



# FORE School Of Management

Ref No.: FSM/CC/RFP/Wi-Fi/2017-18/02

**Subject:** Request for Proposal for Supply, Installation and Commissioning of Ruckus Wireless Solution

FORE School of Management (FSM), one of the premier Business Schools in India, intends to procure Ruckus Wireless Solution to provide internet connectivity using Wi-Fi to the students, teaching staff, non-teaching staff and guest visitors in the college campus.

You requested to submit your proposal/ quotation for supply of the following:

Sno.	Item	Description	Qty
1	<b>Controller</b>	ZoneDirector 1200, licensed for up to 5 ZoneFlex Access Points. ZD1200 can be upgraded to support up to 75 APs with AP license upgrades.	1
2	<b>Controller Support</b>	Partner WatchDog Support for ZoneDirector 1205, 3 Years	1
3	<b>License Upgrade</b>	ZoneDirector 1200 Single AP License Upgrade SKU. Max orderable upgrade license quantity is 70	11
4	<b>License Upgrade support</b>	Partner WatchDog Support for ZoneDirector ONE AP Upgrade, 3 Years	11
5	<b>Access Point</b>	ZoneFlex R600 dual-band 802.11abgn/ac Wireless Access Point, 3x3:3 streams, BeamFlex+, dual ports, 802.3af PoE support. Includes Limited Lifetime Warranty.	16
6	<b>Power Adapter</b>	Power adapter is required to be supplied	16
7	<b>Mounting Kit</b>	Supply of Mounting Kit is necessary for all Access Points	16
8		One time installation & commissioning	1

## Scope of Work

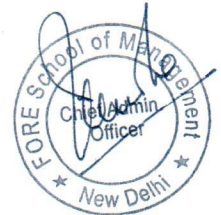
The work to be undertaken relates to replacement of some standalone access points and expansion of the existing campus Wi-Fi network.

The current campus network consists of a Ruckus Zone Director 1012 with 12 Nos. of Zone Flex 2942 APs and 13 Nos. of Zone Flex 7341 APs. The current Ruckus Zone Director 1012 with 12 Nos. of Zone Flex 2942 APs need to be replaced with new Zone Director 1200 and Zone Flex R600 Aps and required firmware upgrades on new APs.

The scope of this work covers Supply & installation of hardware as per BoQ above. This would be done in close coordination with the FORE network Staff engaged by Computer Center at that instant in time.

*Uday Kumar*

B-18, Qutab Institutional Area, New Delhi-110 016  
Phone No. +91-011-41242424



## 1. Bid Submission

- a. **Submission Deadlines:** Interested bidders send to their offer in a closed envelop mentioning "Quotation for Ruckus Wi-Fi Solution 2017-18" on the cover, by courier or drop it in the box kept with security guard of FORE School of Management latest by 6:00 p.m. on or before 10<sup>th</sup> May 2017.

### IMPORTANT DATES

S.No.	Activity	Date
1	Release of RFP	01-May-2017
2	Last date for receipt of queries on RFP	5-May-2017
3	Last Date for submission of Bid	10-May-2017
4	Opening of Technical/Commercial Bid	12-May-2017

- b. **Submission Delivery Address:** The delivery address to be used for all submissions is

**Uday Kumar**  
Manager (Systems)  
FORE School of Management  
B-18, Qutab Intuitional Area, New Delhi – 110016  
Phone No.: +91-11-41242445, Email: [uday@fsm.ac.in](mailto:uday@fsm.ac.in)

- c. **Submission Questions and Clarifications:** You may contact

**Uday Kumar**  
Call: +91-11-41242445 or Email to [uday@fsm.ac.in](mailto:uday@fsm.ac.in)

**Electronic Submission:** Electronic submission in response to this Request for Proposal will not be accepted. All submission must be on paper.

## 2. Terms & Conditions

- a. **Bidder Technical Eligibility:**

- Compliance to specifications of Ruckus Wireless Solution.
- Certificate or Authorization Letter from OEM
- Certificate of Incorporation/ Firm registration certificate /Article of Memorandum of Association / Partnership Deed / Proprietorship Deed
- Copy of PAN Card

- b. **Bidder Selection:**

- The bids will be evaluated for technical qualification.

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*Uday Kumar*



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- Among the technically qualified bids, the best price bid will be selected.
- c. **Purchase Order:** The Purchase Order has to be accepted by the bidder signing and returning an acknowledgement copy of it within 5 working days. Acceptance of Purchase Order shall effect a contract between the Parties under which the rights and obligations of the parties shall be governed solely by the terms and conditions of this Purchase Order.
- d. **Payment Terms:**
  - 100% Payment shall be made on successful delivery and installation with networking components to achieve end-to-end connectivity.
  - For claiming this payment the following documents are to be submitted to the purchasing authority.
    - a. Invoice
    - b. Delivery Challan/ Bills in duplicate duly pre-receipted
  - No payment will be made for goods rejected at the site on testing.
  - Payment will be made after technical inspection by the purchaser to verify the technical compliance of the item supplied and installation checklist.

Issued by:

*Atish Kumar*

**Manager (Systems)**

FORE School of Management  
B-18, Qutab Institutional Area,  
New Delhi – 110016

Air Cmde S K Midha (Retd.)  
Chief Administrative Officer  
FORE School of Management  
"Adhitam Kendra"  
B-18 Qutab Institutional Area  
New Delhi-110016