



ADD-JECTIVE 2023

One Virtual Step at a Time







Add-Jective 2023 is a Business Simulation competition organized by Team Think Tank in collaboration with Cesim. It assesses the participants' marketing expertise and ability to make sound business decisions.

We received registrations from over **57** teams, with **133** registrations in total. Registrations were opened at 04:30 PM on 19 October and were closed at 08:00 AM on 26 October. This intra-college at FORE School of Management was open for both first and second-year students. Both rounds were conducted online.

Following are the details of the event.

Round 1: - A micro-simulation game named "Positioning Panache" that tests participants' brand positioning strategy to maximize the accumulated profit for the company.

Round 2: - A Business Simulation named "Marketing Mavens", the 12 shortlisted teams played a comprehensive scenario-based business simulation in a risk-free virtual business world that tests business skills such as market research, problem-solving, teamwork, and business acumen. Participants assumed top management roles in a soft drinks and juices company, and were responsible for marketing operations, making decisions on product features, strategies, resource allocation, and balancing short-term profits with long-term growth while monitoring performance.

The details of the Winner teams

| Rank | Team Name | Participants | Prizes Worth |
|--------------|------------------------|--|-----------------|
| First Place | Breakthrough Battalion | Anish Goel, Aayush Jain, Arpit Mittal | 3000 |
| Second Place | Dunder Mifflin | Shahaji Mandokar, Aakash Bansal & Pratyaksh Kaushik | 2000 |

Timeline for the Event

| S.No. | Description | Date |
|-------|--------------------|------------------|
| 1 | Registrations Open | October 19, 2023 |
| 2 | First Round | October 26, 2023 |
| 3 | Final Round | October 28, 2023 |









CORPORATE BUDDHA' 23



Corporate Buddha, hosted by **Team Think Tank** during **Genesis**, the annual fest of **FORE School of Management**, is a prestigious case study event. It was launched on November 04, 2023, with registrations opening on the unstop platform.

We received **655 registrations** from **117 colleges** all over India with **294 teams**. Out of these 294 teams, 42 teams were from FORE School of Management. In comparison, 252 teams were external college registrations including, IIM Ahmedabad, IIM Bangalore, IIM Lucknow, TISS, IMI, IIFT, TAPMI, NMIMS Mumbai, and many more colleges.

We also partnered with Unstop to promote our event exclusively on the platform. The promotional activity included newsletter inclusion, an Instagram story on their official handle, and an app notification.

Round 1 was held online on Unstop on 17th November 2023. An online quiz was conducted having 15 questions, which were a mix of text and pictorials, to be answered within 20 minutes. A total of 128 teams were further shortlisted for Round 2.

The case study explores Mattel's strategy to sustain Barbie doll sales amid movie hype and build a "MattelVerse" with 14 upcoming movies based on its diverse toy portfolio, titled "Toy to Screen, Mattel's Silver Screen Triumph." Round 2 was also held online on 27th November. The participating teams were required to provide a 6-slider case solution based on deliverables mentioned in the case. Finally, 8 teams were finalized for The Final Round.

The Final Round took place offline on 02nd December 2023, where all shortlisted teams presented their case solutions to the esteemed judges' panel on campus.

Event Timeline

| S.No. | Description | Date |
|-------|---------------------------|--------------------------------|
| 1. | Launch Date | 04 th November 2023 |
| 2. | Registration Closing Date | 17 th November 2023 |
| 3. | Event Date | 02 nd December 2023 |

Judges Panel

| S.No. | Name | Designation |
|-------|----------------------|---|
| 1. | Ms. Niharika Khurana | Marketing Lead – Appliances, Amazon |
| 2. | Ms. Ruchi Chawla | Director, Brand, Marketing & Communications at EY |
| 3. | Mr. Sambit Dash | Capital Partners, RPSG Capital Ventures |
| 4. | Dr. Anil Singh | Strategy Professor at FORE School of Management |

Winner Details

| Position | College | Team Members |
|------------------------|---------------------------|---|
| 1 st | FORE School of Management | Aditya Arora, Arushi Gaur and Varis Sharma |
| 2 nd | FORE School of Management | Anish Goel and Aayush Jain |
| 3 rd | TAPMI, Manipal | Aayushi Agarwal and Devanshu Bhansali |

MOMENTS FROM THE EVENT

















7

TATHAGAT XV

A Rhythmic Realm





TATHAGAT XV, hosted by **Team Think Tank** is a prestigious case study event. It was launched on 11TH **January 2024**, with registrations opening on the unstop platform.

We received **305 registrations** from **over 50 B-schools** all over India. Out of these 119 teams, 42 teams were from the FORE School of Management. In comparison, 77 teams were external college registrations including, IIM Kozhikode, IIM Indore, IIM Udaipur, IIM Kashipur, IIM Amritsar, IIM Sambalpur, SCMHRD, IIT Kanpur, IIT Jodhpur, XIMB, IMI, IIFT, TAPMI, NMIMS Mumbai, XISS Ranchi, BIMTECH, IIT BHU and many more colleges.

We also partnered with Unstop to promote our event exclusively on the platform. The promotional activity included newsletter inclusion, an Instagram story on their official handle, and an app notification.

Round 1 was held online on Unstop from 23rd Jan to 24th Jan 2024. An online quiz was conducted having 15 questions, which were a mix of text and pictorials, to be answered within 20 minutes. A total of teams 95 were shortlisted for Round 2.

The title of this year's case study is 'Behind The Play Button.' This case revolves around Spotify's new subscription model, how it is affecting the digital music service industry, and its impact on other players like Wynk, Jio Saavan, YouTube Music, etc. Round 2 was also held online from 25th Jan to 31st Jan 2024. The participating teams were required to provide a 4-slider case solution based on deliverables mentioned in the case. Finally, 10 teams were finalized for The Final Round.

The **Final Round** took place in hybrid mode on **3rd February 2024**, where 8 shortlisted teams presented offline while 2 teams presented in online mode. Out of the 10 shortlisted teams, 4 were from FORE and 6 were external.

Event Timeline

| S. No. | Description | Date |
|--------|---------------------------|--------------------------------|
| 1. | Launch Date | 11 th January 2024 |
| 2. | Registration Closing Date | 24 th January 2024 |
| 3. | Event Date | 03 rd February 2024 |

Judges Panel

| S. No. | Name | Designation |
|--------|------------------------|--|
| 1. | Ms. Aradhika Mehta | Head of Marketing at Aditya Birla Fashion and Retail |
| | | Ltd. |
| 2. | Mr. Shammi Raghuvanshi | Head of Visual Merchandising & Marketing at |
| | | Reliance Retail |
| 3. | Dr. Anil Kumar Singh | esteemed faculty and Area Chair of Strategy at FORE |
| | - | School of Management, New Delhi |

Winner Details

| Position | Team Name | College | Team Members |
|-----------------|-------------|----------------------------|-----------------------------------|
| 1 st | Strategists | FORE School of Management, | Muskan Chopra, Satvik Rastogi, |
| | | New Delhi | Harmeet Kaur |
| 2 nd | Gryffindor | XISS, Ranchi | Shreya Samui, Simran Chabbra |
| 3 rd | Elite | FORE School of Management, | Asit Bafna, Ayonjan Saha, Shahaji |
| | | New Delhi | Prakash Mandokar |



MOMENTS FROM THE EVENT

























The Amazing Race'23

An Isle of Secrets



The Amazing Race is the flagship treasure hunt event organized during Genesis. It was launched on November 17, 2023, with registrations opening on the Unstop platform.

We received **155 registrations** from colleges all over India with **77 teams** in total. Out of these 77 teams, 57 teams were from FORE School of Management while 20 teams were external college registrations including, IIFT, Goa Institute of Management, IMI, DSE, LBSIM, TAPMI, and many more colleges.

Round 1 was held on the campus itself in which there were 60 participants. It was an offline quiz with 15 questions centered around Indian cinema and movies, after which 10 teams were shortlisted for the final round.

This year's treasure hunt theme was "An Isle of Secrets."

Round 2 was a treasure hunt, in which clues were given to the team. The mission was to decipher the name of this mysterious island. Some tasks were given alongside to keep the participants engaged.

Event Timeline

| S. No | Description | Date |
|-------|---------------------------|--------------------------------|
| 1. | Launch Date | 17 th November 2023 |
| 2. | Registration Closing Date | 30 th November 2023 |
| 3. | Event Day | 01st December 2023 |

Winner Details

| Position | College | Team Members |
|----------|--------------------------------------|------------------------------------|
| 1st | FORE School of Management, New Delhi | Akansha Gupta and Khushhal |
| 2nd | Delhi School of Economics, New Delhi | Rishika Gupta and Isha Gupta |
| 3rd | LBSIM, New Delhi | Vanshika Garg and Sanyam Wadhwa |

MOMENTS FROM THE EVENT









