

Ref No.: FSM/CC/RFP/Wi-Fi/2025-26/03

Subject: Request for Proposal for Supply, Installation and Commissioning of Ruckus Wireless Solution

FORE School of Management (FSM), one of the premier Business Schools in India, intends to procure Ruckus Wireless Solution to provide internet connectivity using Wi-Fi to the students, teaching staff, non-teaching staff and guest visitors in the college campus.

You requested to submit your proposal/ quotation for supply of the following:

Sr. No.	Model	Description	Qty
Indoor Access Point			
1	9U1-R650-XX00	RUCKUS Unleashed R650 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi-Gigabit Ethernet backhaul, 4x4:4 + 2x2:2 streams, OFDMA, MU-MIMO, BeamFlex+, dual ports, PoH/uPoE/802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty	30
2	902-0120-0000	Multipurpose mounting bracket for R-Series indoor AP's. Supports mounting to hard wall, ceiling, pole or truss	30
3	807-ULAP-3U00	Associate Partner Support for Unleashed AP no Advance rep, 3 Yr	30
Indoor Access Point			
1	9U1-R750-XX00	Ruckus R750 dual-band 802.11abgn/ac/ax (WiFi6) Wireless Access Point with Multi-Gigabit Ethernet backhaul and onboard BLE/Zigbee,, 4x4:4 streams (5GHz) 4x4:4 streams (2.4GHz), OFDMA, MU-MIMO, BeamFlex+, dual ports, 802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	4
2	902-0120-0000	Multipurpose mounting bracket for R-Series indoor AP's. Supports mounting to hard wall, ceiling, pole or truss	4
3	807-ULAP-3U00	Associate Partner Support for Unleashed AP no Advance rep, 3 Yr	4

Scope of Work

The work involves the replacement of certain standalone access points and the expansion of the existing campus Wi-Fi network.

The current network infrastructure comprises a Ruckus Zone Director 1200 and 32 Nos. of ZoneFlex R610 and ZoneFlex R600 Access Points. **The bidder shall ensure seamless integration of the existing R610 access points with the newly proposed solution.**

The scope of work includes the **supply and installation of hardware** as per the Bill of Quantities (BoQ) mentioned above. All activities shall be carried out in close coordination with the FSM IT staff assigned by the Computer Center at the time of execution.

B-18, Qutab Institutional Area, New Delhi-110 016
Phone No. +91-011-41242424



1. Bid Submission

- a. **Submission Deadlines:** Interested bidders send to their offer in a closed envelop mentioning “Quotation for Ruckus Wi-Fi Solution 2015-26” on the cover, by courier or drop it in the box kept with security guard of FORE School of Management latest by 6:00 p.m. on or before 19th August 2025.

IMPORTANT DATES

S.No.	Activity	Date
1	Release of RFP	13-August-2025
2	Last date for receipt of queries on RFP	18-August-2025
3	Last Date for submission of Bid	19-August-2025
4	Opening of Technical/Commercial Bid	20-August-2025

- b. **Submission Delivery Address:** The delivery address to be used for all submissions is

Uday Kumar
Sr. Manager (Systems)
FORE School of Management
B-18, Qutab Intuitional Area, New Delhi – 110016
Phone No.: +91-11-41242445, Email: uday@fsm.ac.in

- c. **Submission Questions and Clarifications:** You may contact

Uday Kumar
Call: +91-11-41242445 or Email to uday@fsm.ac.in

Electronic Submission: Electronic submission in response to this Request for Proposal will not be accepted. All submission must be on paper.

2. Terms & Conditions

- a. **Bidder Technical Eligibility:**

- **Bid-Specific MAF from OEM:** Submission of a Manufacturer Authorization Form (MAF) from the Original Equipment Manufacturer (OEM), specifically mentioning the model and configuration being offered in the bid/proposal.
- **Compliance to Specifications of Ruckus Wireless Solution:** A duly signed and stamped compliance sheet on OEM letter head confirming that the offered solution meets all the technical specifications, features, and performance requirements outlined for the Ruckus Wireless Solution.
- **Certificate or Authorization Letter from OEM:** A valid certificate or letter issued by the OEM authorizing the bidder/firm to sell, supply, and provide support for the OEM’s products within the specified region or territory.

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- **Warranty Certificate – Yes / No:** The bidder must provide a valid Warranty Certificate issued by the Original Equipment Manufacturer (OEM) confirming the warranty terms for the offered products after delivery and installation.
- **Test Report – Yes / No:** The bidder must submit a valid Test Report, certified by the OEM, verifying that the product meets the required performance and quality standards after delivery and installation.
- **Certificate of Incorporation/ Firm Registration Certificate/ Article of Memorandum of Association/ Partnership Deed/ Proprietorship Deed:** Relevant legal document establishing the existence and type of the bidding entity, depending on the nature of the organization—Private Limited Company, Partnership Firm, Proprietorship, etc.
- **Copy of PAN Card:** Self-attested copy of the Permanent Account Number (PAN) card issued by the Income Tax Department, Government of India, in the name of the bidding entity.

b. Bidder Selection:

- The bids will be evaluated for technical qualification.
- Among the technically qualified bids, the best price bid will be selected.

c. Purchase Order: The Purchase Order has to be accepted by the bidder signing and returning an acknowledgement copy of it within 5 working days. Acceptance of Purchase Order shall effect a contract between the Parties under which the rights and obligations of the parties shall be governed solely by the terms and conditions of this Purchase Order.

d. Payment Terms:

- 100% Payment shall be made on successful delivery and installation with networking components to achieve end-to-end connectivity.
- For claiming this payment the following documents are to be submitted to the purchasing authority.
 - a. Invoice
 - b. Delivery Challan/ Bills in duplicate duly pre-receipted
- No payment will be made for goods rejected at the site on testing.
- Payment will be made after technical inspection by the purchaser to verify the technical compliance of the item supplied and installation checklist.

Issued by:

Sr. Manager (Systems)

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