotel Residency Resorts (P) Ltd./Qutab Residency, New Delhi or equivalent from **noon of November 3, 2019 till noon of November 6, 2019.**

Discounts

- Early bird discount of Rs. 2,400 per participant for nominations received on or before October 25, 2019.
- One complimentary nomination on non-residential basis for every group of three nominations from the same organization, i.e., 3+1 participants for the fee of 3 participants.

Fee is payable in advance by way of Local Cheque / DD in favor of "FORE School of Management" payable at New Delhi. You can also make online payment of fees by logging on to FORE website <http://www.fsm.ac.in/open-mdp-calendar-2019-2020>

Registration

The registration form duly filled in along with the Programme fee should reach us at least 7 days before the commencement date of the Programme. You can also register & pay online by logging on to FORE website <http://www.fsm.ac.in/open-mdp-calendar-2019-2020>. In case of subsequent withdrawal or cancellation of registration no refund of fee will be allowed. However, substitute(s) may be permitted with prior intimation.

Certificate of Participation

The Institute issues a certificate of participation on conclusion of the programme.

Faculty

The faculty members of the Institute will take the programme sessions, except for a few sessions that may be taken by guest speakers.

Programme Director

Prof. Vinay Dutta: Senior Professor in Finance

Prof Dutta is a banker turned academician and an alumni of Shri Ram College of Commerce. He has over three decades of experience in Banking, Corporate Sector, Teaching and Training. Prior to joining FORE School of Management, worked with Bank of India, Corporation Bank, National Institute of Banking Studies and Corporate Management (NIBSCOM), International Travel House, an associate company of ITC Limited and IndusInd Bank Limited. Prof Dutta was conferred with the prestigious Dewang Mehta Business School Award for Best Teacher in Financial Management. He has co-authored a book "Commercial Bank Management" published by McGraw Hill Education (India) Private Limited in 2013. McGraw Hill came out with seventh reprint of the Book in 2018. Prof Dutta has been regularly invited by PHDCCI and other professional forums for sessions. He has been associated with Punjab National Bank and Allahabad Bank as external expert in the Interview Committee for promotion to senior executive (up to General Manager) levels. Prof Dutta also acted as the member of the Screening Committee for recommending candidates for appointment of Managing Director of Tourism Finance Corporation of India in 2018. He is currently member of the academic council of the Global Risk Management Institute, Gurgaon. Prof Dutta was felicitated by ICAI for contributing towards development of the Chartered Accountancy Course Curriculum on Risk Management Elective for revised scheme of Education and Training implemented from July, 2017. He is actively associated with over three hundred Management Development Programs and Faculty Development Programs conducted for senior and middle level executives of public sector, private sector and MNCs and faculty members of various management institutes. He regularly contributes articles to business newspapers as well as to academic and business journals. Prof Dutta's paper "Aligning Enterprise Risk Management to the Personal Financial Planning Domain" was published as monograph by the Society of Actuaries, Chicago in January 2014.

Teaching/ Research Area: Banking and Financial Services, Risk Management, Behavioural Finance and Wealth Management, Corporate Finance. He can be reached at: <vinay@fsm.ac.in>.

FORE School of Management
Management Development Programme

Retirement Planning for Middle Level and Senior Executives

November 4-5, 2019

Registration Form

Name: _____

Designation: _____

Organisation: _____

Office Address: _____

Phone: Office _____

Mobile: _____

Email: _____

Fax: _____

Your expectations from the Programme: _____

Residential / Non Residential _____

Payment Options

Online Payment

Programme fees can be paid through credit / debit card / net banking. Please logon to FORE website <http://www.fsm.ac.in/open-mdp-calendar-2019-2020> for online registration and payment.

Offline Payment

Programme fees can be paid through Local Cheque / DD
If attached please give details

Local cheque / DD No. _____ Date _____ Amount _____

Signature

(Please return the completed form by post
or email: exed@fsm.ac.in, to:

Executive Education Office
FORE School of Management
B-18, Qutub Institutional Area
New Delhi 110 016

Note: Please feel free to make copies of this form for additional registrations.